Welcome to Solutions
Round-up of the latest news, courses, and services from SAP UK & Ireland Education

Welcome to the latest edition of the SAP Education Solutions magazine. Our articles and latest offerings are designed to help you consider how SAP Education is Essential for Success.

Following SAP’s best ever year in 2011, SAP continues to grow, innovate, and expand our portfolio of offerings. In 2012 SAP Education will be focussing on a five tier strategy:

Applications – SAP will continue to focus on the core ERP solutions and we have an expanding range of courses and delivery methods. Details of all of these can be found in the curriculum maps section of this magazine from page 15.

Analytics – Our Analytics range continues to expand with the expansion of our BW7.3 and BI4.0 portfolio, see details of our new courses starting on page 25. With new courses, certifications, and delivery channels available, as well as SAP HANA on BW, now is the perfect time to review your Analytics solution.

Database and Technology – the expansion of the curriculum for SAP HANA, our game changing In Memory software appliance, continues apace (details on page 51), and we are also introducing courses on our new Sybase® Adaptive Server Enterprise (ASE) database.

Mobile – with closer integration with Sybase, an SAP company, 2012 will see more offerings in this area. For more details of this expanding curriculum, please see our article on page 6.

Cloud – with the acquisition of SuccessFactors, SAP are now the number one company in the cloud worldwide. More details of our exciting plans will be available later in the year, for now please see a brief introduction on page 11.

As people’s learning styles change and the millennial generation start to take centre stage in the business world, the way we offer our Education services will continue to change too. We will continue to expand our delivery channels to enable you to learn what you need, when you need it, including our e-Academies, Knowledge Acceleration tools and Virtual Live Classrooms, to name but a few.

Our experienced range of Authorised Education Partners offer training all over the UK & Ireland in a wide range of areas such as Business Objects 4.0, SAP End User Training and also core SAP courses over in Dublin. For more details of our excellent range of partners please do take a look at page 8.

This is just a small selection of the offerings we have at SAP Education to help your business run more efficiently. We have everything from iPhone apps to long term End User Engagements, all designed to make Education Essential for your Success. To find out more about our offerings, please join us at our Education Open Day at Clockhouse Place on 14th June. More details on page 9.

If there is anything we can do to assist you, please do not hesitate to contact us. We can be found on Twitter, LinkedIn and Facebook, or you can reach us by email at education.uk@sap.com

Mike Honer
Education Director
SAP UK & Ireland
### Course Schedule

<table>
<thead>
<tr>
<th>Course Code</th>
<th>Course Title</th>
</tr>
</thead>
<tbody>
<tr>
<td>SAP NetWeaver®</td>
<td></td>
</tr>
<tr>
<td>15</td>
<td>SAP® System Administration</td>
</tr>
<tr>
<td>16</td>
<td>Corporate Governance and Authorisation</td>
</tr>
<tr>
<td>17</td>
<td>Business Programming (ABAP)</td>
</tr>
<tr>
<td>18</td>
<td>Business Programming (ABAP) Further Courses</td>
</tr>
<tr>
<td>19</td>
<td>SAP Business Workflow and Process Integration</td>
</tr>
<tr>
<td>20</td>
<td>SAP NetWeaver Portal and Java Development</td>
</tr>
<tr>
<td>21</td>
<td>Service-Oriented Architecture and Composition Environment</td>
</tr>
<tr>
<td>22</td>
<td>Enterprise Architecture and Master Data Management</td>
</tr>
<tr>
<td>23</td>
<td>SAP Solution Manager</td>
</tr>
<tr>
<td>24</td>
<td>SAP End-to-End Solution Management</td>
</tr>
<tr>
<td><strong>Business Intelligence</strong></td>
<td></td>
</tr>
<tr>
<td>25</td>
<td>SAP Business Warehouse</td>
</tr>
<tr>
<td>26</td>
<td>SAP Business Warehouse Implementation Role and Technical Role</td>
</tr>
<tr>
<td>27</td>
<td>SAP Business Warehouse User Role</td>
</tr>
<tr>
<td>28</td>
<td>SAP BusinessObjects™ 4.0</td>
</tr>
<tr>
<td><strong>SAP Customer Relationship Management</strong></td>
<td></td>
</tr>
<tr>
<td>29</td>
<td>SAP Customer Relationship Management</td>
</tr>
<tr>
<td><strong>SAP ERP Financials</strong></td>
<td></td>
</tr>
<tr>
<td>30</td>
<td>Financial Accounting</td>
</tr>
<tr>
<td>31</td>
<td>Management Accounting</td>
</tr>
<tr>
<td>32</td>
<td>Financial Supply Chain Management</td>
</tr>
<tr>
<td>33</td>
<td>Financial Analytics</td>
</tr>
<tr>
<td><strong>SAP BusinessObjects Enterprise Performance Management</strong></td>
<td></td>
</tr>
<tr>
<td>34</td>
<td>Business Planning and Consolidation and Strategy Management</td>
</tr>
<tr>
<td>35</td>
<td>Profitability and Cost Management</td>
</tr>
<tr>
<td>35</td>
<td>Financial Consolidation and Information Management</td>
</tr>
<tr>
<td><strong>Corporate and Support Services</strong></td>
<td></td>
</tr>
<tr>
<td>37</td>
<td>Travel Management and Quality Management</td>
</tr>
<tr>
<td>38</td>
<td>Project Portfolio Management</td>
</tr>
<tr>
<td><strong>SAP Product Lifecycle Management</strong></td>
<td></td>
</tr>
<tr>
<td>39</td>
<td>Plant Maintenance and Customer Service</td>
</tr>
<tr>
<td><strong>SAP ERP Human Capital Management</strong></td>
<td></td>
</tr>
<tr>
<td>40</td>
<td>Workforce Process Management</td>
</tr>
<tr>
<td>41</td>
<td>Talent Management and Service Delivery</td>
</tr>
<tr>
<td><strong>SAP Supply Chain Management</strong></td>
<td></td>
</tr>
<tr>
<td>42</td>
<td>Procurement</td>
</tr>
<tr>
<td>43</td>
<td>Sales Order Management</td>
</tr>
<tr>
<td>44</td>
<td>Manufacturing and Planning SCM-APO</td>
</tr>
<tr>
<td>45</td>
<td>Manufacturing and Planning ERP</td>
</tr>
<tr>
<td>46</td>
<td>Logistics Execution System</td>
</tr>
<tr>
<td>47</td>
<td>Supplier Relationship Management</td>
</tr>
<tr>
<td><strong>Hot Topics</strong></td>
<td></td>
</tr>
<tr>
<td>47</td>
<td>Train the Trainer and Certification</td>
</tr>
<tr>
<td>48</td>
<td>Bite-Sized SAP</td>
</tr>
<tr>
<td>50</td>
<td>Mobility</td>
</tr>
<tr>
<td>51</td>
<td>SAP HANA</td>
</tr>
</tbody>
</table>

---

4. **The Rise of Non-Traditional Classroom Training**
The trends that are revolutionising IT training

6. **Mobility Training from SAP**
New training and certification available

8. **Authorised Education Partners**
Providing you with more choice while maintaining highest quality

---

April 2012
The Rise of Non-Traditional Classroom Training
The trends that are revolutionising IT training

There are a number of key trends currently in convergence which are having a dramatic effect on the world of education. In this article Chris Dwyer, Business Development Manager, wants to explore these trends and SAP Education’s changing approach.

**Millenials**

Generation Y, Millenium Generation, Millenials, Technology-natives – whatever you call them the current generation of students entering the workforce is having a big impact on the way training is delivered. In a recent article, American media company CBS described, “They are tech savvy, with every gadget imaginable almost becoming an extension of their bodies. They multitask, talk, walk, listen and type, and text. And their priorities are simple: they come first.”

Millenials are always ‘on’, actively seeking information at the point it is required. They are a very demanding group, typically being impatient to get their hands on whatever information they need, at exactly the time they need it. They typically ask lots of questions, and like to get help and coaching from those around them. They need to be heard, and tend to have a low attention span – attending a five day training course is not really going to suit this sort of audience. And given that these Millenials will make up 50% of the workforce by 2020, there is a definite need for training providers to change the way learning is provided.

Millenials are very likely to use learning as an answer to a specific problem. Being able to access context-specific content on-demand is the motivation behind SAP’s Knowledge Acceleration and e-Academy products. What we see with these offerings is that the student can exercise choice over when and where they access the content, and at what rate they complete it. This change in the way we deliver content is also being reflected in our traditional public training courses – our courses are being redesigned in a more modular way, providing many more options for consumption for each of these smaller learning objects. Options include delivery as part of a standard, traditional classroom based course, virtually via Virtual Live Classroom, or as individual e-learning titles, available on-demand.

**Technology**

IT is often referred to as “enabling technology”, but if sensitively applied it is an “empowering technology”, as it shifts the emphasis from institutions to the individual. Information technology will fuel student choice, choice over where they study, when they study, and at what rate they study. This insensitivity to place and time has to be accommodated by the flexible modular approach of learning providers – we are seeing a definite shift in emphasis away from teaching, towards learning.

We are seeing a sharp rise in collaborative learning due to the increase in the use of online communities and social networking. There has been plenty of research over the years extolling the virtues of socio-cultural learning – where people learn through interaction with others. Informal learning, coaching, and learning from peers are common in many workplaces. What is new is the ease with which this collaboration can occur in the workplace with colleagues who may be physically located in another office or another country, or even with experts outside the organisation, thanks to the introduction of social media. Of course there are organisations that focus on the “social” aspect of these sites, and restrict their use within the corporate network. More enlightened organisations see the collaboration benefits that these sites can bring, potentially making employees more effective. When a new challenge appears, or in the early stages of some brilliant new idea, this ability to simply get online and find expert support in real time is invaluable.

With the rapid adoption of BlackBerry, iPhone and other smart devices with internet access, new channels for content delivery have emerged – have learning providers been able to keep up with these changes? The Virtual Live Classroom technology that SAP Education offers is a good example.

**Did you know?**

Over 200 different courses are scheduled via our Regional Virtual Live Classroom (VLC) schedule in 2012.
This involves the delivery of normal instructor-led training using Adobe Connect, giving the student all of the benefits of attending traditional instructor-led training, without the need to be physically located in the same room as the trainer. There is now an iPhone and iPad app for Adobe Connect, allowing mobile access to VLC, so not only do you not need to be in the same room as the trainer, you don’t need to be in a room at all!

GAMING

Another trend being adopted is one that some are referring to as “Edutainment” – combining education and entertainment into a single piece of content. A number of universities are using video which is both educational and entertaining in order to support learning objectives. SAP Education offers Edutainment in the form of the ERP Simulation Game – a competitive business game played in a live SAP environment. In small teams, participants run the full business cycle of a small company, using standard SAP reports and dashboards to make and execute business decisions. Striving to achieve efficiency, effectiveness, and profitability, teams interact with suppliers, customers, and internal groups – all while working within a real SAP solution. The result is a workforce that is more intimately familiar with SAP ERP, can execute transactions with greater speed and accuracy, and has a deeper appreciation for the benefits of collaboration.

SUMMARY

The combination of the factors I’ve described here is transforming the traditional learning environment into something simultaneously more social and personalised. While traditional learning is course-centric and driven by the learning providers, this new approach is learner-centric. Using new technologies SAP can provide the best content, on-demand, over the most appropriate channel, and provide remedial support if required, over any distance. Learning providers like SAP Education, who are proactive in embracing these trends with the help of the appropriate technologies are in a position to best satisfy the learning demands of the latest generation of learners.

For further information or to book your place:

Tel: 0808 234 7095 (UK Freefone)
Web: training.sap.com/gb/en
Email: education.uk@sap.com
Facilitate mobility and empower your people with secure access to the information and processes they need most – anytime, anywhere, on any device. With the mobility platform offered by SAP, business users can handle critical tasks and make informed decisions on the go, just as easily as if they were in the office.

Create and manage multiple apps on a mobile enterprise platform that securely connects your data sources to all major device types. Sybase Unwired Platform gives you the tools you need to drive mobile initiatives across your entire organisation with a development platform that is consistent, but highly adaptable to changing business needs:

- Exchange data between traditional back-end systems to multiple mobile devices
- Create enterprise-grade applications by using a single development platform
- Empower workers to access enterprise applications on corporate or personal devices
- Protect data with end-to-end encryption and enhanced application security

Better manage and secure all your critical enterprise data, mobile applications, and devices. With Afaria®, our enterprise mobility management solution, you can support your mobile workforce by ensuring all data stored and transmitted by mobile devices is protected.

Learn more about this exciting technology with SAP Education’s new courses for SAP mobility training.

Courses in mobility have been defined per role, as follows:

**Architects**
- MOB01
- SUP130 (Enterprise)
- SUP140 (Application)

**Administrators**
- SUP140
- SUP620
- SUPADM_01 (Cert)
- MOB01
- AFA461
- C_AFARIA_01 (Cert)

**Developers & Modellers**
- SUP521
- SUP530
- GW100
- SUPDEV_01 (Cert)

**MOBILE ARCHITECT TRAINING**

MOB01 – The general “Mobility Fundamentals and SAP Best Practices” course as a knowledge base for Mobile Architects. This 2 day class will cover all important aspects of developing enterprise mobility strategy, mobile architectures, project deliverables and management, user centred design focus and mobility projects best practices.

SUP130, SUP140 – These additional courses have been developed for Enterprise Mobile Architects (SUP130 – 1 day) and Application Mobile Architects (SUP140 – 2 days).

The MOB01e, SUP13e and SUP14e will all be available as e-learning courses from July 2012.

**ADMINISTRATOR TRAINING – SUP**

SUP620 – This 4 day course is designed for system and database administrators responsible for administering the Sybase Unwired Platform. Together with the SUP140, this course forms the certification path for the new SUP2.1 Administration Certification.

**ADMINISTRATOR TRAINING – AFARIA**

AFA461 – This new 5 day course is for Afaria 7.0 Administration, and will be launched during the third quarter of 2012. Together with the MOB01, this course is required for the new Afaria 7.0 Administration Certification.

**DEVELOPER TRAINING**

SUP521 is a 5 day developers’ course, designed to teach you how to develop native and mobile workflow applications using Sybase Unwired Platform 2.1.

SUP530 is a new 2 day course for Apps Developers to understand why and how to consume the new SAP NetWeaver Gateway oData services.

GW100 is a new course for modelling oData channels with SAP NetWeaver Gateway 2.0 to enable customers and partners to develop standard Mobile Apps.

The Mobility curriculum is changing and expanding all the time, so for up-to-the-minute details please visit our Website or contact us at education.uk@sap.com
Sybase ASE Database for SAP

Sybase Adaptive Server Enterprise (ASE) has been certified to run SAP Business Suite applications since April 2011. This relational database is renowned for its reliability, superior performance, and low total cost of ownership.

Sybase ASE is now considered to be the strategic transactional database for SAP Business Suite applications. In addition to optimisations for SAP applications delivered as part of **Sybase ASE, SAP is committed to Sybase ASE** as a go-to platform for delivering new database optimisations and features including database administration for SAP Business Suite. In the future, the SAP Business Suite and Sybase ASE releases will be synchronised with joint roadmap planning between Sybase ASE and the SAP Business Suite team.

To support this, SAP Education are rolling out a 3 day Early Product training course – TZASE, dedicated to Sybase database administration. Details of the course can be found on our Website. For further information or to discuss the Sybase ASE database please do not hesitate to contact us at education.uk@sap.com

NEW BW USER COURSES

**TBI10 – BW Query Design and Analysis**

In this course, you learn about the basic functions of SAP NetWeaver Business Warehouse (SAP NetWeaver BW) reporting, starting with navigation in existing reports, continuing on to creating your own query definitions in the Query Designer, and taking you through to using analyses in Microsoft Excel and on the Web.

**TBI20 – Web Application Designer and DW Fundamentals**

This course focuses on using the BEx Web Application Designer to create sophisticated Web applications. It also covers the fundamentals of SAP NetWeaver Business Warehouse, which offers an independent enterprise data warehouse and reporting solution.

**TBI30 – Integrating SAP BW with SAP BusinessObjects Business Intelligence (SAP BI) Solutions**

This 10 day course provides detailed knowledge on the integration of SAP BusinessObjects Business Intelligence tools with SAP NetWeaver 7.3. Delegates will learn how to utilise SAP BusinessObjects client tools and create universes, reports, ad hoc analysis documents, or dashboards with basic and some advanced functions. In addition, delegates will learn how the metadata from the underlying SAP system is mapped to SAP Crystal Reports®, Web Intelligence.

These courses form part of the new BW User role and are part of the Application Associate certification track and courses will run in sequence from 11th June 2012.

For further information or to book your place:

**Tel:** 0808 234 7095 (UK Freefone)

**Web:** training.sap.com/gb/en

**Email:** education.uk@sap.com
Authorised Education Partners
Providing you with more choice while maintaining highest quality

Did you know SAP work with five Authorised Partners in the UK & Ireland? Our partners play a crucial role in expanding our portfolio and geographical coverage in the UK & Ireland.

These organisations have been carefully selected by SAP Education and have gone through rigorous quality checks to earn the status of Authorised Education Partner. Our selected partners have years of implementation experience and have a proven track record of high quality course delivery. They cover different areas within the SAP curricula, details below:

**ACUMA**

Acuma’s aim is to deliver high quality training services to enable their customers to translate course theory into practical business benefits in the workplace as quickly and effectively as possible. They deliver training across the SAP BusinessObjects suite and deliver scheduled courses in Birmingham and Manchester.

**BLUEPRINT**

Blueprint offer a wide range of accredited SAP BusinessObjects training courses. They train thousands of people each year in the tools and techniques of business intelligence. With over 13 years’ experience delivering training for SAP BusinessObjects, they have trained over 15,000 delegates, developing the BI skills of beginners, end users, and advanced technical users. Blueprint deliver scheduled courses in central London.

**CONTEMPORARY**

As one of the country’s few Authorised SAP BusinessObjects Training partners, when you attend a CONTEMPORARY course you are assured of the very highest quality of instruction, materials and hardware. They deliver training across the SAP BusinessObjects suite and scheduled courses are delivered in London (West End), Thames Valley (Ascot) and Scotland (Glasgow).

These organisations have been carefully selected by SAP Education and have gone through rigorous quality checks to earn the status of Authorised Education Partner.

**OLAS – SOFTWARE TRAINING AND DEVELOPMENT**

In 2011 Olas celebrated its 10th year providing SAP training courses and services to SAP customers in Ireland and across Europe. Olas is the sole accredited SAP and SAP BusinessObjects training provider in Ireland and the only SAP Training Specialist company serving the entire Irish market. They deliver training across both the SAP and SAP BusinessObjects suites and their training courses are delivered in Dublin.

**QA**

QA provide an unrivalled range of training solutions to help people and organisations build their skills – to gain real, lasting benefits. They are unique in our portfolio of partners as they deliver Public Scheduled End User training in SAP ERP applications. They deliver scheduled training at various locations across the UK.

Details of all our partners including contact details and Websites can be found on our Website at: www.sap.com/uk/services/education
Calling all Workflow Experts!!

Introducing the NEW Workflow Certification – SAP Certified Development Associate – SAP Business Workflow with SAP NetWeaver 7.0.

Do you want to prove to the world that you know your stuff when it comes to SAP Workflow?

The certification test C_BITWF_73 – SAP Certified Development Associate – SAP Business Workflow with SAP NetWeaver 7.0 verifies proven skills and fundamental knowledge in the area of SAP Business Workflow.

The certification will test your knowledge on a broad range of topics in workflow, including Business Objects (both the old flavour and those defined as ABAP Classes), the Business Object Repository, Tasks, Workflow Modelling (including workflow definition, the Workflow Builder, Process steps, Containers, Deadline Monitoring and Wizards), Agent Assignment, Organisational Structures, Rules, Events, Workflow Reporting and Analysis, WebFlow Services, Workflow Administration, Workflow Programming, the different Workflow User Interfaces (including the Business Workplace, the Universal Worklist and Extended Notifications), and basic Workflow Customising.

To see if you’re ready for the exam, you can view the sample questions provided on the SAP Website to get a flavour of what level of knowledge the certification will require of you.

Of course real-life experience with workflow will prove invaluable, but you may also need to brush up your skills and fill in the blanks before taking the certification test. Why not attend the workflow training courses offered by SAP Education UK?

The BIT600 will prepare participants to explain the fundamental terms and concepts in SAP Business Workflow and to make the appropriate settings for workflow processing and the BIT601 is aimed at those who are keen to enhance their skills in the area of defining and implementing custom workflows. Finally on the programming side there is the BIT610, where participants will learn about the situations where workflows may require custom programming.

WANT TO KNOW MORE?
Contact SAP Education for more information.

NEW COURSES

TZH300 – SAP HANA Implementation and Modelling

This 2 day training course provides SAP HANA content developers more focused training on the modelling aspects, including trigger based replication, advanced modelling features, hierarchies, calculations, currency conversions, SQL script based calculation views, and introduction to user management and privileges.

This course launched successfully in March and there will be further dates throughout the year.

Education Open Day

Come and join us at our UK Headquarters at Clockhouse Place near Heathrow Airport on 14th June for our 2012 Education Open Day.

We are putting together a very exciting agenda for the day and we’re looking for as many of our customers and partners to attend as possible. The final agenda is still under discussion but will definitely include the following:

• Full Lifecycle Learning with our Education Learning Architects
• SAP Workforce Performance Builder
• What’s new in Mobility, SAP HANA and GRC
• SuccessFactors – what does it mean for SAP Education?
• IT Higher Apprenticeships with e-skills
• Customer Success Stories

This is only a fraction of the information we’ll be discussing on the day and if there’s anything you’d like to hear about, please let us know and we’ll do our best to fit it on to the agenda.

There will also be plenty of opportunity to network with other SAP customers and partners and we will also have a mini exhibition with stands from our Authorised Education Partners, SAP Consulting and many others for you to look at on the day. Each registered delegate will also be entered into our Prize Draw for a digital camera.

To register an interest in attending, please drop us an email at education.uk@sap.com and we’ll send you an official invite nearer the time.
SAP Workforce Performance Builder
Reducing the time, risk and cost of change

As you may be aware SAP recently acquired datango AG, a leading provider of workforce performance support software. With its own product in this market, SAP can now deliver and accelerate innovations while ensuring the best integration with SAP Education’s existing offerings.

BUILDING THE SKILLS THAT BUILD VALUE

SAP Workforce Performance Builder software gives you the power to create and deploy user documentation, context-sensitive help, test scripts, and rapid e-learning with unprecedented ease. The result is a lower cost of SAP solution ownership and a workforce empowered to get the most from your SAP solution.

USER COMPETENCE: THE KEY TO VALUE

It takes more than software to build value. Your SAP solution offers you powerful tools to transform your business; but to harness that power and realise its benefits, your workforce must use it accurately and intelligently. And if you have a new implementation or upgrade, the workforce must learn to use it as rapidly as possible. For more than a decade, the SAP Education organisation has provided software expressly designed to help build and grow user competence. We are now happy to introduce the next advance in the workforce performance support field: SAP Workforce Performance Builder.

GENERATING VALUE WITH SAP WORKFORCE PERFORMANCE BUILDER

SAP Workforce Performance Builder has a simple goal: to help our customers generate value from their SAP solution. It allows your organisation to generate, edit, and deploy context-sensitive user help, simulations, rapid e-learning, test scripts, and process documentation with unprecedented ease. Its advanced features help keep support and training costs down and regulatory compliance high, while its modest system requirements and fast deployment options help keep IT costs low and reduce ramp-up time significantly. It is among the most powerful software in its class and yet is designed for ease of implementation and use.

For more information, please visit our website at: www.sap.com/uk/services/education/softwareproducts/wpb.epx or contact us at education.uk@sap.com to arrange a demonstration.
SAP and the Cloud – SuccessFactors

SAP has accelerated its cloud strategy with the acquisition of SuccessFactors, becoming the global cloud leader with world-class applications, technology, and expertise.

The acquisition marks another stride in SAP’s strategy of delivering solutions on premise, in the cloud and on mobile devices. It builds on a series of strategic moves in SAP’s targeted growth areas to drive innovation in its core applications and analytics; introduce breakthrough in memory technology; establish leadership in enterprise mobility; and grow its cloud portfolio.

SuccessFactors’ solutions are highly complementary to SAP’s core HCM offerings as well as SAP’s strong cloud assets: SAP Business ByDesign™ for the suite cloud market and SAP’s line of business cloud offerings for large enterprises such as SAP Sales on Demand.

SuccessFactors operates the largest scale of paying cloud users with 15 million subscription seats.

With more than 3,500 customers in 168 countries, SuccessFactors is growing rapidly, recording 77 percent revenue growth year-over-year in the third quarter 2011 and 59 percent revenue growth year-over-year in the first nine months of 2011. SuccessFactors’ scalable cloud application platform supports organisations of all sizes from dozens to millions of users. With proven deployments in SAP environments at companies in diverse industries, the combination of SuccessFactors and SAP holds significant growth potential considering the more than 500 million employees of SAP customers and its 15,000 HCM deployments.

SAP Education also make use of the cloud internally to deliver the training systems that support our classroom and virtual training courses. In 2011 over 400 courses a week were delivered via the cloud. This has allowed SAP Education to optimise costs, manage stability, and increase the speed with which we can bring new courses into the marketplace.

Learn About the Shared Service Framework (SSF)

Do you work for a global company who want to take advantage of SAP’s SSF solution at EHP5? Do you need to upskill because you know the project is coming?

Running on CRM, this central shared service infrastructure delivers massive benefits by connecting to multiple back-end systems, cutting down on data entry and harmonising SSF working across your business and across countries, even globally.

HCM and Finance are probably the most obvious communities to use the framework. This course allows them to understand the framework before addressing its detailed use in their particular area. Learn about the technical architecture, the Interaction Center functionality, and how to configure a basic HCM and Finance scenario.

The 3 day SSF100 course addresses the CRM based fundamentals and is directed at:
- Project team members and key users involved in an SAP Shared Service Framework (SSF) project
- Application consultants with knowledge of the SAP Financial or SAP HCM application who are interested in understanding the SAP CRM application in the context of the Shared Service Framework solution

SAP Education will teach this course for the first time in May 2012. Following the SSF100 course there are two further courses in the Shared Service Framework area:

<table>
<thead>
<tr>
<th>SSF200</th>
<th>SSF300</th>
</tr>
</thead>
<tbody>
<tr>
<td>Shared Service Framework for Financials</td>
<td>HCM Shared Service Framework Fundamentals</td>
</tr>
</tbody>
</table>

For further details, please contact us at education.uk@sap.com
Simultaneously Reduce Cost and Improve Business Results with SAP Education

Optimal results from SAP applications are achieved when the execution of People, Process and Technology is optimised. There are many excellent products from SAP and our partners that help you manage and optimise the SAP applications and the infrastructure on which they run. But, until now, there have been no tools that could help you optimise the performance of your end users.

That’s why we are so excited to introduce you to SAP’s newest tool to manage end user performance, SAP User Experience Management by Knoa (SAP UEM). SAP UEM monitors application execution from the perspective of the end user, and provides precise metrics about the user experience as well as measurements on how people interact with SAP software. The software delivers the most accurate metrics possible on the performance of the application, and an unprecedented level of visibility into the actual performance of the end users. SAP UEM completes a 360-degree performance strategy by optimising the people – the end users of your SAP applications. The business benefits come from three primary sources, and they are impressive.

**Reduced cost of ongoing application support**

- A global telecommunication company realised £220k annual cost savings just in managing application performance issues
- With insight into actual user errors, a global CPG company redesigned its annual training programme for a recurring annual cost saving of £250k
- A medical supply company saved £255k by not-maintaining custom code that was no longer used

**Improved application quality, usability or performance that drives end user productivity**

- An industrial hard goods producer removed ‘unnecessary’ fields from screens to reduce user errors and improve user productivity by 15%
- A pharmaceutical company blocked excessive warning messages to shave 2 seconds from key call centre transactions

**Improved user performance that leads to improved process execution and improved business results**

- A major call centre operator improved advisor efficiency by >25%, for an annual recurring gain of £1.9 million, by analysing actual end user workflow in ‘best performing’ call centres and establishing new ‘best practice’ standards
- When utilisation metrics revealed that managers in some plant locations weren’t reviewing the cost variance reporting twice a week this global manufacturing company took remedial action and their cost variances decreased by 10%
- A major media company discovered 1,204 tax errors in their customer invoicing process in a four month period – 416 cases resulted in £0 taxes which in fact should have been several hundred pounds. Once discovered, simple training corrected the problem

Corporate performance management is all about understanding the difference between what you’ve planned and what actually happens. If that understanding stops short of the end user performance, this critical link in corporate performance is ignored, and no enterprise application will achieve its full potential. SAP User Experience Management, combined with other tools and services from SAP Education, allow you to identify, analyse and then (most important!) resolve this concern, allowing you to realise the full potential of your SAP investment.

Do you have about 30 minutes to speak with us about how a solution like this might deliver the similar results for your organisation? If so then contact SAP Education at education.uk@sap.com
SAP HANA Courses in a Nutshell

SAP HANA is one of the hot topics of the industry. With this in-memory technology you can speed up your business analytics up to 3600 times faster. With the release of SAP HANA 1.0 SP03, the courses offerings have been updated and new courses have been released. Khalid Jamali, BI Solution Owner at SAP Education explains the courses below:

### STARTING POINT

If you are new to SAP HANA you should start with the TZHANA course, which is a 2 day instructor led or virtual live classroom offering. TZHANA is designed to give delegates an overview of product positioning, roadmap and high level SAP HANA architecture. Delegates will also get hands-on exercises on Data Acquisition and Modelling.

An alternative to the TZHANA course is the RHANA recorded course, but there are no exercises or system access provided with the recording. TZHANA or RHANA are prerequisites for all the other SAP HANA courses. The next step will be dependent on your role in SAP HANA implementation.

### THE MODELLING ROLE AND APPLICATION ASSOCIATE CERTIFICATION

The next step for Application consultants should be TZH300. This 2 day training course provides SAP HANA content developers with more focused training on the modelling aspects, including trigger-based replication, advanced modelling features, hierarchies, calculations, currency conversions, SQL script based calculation views, and introduction to user management and privileges.

The TZBWHA is a 1 day course that gives an overview of running SAP BW on SAP HANA. This course includes an overview of the new HANA optimised infoproviders in SAP BW and looks at what is involved in migrations. This course only has demonstrations.

These courses will lead to the SAP Certified Application Associate – SAP HANA 1.0.

### THE TECHNICAL ROLE AND TECHNICAL ASSOCIATE CERTIFICATION

If you are going to do the installation and configuration of the SAP HANA platform and database, then the TZH200 is for you. This course is still under development and more information will be posted to the SAP Website as soon as it’s available. This course and the TZHANA prerequisite will lead to the SAP Technical Associate – SAP HANA Certification which is due to be released shortly too.

Up to date information can always be found at: training.sap.com/gb/en
Using the Training Guide
Designed to make it easy for you to find the right course for your SAP classroom training needs

CURRICULUM MAPS

Our training curriculum maps are designed to help guide you through a logical training path. The best way to use them is to establish where you want to get to and work out what lies along the way.

Each map has a key to help you identify the level of the course, plus any prerequisites that course may have. Most of the SAP training curriculum comprises three levels:

Level 1 – Introductory courses
These courses provide a beginner’s overview of the SAP solution area and provide essential prerequisite knowledge for the more advanced courses. They are designed for attendance by company managers, project managers and project teams.

Level 2 – Foundation courses
These courses introduce you to fundamental business processes that can be modelled using SAP. The courses serve as an introduction to a particular solution component, such as SCM500 - Processes in Procurement. While Level 2 courses are primarily designed for project team members, managers can also benefit from a more in-depth look at business processes and functionality.

Level 3 – Detailed courses
These courses focus on providing detailed information about individual application areas, and concentrate on customisation and function descriptions. They usually build on information covered in the corresponding Level 2 courses.

Scheduled training dates
Our scheduled training dates, prices and locations are detailed in an easy reference table under each curriculum map. SAP training courses are scheduled at different frequencies according to their popularity. However, some courses can be scheduled on demand, so it’s always worth checking with us if you don’t see a suitable date.

SAP Academy & Certification tracks
SAP Academy tracks pave the way to becoming a Certified Consultant in the various SAP solutions. To achieve certification, you must pass an exam which will test you on the knowledge gained throughout the training curriculum so you need to follow the path shown to gain the necessary knowledge. The tracks have been carefully constructed and scheduled to achieve certification in the shortest possible space of time – to plan your certification, visit www.sap.com/services/education/certification/index.epx

e-Learning
SAP Education offers a growing portfolio of highly interactive Web-based courses. To find out more visit www.sap.com/uk/services/education/elearning/index.epx

To choose which course is right for you, simply go to the relevant solution component page, as listed on page 3, and locate the course which will provide you with the knowledge you need.

Don’t forget to make a note of any prerequisites that course may have. Solid lines between courses indicate a mandatory prerequisite, whilst dotted lines show where a course is recommended before taking another.

Each course is represented by a unique course code in the curriculum map. Having located this code, you are ready to choose between our published training dates.

Registration and payment
Once you have made your selection, simply book your course via our Training & Certification Shop at training.sap.com/gb/en, by email at education.uk@sap.com or by telephone or fax.

To ensure a booking is accepted, you must supply your payment details at the time of booking.

This may include a credit card number, a valid purchase order or SAP Preferred Card number.

For more information on how you can maximise your budget, visit www.sap.com/uk/services/education/index.epx.
To achieve SAP Certified Technology Associate - System Administration (Oracle DB) with SAP NetWeaver 7.0 certification (C_TADM51_70) you need to complete the following courses:

- ADM100: Administration AS ABAP I (5 days)
- ADM102: Administration AS ABAP II (3 days)
- ADM103: Advanced ABAP Administration COMING SOON!
- ADM106: SAP System Monitoring using CCMS I (2 days)
- ADM107: SAP System Monitoring using CCMS II (2 days)
- ADM110: Installation SAP ECC 6.0 (2 days)
- ADM111: Workload Analysis AS ABAP (3 days)
- ADM200: Administration AS JAVA (5 days)
- ADM325: Software Logistics AS ABAP (5 days)
- TDMS10: SAP Test Data Migration Server (3 days)
- TADM70: SAP System: Operating System and Database Migration (3 days)

You might also be interested in the E2E curriculum (p.24), the Security curriculum (p.16) and the Portal Development curriculum (p.20).

Certification Track

Scheduled Training Dates

<table>
<thead>
<tr>
<th>SAPNW</th>
<th>£1350</th>
<th>02 May (H)</th>
<th>31 Oct (H)</th>
<th>01 Aug (H)</th>
</tr>
</thead>
<tbody>
<tr>
<td>SAPTEC</td>
<td>£1350/£1440</td>
<td>30 Apr (D)</td>
<td>03 Sep (H)</td>
<td>17 Sep (D)</td>
</tr>
<tr>
<td>WGBC12</td>
<td>£520</td>
<td>23 Apr (DD)</td>
<td>17 Sep (VLC)</td>
<td>03 Sep (H)</td>
</tr>
<tr>
<td>ADM100</td>
<td>£2600/£2950</td>
<td>21 May (H)</td>
<td>10 Sep (H)</td>
<td>25 Jun (DD)</td>
</tr>
<tr>
<td>ADM101</td>
<td>£1040</td>
<td>24 Sep (H)</td>
<td>10 Sep (H)</td>
<td>25 Jun (DD)</td>
</tr>
<tr>
<td>ADM102</td>
<td>£1040</td>
<td>17 May (VLC)</td>
<td>13 Dec (VLC)</td>
<td>27 Sep (H)</td>
</tr>
<tr>
<td>ADM103</td>
<td>Contact SAP Education</td>
<td>21 May (VLC)</td>
<td>15 Nov (VLC)</td>
<td>23 Aug (H)</td>
</tr>
<tr>
<td>ADM104</td>
<td>£1040</td>
<td>06 Jun (H)</td>
<td>17 Dec (H)</td>
<td>29 Aug (H)</td>
</tr>
<tr>
<td>ADM105</td>
<td>£2600</td>
<td>11 Jun (H)</td>
<td>17 Dec (H)</td>
<td>29 Aug (H)</td>
</tr>
<tr>
<td>ADM106</td>
<td>£1560</td>
<td>11 Jun (VLC)</td>
<td>26 Nov (VLC)</td>
<td>10 Sep (H)</td>
</tr>
<tr>
<td>ADM107</td>
<td>£1560</td>
<td>23 Apr (VLC)</td>
<td>01 Oct (H)</td>
<td></td>
</tr>
<tr>
<td>ADM111</td>
<td>£1560</td>
<td>23 Apr (VLC)</td>
<td>01 Oct (H)</td>
<td></td>
</tr>
<tr>
<td>ADM112</td>
<td>£1560</td>
<td>17 Sep (H)</td>
<td></td>
<td></td>
</tr>
</tbody>
</table>

Key:
- Overview
- Foundation Course
- Detailed Course
- Optional Prerequisite
- Required Prerequisite
- e-Learning
- Heathrow (H)
- Dublin (D)
- Heathrow or Virtual Live Classroom (DD)
- Virtual Live Classroom Training (VLC)
### Corporate Governance and Authorisation

#### SAP Overview
- **FIN010**: 5 days
  - Managing the Auditing and Sarbanes-Oxley Act

#### SAP Solution Overview for Auditing and the Sarbanes-Oxley Act
- **FIN009**: 4 hours

#### System Audit with SAP
- **FIN900**: 5 days

#### Auditing with SAP BW/SEM
- **FIN930**: 8 hours

#### Management of Internal Controls
- **FIN901E**: 10 hours

#### Fundamentals of SAP NetWeaver Application Server
- **SAPTEC**: 3 days

#### Authorisation Concept AS ABAP
- **ADM940**: 3 days

#### Secure SAP System Management
- **ADM950**: 2 days

#### Security in SAP System Environment
- **ADM960**: 5 days

#### SAP BusinessObjects Process Control 10.0 - Implementation & Configuration
- **GRC330**: 5 days

#### SAP BusinessObjects Process Control 5.3 - Implementation & Configuration
- **GRC300**: 5 days

#### SAP BusinessObjects Process Control 3.0 - Implementation & Configuration
- **GRC300**: 5 days

#### SAP BusinessObjects Access Control 10.0 - Implementation & Configuration
- **GRC330**: 5 days

#### SAP BusinessObjects Access Control 5.3 - Implementation & Configuration
- **GRC300**: 5 days

#### SAP BusinessObjects Access Control 3.0 - Implementation & Configuration
- **GRC300**: 5 days

#### Secure SAP System Management
- **ADM960**: 3 days

#### Java Authorisations Concept
- **WGBSEC**: 1 day

#### COMING SOON!
- **ADM900**: 3 days

#### SAP Security Fundamentals
- **TZNWIM**: 5 days

#### SAP NetWeaver Identity Management 7.1
- **TZNWIM**: 5 days

### Certification Track

To achieve SAP Certified Technology Professional - Security with SAP NetWeaver 7.0 certification (P_ADM_SEC_70) you need to complete the following courses:

- **ADM940**
- **ADM950**
- **ADM960**
- **TZNWIM**
- **WGBSEC** OR **ADM200**
- **TACERT**

### Scheduled Training Dates

<table>
<thead>
<tr>
<th>Course Code</th>
<th>Start Date</th>
<th>End Date</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>ADM900</strong></td>
<td>08 Dec (H)</td>
<td>28 Dec (H)</td>
</tr>
<tr>
<td></td>
<td>15 Nov (H)</td>
<td>08 Nov (H)</td>
</tr>
</tbody>
</table>

Please see page 48 for more information on SAP Bite-Sized courses.

---

### Reserve Your Place - Book Online @ [training.sap.com/gb/en](http://training.sap.com/gb/en)
Business Programming (ABAP)

To achieve SAP Certified Development Associate - ABAP with SAP NetWeaver 7.0 certification (C_TAW12_71), you need to complete the following courses:

**SAPTEC** 3 days
- Fundamentals of SAP NetWeaver Application Server

**BC100** 2 days
- Introduction to Programming (with ABAP)

**BC400** 5 days
- ABAP Workbench Foundations

**BC401** 5 days
- ABAP Objects

**BC430** 3 days
- ABAP Dictionary

**BC410** 3 days
- Developing Screen-Based User Dialogues

**BC414** 2 days
- Programming Database Changes

**BC405** 5 days
- Programming ABAP Reports

**BC405** 5 days
- Enhancements & Modifications

**BC402** 5 days
- Advanced ABAP

**NET310** 5 days
- Fundamentals of Web Dynpro for ABAP

**BC407** 3 days
- Enhancement Framework

**TACERT** £350/€490
- Please see page 47 for all TACERT dates.

As an alternative you may also want to consider the SAP NetWeaver ABAP e-Academy (TAW1e).

*Please note that courses indicated with an asterisk can be taken in any order, provided that the BC400 & BC401 have been completed.

You might also be interested in the Further ABAP courses curriculum (p. 18).

### Scheduled Training Dates

<table>
<thead>
<tr>
<th>SAPTEC</th>
<th>£1350/€1530</th>
</tr>
</thead>
<tbody>
<tr>
<td>30 Apr (D)</td>
<td>03 Sep (H)</td>
</tr>
<tr>
<td>16 May (DD)</td>
<td>17 Sep (D)</td>
</tr>
<tr>
<td>20 Jun (DD)</td>
<td>03 Oct (H)</td>
</tr>
<tr>
<td>16 Jul (H)</td>
<td>31 Oct (H)</td>
</tr>
<tr>
<td>08 Aug (H)</td>
<td>28 Nov (H)</td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>BC100</th>
<th>£1040/€1180</th>
</tr>
</thead>
<tbody>
<tr>
<td>08 May (DD)</td>
<td>06 Sep (D)</td>
</tr>
<tr>
<td>02 Jul (VLC)</td>
<td>29 Oct (H)</td>
</tr>
<tr>
<td>02 Aug (H)</td>
<td></td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>BC400</th>
<th>£2600/€2950</th>
</tr>
</thead>
<tbody>
<tr>
<td>30 Apr (D)</td>
<td>03 Sep (H)</td>
</tr>
<tr>
<td>14 May (H)</td>
<td>01 Oct (H)</td>
</tr>
<tr>
<td>11 Jun (H)</td>
<td>15 Oct (D)</td>
</tr>
<tr>
<td>02 Jul (D)</td>
<td>05 Nov (H)</td>
</tr>
<tr>
<td>09 Jul (H)</td>
<td>03 Dec (H)</td>
</tr>
<tr>
<td>06 Aug (H)</td>
<td>10 Dec (D)</td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>BC401</th>
<th>£2600/€2950</th>
</tr>
</thead>
<tbody>
<tr>
<td>21 May (H)</td>
<td>24 Sep (H)</td>
</tr>
<tr>
<td>28 May (D)</td>
<td>12 Nov (H)</td>
</tr>
<tr>
<td>25 Jun (H)</td>
<td>26 Nov (D)</td>
</tr>
<tr>
<td>13 Aug (H)</td>
<td>17 Dec (H)</td>
</tr>
<tr>
<td>27 Aug (D)</td>
<td></td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>BC430</th>
<th>£1560</th>
</tr>
</thead>
<tbody>
<tr>
<td>29 Aug (H)</td>
<td></td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>BC430</th>
<th>£1560</th>
</tr>
</thead>
<tbody>
<tr>
<td>03 Sep (H)</td>
<td></td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>BC414</th>
<th>£1040</th>
</tr>
</thead>
<tbody>
<tr>
<td>06 Sep (VLC)</td>
<td></td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>BC405</th>
<th>£2600/€2950</th>
</tr>
</thead>
<tbody>
<tr>
<td>16 Jul (D)</td>
<td>10 Sep (H)</td>
</tr>
<tr>
<td>11 Jul (H)</td>
<td>17 Sep (H)</td>
</tr>
<tr>
<td>24 Sep (H)</td>
<td></td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>BC402</th>
<th>£2600</th>
</tr>
</thead>
<tbody>
<tr>
<td>28 May (H)</td>
<td>20 Aug (H)</td>
</tr>
<tr>
<td>30 Jul (D)</td>
<td>19 Nov (H)</td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>NET310</th>
<th>£2600/€2950</th>
</tr>
</thead>
<tbody>
<tr>
<td>28 May (H)</td>
<td>20 Aug (H)</td>
</tr>
<tr>
<td>30 Jul (D)</td>
<td>19 Nov (H)</td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>BC427</th>
<th>£1040</th>
</tr>
</thead>
<tbody>
<tr>
<td>20 Sep (H)</td>
<td></td>
</tr>
</tbody>
</table>

**TACERT** £350/€490
- Please see page 47 for all TACERT dates.

### Key

- **Overview Foundation Course**
- **Detailed Course**
- **Optional Prerequisite**
- **Required Prerequisite**
- **e-Learning**
- **Heathrow (H)**
- **Heathrow or Virtual Live Classroom (DD)**
- **Virtual Live Classroom Training (VLC)**

April 2012
Business Programming (ABAP) Further Courses

**NET310** 5 days
Fundamentals of Web Dynpro for ABAP

**BC401** 5 days
ABAP Objects

**BC400** 5 days
ABAP Workbench Foundations

**BC407** 2 days
Reporting: Quickviewer, Infoset Query and SAP Query

**WGBABA** 2 days
ABAP Overview for SAP Users

**SAPETEC** 3 days
Fundamentals of SAP NetWeaver Application Server

**BC403** 1 day
ABAP Debugger

**BC460** 3 days
SAPScript

**BC470** 2 days
Form Printing with SAP SmartForms

**NET312** 4 days
UI Development with Web Dynpro for ABAP

**NET311** 3 days
Advanced Web Dynpro for ABAP

**NET313** 4 days
Floorplan Manager (FPM) for Web Dynpro ABAP

**BC400** 5 days
ABAP Workbench Foundations

**BC420** 5 days
Data Transfer

**BC402** 5 days
Advanced ABAP

**BC490** 3 days
ABAP Performance Tuning

**BC480** 3 days
PDF Based Print Forms

**DWD702** 2 days
Web Dynpro for ABAP - Delta 7.0 > 7.02

**NET310** 5 days
Fundamentals of Web Dynpro for ABAP

**BC407** 2 days
Reporting: Quickviewer, Infoset Query and SAP Query

**WGBQRY** 1 day
SAP Query

**BC403** 1 day
ABAP Debugger

**BC460** 3 days
SAPScript

**BC470** 2 days
Form Printing with SAP SmartForms

**BC480** 3 days
PDF Based Print Forms

**DWD702** 2 days
Web Dynpro for ABAP - Delta 7.0 > 7.02

**NET312** 4 days
UI Development with Web Dynpro for ABAP

**NET311** 3 days
Advanced Web Dynpro for ABAP

**NET313** 4 days
Floorplan Manager (FPM) for Web Dynpro ABAP

You might also be interested in the Service-Oriented Architecture curriculum (p. 21).

**Scheduled Training Dates**

<table>
<thead>
<tr>
<th>Course</th>
<th>Date</th>
<th>Duration</th>
<th>Location</th>
</tr>
</thead>
<tbody>
<tr>
<td>BC403</td>
<td>17 Oct</td>
<td>1 day</td>
<td>ABAP Debugger</td>
</tr>
<tr>
<td>NET310</td>
<td>06 Dec</td>
<td>5 days</td>
<td>Fundamentals of Web Dynpro for ABAP</td>
</tr>
<tr>
<td>WGBABA</td>
<td>24 May</td>
<td>2 days</td>
<td>ABAP Overview for SAP Users</td>
</tr>
<tr>
<td>SAPTEC</td>
<td>30 Apr</td>
<td>3 days</td>
<td>Fundamentals of SAP NetWeaver Application Server</td>
</tr>
<tr>
<td>BC407</td>
<td>15 Oct</td>
<td>1 day</td>
<td>Reporting: Quickviewer, Infoset Query and SAP Query</td>
</tr>
<tr>
<td>WGBQRY</td>
<td>20 Sep</td>
<td>1 day</td>
<td>Contact SAP Education</td>
</tr>
<tr>
<td>BC400</td>
<td>28 May</td>
<td>5 days</td>
<td>ABAP Workbench Foundations</td>
</tr>
<tr>
<td>BC420</td>
<td>24 Sep</td>
<td>5 days</td>
<td>Data Transfer</td>
</tr>
<tr>
<td>BC402</td>
<td>24 Sep</td>
<td>5 days</td>
<td>Advanced ABAP</td>
</tr>
<tr>
<td>BC490</td>
<td>24 Sep</td>
<td>3 days</td>
<td>ABAP Performance Tuning</td>
</tr>
<tr>
<td>BC480</td>
<td>24 Sep</td>
<td>3 days</td>
<td>PDF Based Print Forms</td>
</tr>
<tr>
<td>DWD702</td>
<td>24 Sep</td>
<td>2 days</td>
<td>Web Dynpro for ABAP - Delta 7.0 &gt; 7.02</td>
</tr>
<tr>
<td>NET312</td>
<td>25 Sep</td>
<td>4 days</td>
<td>UI Development with Web Dynpro for ABAP</td>
</tr>
<tr>
<td>NET311</td>
<td>25 Sep</td>
<td>3 days</td>
<td>Advanced Web Dynpro for ABAP</td>
</tr>
<tr>
<td>NET313</td>
<td>25 Sep</td>
<td>4 days</td>
<td>Floorplan Manager (FPM) for Web Dynpro ABAP</td>
</tr>
<tr>
<td>NET310</td>
<td>28 May</td>
<td>5 days</td>
<td>Fundamentals of Web Dynpro for ABAP</td>
</tr>
<tr>
<td>NET312</td>
<td>28 May</td>
<td>4 days</td>
<td>UI Development with Web Dynpro for ABAP</td>
</tr>
<tr>
<td>NET313</td>
<td>28 May</td>
<td>4 days</td>
<td>Floorplan Manager (FPM) for Web Dynpro ABAP</td>
</tr>
</tbody>
</table>

Reserve Your Place - Book Online @ training.sap.com/gb/en
SAP Business Workflow and Process Integration

SAP Business Workflow

<table>
<thead>
<tr>
<th>Course</th>
<th>Duration</th>
<th>Description</th>
</tr>
</thead>
<tbody>
<tr>
<td>NW001</td>
<td>8 hrs</td>
<td>Technology Solutions Powered by SAP NetWeaver</td>
</tr>
</tbody>
</table>

Process Integration

<table>
<thead>
<tr>
<th>Course</th>
<th>Duration</th>
<th>Description</th>
</tr>
</thead>
<tbody>
<tr>
<td>SAPTEC</td>
<td>3 days</td>
<td>Fundamentals of SAP NetWeaver Application Server</td>
</tr>
</tbody>
</table>

Certification Track

To achieve SAP Certified Development Associate - SAP Business Workflow with SAP NetWeaver 7.0 (C_BITWF_73) you need to complete the following courses:

- BIT600
- BIT601
- BIT603
- BIT610
- BIT611

To achieve SAP Certified Development Associate - Process Integration with SAP NetWeaver (PI 7.3) certification (C_TBIT44_73) you need to complete the following courses:

- BIT400
- BIT410
- BIT420
- TACERT

To achieve SAP Certified Technology Associate - Process Integration with SAP NetWeaver (PI 7.3) certification (C_TBIT51_73) you need to complete the following courses:

- BIT400
- TBIT50
- TBIT51

Scheduled Training Dates

<table>
<thead>
<tr>
<th>Course</th>
<th>Duration</th>
<th>Description</th>
</tr>
</thead>
<tbody>
<tr>
<td>BIT601</td>
<td>2 days</td>
<td>SAP Business Workflow - Concepts, Inbox and Template Usage</td>
</tr>
<tr>
<td>BIT601</td>
<td>5 days</td>
<td>SAP Business Workflow - Build and Use</td>
</tr>
<tr>
<td>BIT610</td>
<td>3 days</td>
<td>SAP Workflow - Programming</td>
</tr>
<tr>
<td>BIT300</td>
<td>3 days</td>
<td>Application Link Enabling (ALE) Technology</td>
</tr>
<tr>
<td>BIT400</td>
<td>5 days</td>
<td>SAP NW Process Integration</td>
</tr>
<tr>
<td>BIT420</td>
<td>5 days</td>
<td>PI - Business Process Management</td>
</tr>
<tr>
<td>ADM800</td>
<td>5 days</td>
<td>Administration AS Java 71</td>
</tr>
<tr>
<td>BIT500</td>
<td>6 days</td>
<td>PI - Technical Implementation and Operations (Part I)</td>
</tr>
<tr>
<td>TBIT50</td>
<td>5 days</td>
<td>PI - Technical Implementation and Operations (Part II)</td>
</tr>
</tbody>
</table>

Key

- Overview Foundation Course
- Detailed Course
- Optional Prerequisite
- Required Prerequisite e-Learning
- Heathrow (H)
- Dublin (D)
- Heathrow or Virtual Live Classroom (DD)
- Virtual Live Classroom Training (VLC)

April 2012
SAP NetWeaver Portal and Java Development

Portal

**SAPEP** 3 days
- SAP NetWeaver Portal Fundamentals

**EP200** 5 days
- SAP NetWeaver Portal System Administration

**EP300** 5 days
- Configuration of Knowledge Management & Collaboration

**WGBWPC** 1 day
- Web Page Composer

**TZPD73** 2 days
- SAP NetWeaver Portal 7.3 Delta

Java Development

**SAPEP** 3 days
- SAP NetWeaver Portal Fundamentals

**JA310** 5 days
- Java Web Dynpro Basics

**JA300** 5 days
- SAP J2EE Fundamentals

**JA340** 3 days
- SAP NetWeaver Development Infrastructure

**JA400** 5 days
- Introduction to Java EE 5

**JA410** 3 days
- Java on SAP NetWeaver 7.1 Technology

**JA450** 5 days
- Web Dynpro for Java on SAP NetWeaver 7.1

You might also be interested in the Composition Environment curriculum (p. 21).

**Certification Track**

To achieve SAP Certified Technology Consultant SAP NetWeaver 2004s - Portal certification (C_TEP10_701) you need to complete the following courses:

**SAPEP**  3 days
- SAP NetWeaver Portal Fundamentals

**EP200** 5 days
- SAP NetWeaver Portal System Administration

**EP300** 5 days
- Configuration of Knowledge Management & Collaboration

**WGBWPC** 1 day
- Web Page Composer

**TZPD73** 2 days
- SAP NetWeaver Portal 7.3 Delta

To achieve SAP Certified Development Associate - SAP NetWeaver Portal certification (C_EP120_701) you need to complete the following courses:

**SAPEP**
- SAP NetWeaver Portal Fundamentals

**JA310**
- Java Web Dynpro Basics

**JA300**
- SAP J2EE Fundamentals

**JA340**
- SAP NetWeaver Development Infrastructure

**JA400**
- Introduction to Java EE 5

**JA410**
- Java on SAP NetWeaver 7.1 Technology

**JA450**
- Web Dynpro for Java on SAP NetWeaver 7.1

You might also be interested in the Composition Environment curriculum (p. 21).

**Scheduled Training Dates**

**SAPEP** £1560
- 06 Jun (DD)  14 Nov (H)
- 10 Sep (H)
- 17 Sep (H)  19 Nov (H)
- 25 Jun (H)

**EP200** £2600
- 18 Jun (VLC)  24 Sep (H)

**WGBWPC** £2600
- Contact SAP Education

**JA310** £2600
- 01 Oct (H)

**JA300** £2600
- 03 Sep (VLC)

**JA400** £2600
- 15 Oct (VLC)

**JA340** £1560
- 20 Aug (H)

**JA410** £1560
- 23 Apr (H)  03 Sep (H)

**JA450** £2600
- 29 Oct (VLC)

**EP120** £2600
- 18 Jun (H)  08 Oct (H)

**JA340** £1560
- 25 Jun (DD)  22 Oct (D)

**JA410** £1560
- 22 Oct (VLC)

**ANA10** £1560
- 23 Jul (H)  05 Nov (H)

**ADM100** £2600/€2950
- 21 May (H)  10 Sep (H)
- 11 Jun (D)  08 Oct (H)
- 25 Jun (DD)  22 Oct (D)
- 23 Jul (H)  05 Nov (H)
- 13 Aug (H)  10 Dec (H)

**ADM102** £1560
- 20 Aug (H)

**ADM200** £2600/€2950
- 23 Apr (H)  03 Sep (H)
- 09 Jul (D)  19 Nov (H)
- 30 Jul (VLC)

**TACERT** £350/€490
- Please see page 47 for all TACERT dates.

Reserve Your Place - Book Online @ training.sap.com/gb/en
## Service-Oriented Architecture and Composition Environment

### SOA

<table>
<thead>
<tr>
<th>Course</th>
<th>Duration</th>
<th>Description</th>
</tr>
</thead>
<tbody>
<tr>
<td>SOA100</td>
<td>3 days</td>
<td>SAP Enterprise SOA - Fundamentals</td>
</tr>
<tr>
<td>SAPNW</td>
<td>3 days</td>
<td>SAP NetWeaver - Overview</td>
</tr>
<tr>
<td>SAPTEC</td>
<td>3 days</td>
<td>Fundamentals of SAP NetWeaver Application Server</td>
</tr>
</tbody>
</table>

### CE

<table>
<thead>
<tr>
<th>Course</th>
<th>Duration</th>
<th>Description</th>
</tr>
</thead>
<tbody>
<tr>
<td>JA400</td>
<td>5 days</td>
<td>Introduction to Java EE 5</td>
</tr>
<tr>
<td>JA405</td>
<td>5 days</td>
<td>Web Dynpro for Java on SAP NetWeaver 7.1</td>
</tr>
<tr>
<td>NWC110</td>
<td>2 days</td>
<td>Modelling Applications with Visual Composer</td>
</tr>
<tr>
<td>NWC120</td>
<td>3 days</td>
<td>Guided Procedures</td>
</tr>
<tr>
<td>JA410</td>
<td>3 days</td>
<td>Java on SAP NetWeaver 7.1 Technology</td>
</tr>
<tr>
<td>TZBPM</td>
<td>4 days</td>
<td>Business Process Management on SAP NetWeaver CE 7.2</td>
</tr>
<tr>
<td>JA310</td>
<td>5 days</td>
<td>Java Web Dynpro Basics</td>
</tr>
<tr>
<td>WGBWDJ</td>
<td>1 day</td>
<td>What's new in Web Dynpro for Java on SAP NW 7.1 Virtual Class</td>
</tr>
<tr>
<td>SOA100</td>
<td>3 days</td>
<td>SAP Enterprise SOA - Fundamentals</td>
</tr>
<tr>
<td>SOA400</td>
<td>3 days</td>
<td>SAP Enterprise SOA - Service Consumption</td>
</tr>
</tbody>
</table>

### Certification Track

To achieve SAP Certified Associate Technology Architect (C_SOA_TA_70) you need to complete the following courses:

- EA100
- SOA100
- BPM100
- SOA200
- SOA300
- SOA400
- BIT420
- TACERT

*Please note that the certification will include some questions about administration and security which are covered by the ADM960 course if required.

### Scheduled Training Dates

<table>
<thead>
<tr>
<th>Course</th>
<th>Dates</th>
</tr>
</thead>
<tbody>
<tr>
<td>SOA100</td>
<td>25 Apr (DD), 24 Oct (H)</td>
</tr>
<tr>
<td>BIT420</td>
<td>£2600</td>
</tr>
<tr>
<td>SAPNW</td>
<td>£1350</td>
</tr>
<tr>
<td>02 May (H), 31 Oct (H)</td>
<td></td>
</tr>
<tr>
<td>01 Aug (H)</td>
<td></td>
</tr>
<tr>
<td>SAPTEC</td>
<td>£1350/£1530</td>
</tr>
<tr>
<td>30 Apr (D), 03 Sep (H), 16 May (DD), 17 Sep (D), 20 Jun (DD), 03 Oct (H), 16 Jul (H), 31 Oct (H), 08 Aug (H), 28 Nov (H)</td>
<td></td>
</tr>
<tr>
<td>TEC001</td>
<td>£5200</td>
</tr>
<tr>
<td>02 Jul (H)</td>
<td></td>
</tr>
<tr>
<td>JA400</td>
<td>£2600</td>
</tr>
<tr>
<td>15 Oct (VLC)</td>
<td></td>
</tr>
<tr>
<td>JA410</td>
<td>£1560</td>
</tr>
<tr>
<td>22 Oct (VLC)</td>
<td></td>
</tr>
<tr>
<td>JA310</td>
<td>£2600</td>
</tr>
<tr>
<td>01 Oct (H)</td>
<td></td>
</tr>
<tr>
<td>WGBWDJ</td>
<td>£2600</td>
</tr>
<tr>
<td>Contact SAP Education</td>
<td></td>
</tr>
<tr>
<td>29 Oct (VLC)</td>
<td></td>
</tr>
<tr>
<td>TZBPM</td>
<td>£2080</td>
</tr>
<tr>
<td>05 Nov (H)</td>
<td></td>
</tr>
<tr>
<td>SOA400</td>
<td>£1350</td>
</tr>
<tr>
<td>Contact SAP Education</td>
<td></td>
</tr>
<tr>
<td>15 Oct (VLC)</td>
<td></td>
</tr>
<tr>
<td>NWC110</td>
<td>£5200</td>
</tr>
<tr>
<td>Contact SAP Education</td>
<td></td>
</tr>
<tr>
<td>02 May (H), 05 Nov (H)</td>
<td></td>
</tr>
<tr>
<td>06 Aug (VLC)</td>
<td></td>
</tr>
<tr>
<td>NWC120</td>
<td>£5200</td>
</tr>
<tr>
<td>Contact SAP Education</td>
<td></td>
</tr>
<tr>
<td>02 May (H), 05 Nov (H)</td>
<td></td>
</tr>
<tr>
<td>06 Aug (VLC)</td>
<td></td>
</tr>
<tr>
<td>JA450</td>
<td>£2600</td>
</tr>
<tr>
<td>30 Apr (H), 29 Oct (H), 23 Jul (H)</td>
<td></td>
</tr>
<tr>
<td>NWO100</td>
<td>£1560</td>
</tr>
<tr>
<td>Contact SAP Education</td>
<td></td>
</tr>
<tr>
<td>30 Apr (H), 29 Oct (H), 23 Jul (H)</td>
<td></td>
</tr>
<tr>
<td>BIT100</td>
<td>£1350</td>
</tr>
<tr>
<td>Contact SAP Education</td>
<td></td>
</tr>
<tr>
<td>02 May (H)</td>
<td></td>
</tr>
<tr>
<td>31 Oct (H)</td>
<td></td>
</tr>
<tr>
<td>JA440</td>
<td>£2600</td>
</tr>
<tr>
<td>15 Oct (VLC)</td>
<td></td>
</tr>
<tr>
<td>PCIe</td>
<td>£4500</td>
</tr>
<tr>
<td>Contact SAP Education</td>
<td></td>
</tr>
<tr>
<td>25 Apr (H), 23 Oct (VLC)</td>
<td></td>
</tr>
<tr>
<td>16 Jul (VLC)</td>
<td></td>
</tr>
<tr>
<td>BPM100</td>
<td>£1040</td>
</tr>
<tr>
<td>22 Oct (H)</td>
<td></td>
</tr>
<tr>
<td>TACERT</td>
<td>£350/£490</td>
</tr>
<tr>
<td>Contact SAP Education</td>
<td></td>
</tr>
<tr>
<td>For all TACERT dates.</td>
<td></td>
</tr>
</tbody>
</table>

### Key

<table>
<thead>
<tr>
<th>Overview</th>
<th>Foundation Course</th>
<th>Detailed Course</th>
<th>Optional Prerequisite</th>
<th>Required Prerequisite</th>
<th>e-Learning</th>
<th>Heathrow (H)</th>
<th>Heathrow or Virtual Live Classroom (DD)</th>
</tr>
</thead>
</table>

April 2012
Enterprise Architecture and Master Data Management

**EA**

<table>
<thead>
<tr>
<th>Course</th>
<th>Duration</th>
<th>Description</th>
<th>Dates</th>
</tr>
</thead>
<tbody>
<tr>
<td>EA100</td>
<td>1 day</td>
<td>Enterprise Architecture Fundamentals</td>
<td></td>
</tr>
<tr>
<td>SOA100</td>
<td>3 days</td>
<td>SAP Enterprise SOA - Fundamentals</td>
<td></td>
</tr>
<tr>
<td>SOA200</td>
<td>5 days</td>
<td>EA Framework for Enterprise SOA - Level 1</td>
<td></td>
</tr>
</tbody>
</table>

**MDM**

<table>
<thead>
<tr>
<th>Course</th>
<th>Duration</th>
<th>Description</th>
<th>Dates</th>
</tr>
</thead>
<tbody>
<tr>
<td>MDM050</td>
<td>3 days</td>
<td>SAP NetWeaver MDM - Overview</td>
<td></td>
</tr>
<tr>
<td>MDM100</td>
<td>5 days</td>
<td>Master Data Management Configuration</td>
<td></td>
</tr>
<tr>
<td>MDM101</td>
<td>4 hrs</td>
<td>MDM - Global Data Synchronisation</td>
<td></td>
</tr>
<tr>
<td>MDM400</td>
<td>3 days</td>
<td>Modelling in SAP MDM</td>
<td></td>
</tr>
<tr>
<td>TZMDG1</td>
<td>3 days</td>
<td>Master Data Governance</td>
<td></td>
</tr>
</tbody>
</table>

**Certification Track**

To achieve SAP Certified Associate - Enterprise Architect certification (C_SOA200_70) you need to complete the following courses:

- **EA100** or **SOA100** or **SOA200**

**Scheduled Training Dates**

<table>
<thead>
<tr>
<th>Course</th>
<th>Price</th>
<th>Dates</th>
</tr>
</thead>
<tbody>
<tr>
<td>EA100</td>
<td>£450</td>
<td>25 Apr (H) 16 Jul (VLC) 23 Oct (VLC)</td>
</tr>
<tr>
<td>SOA100</td>
<td>£1560</td>
<td>25 Apr (DD) 24 Oct (H) 17 Jul (VLC)</td>
</tr>
<tr>
<td>SOA200</td>
<td>£2600</td>
<td>30 Apr (H) 29 Oct (H) 23 Jul (H)</td>
</tr>
<tr>
<td>MDM050</td>
<td>£1560</td>
<td>16 May (H) 17 Oct (H) 18 Jul (H)</td>
</tr>
<tr>
<td>MDM100</td>
<td>£2600</td>
<td>21 May (H) 22 Oct (H) 23 Jul (H)</td>
</tr>
<tr>
<td>MDM101</td>
<td>£220</td>
<td>Contact SAP Education</td>
</tr>
<tr>
<td>MDM400</td>
<td>£1560</td>
<td>30 May (H) 31 Oct (H) 28 May (H) 29 Aug (H) 28 May (H) 17 Dec (H)</td>
</tr>
</tbody>
</table>

Reserve Your Place - Book Online @ training.sap.com/gb/en
Scheduled Training Dates

**SAP Solution Manager**

You might also be interested in the E2E curriculum (p.24).

**Certification Track**

To achieve SAP Solution Manager Configuration Expert certification (C_SM100_713) you need to complete the following courses:

- **SM100** ➤ **TACERT**

To achieve SAP Solution Manager Change Request Management and Service Desk Expert certification (C_SM200_713) you need to complete the following courses:

- **SM200** ➤ **TACERT**

To achieve SAP Solution Manager Business Process & Interface Monitoring Expert certification (C_SM300_713) you need to complete the following courses:

- **SM300** ➤ **TACERT**

To achieve System Landscape Optimisation Expert certification (C_LT100_71) you need to complete the following courses:

- **LT100** ➤ **TACERT**

**Key**

- **Overview Foundation Course**
- **Detailed Course**
- **Optional Prerequisite**
- **Required Prerequisite e-Learning**
- **Heathrow (H)**
- **Dublin (D)**
- **Heathrow or Virtual Live Classroom (DD)**
- **Virtual Live Classroom Training (VLC)**

- **SM001** Introduction to SAP Solution Manager
- **SMI310** Solution Manager: Implementation Tools in Detail
- **SM500** Change Request Management

**SAP Solution Manager**

You might also be interested in the E2E curriculum (p.24).

**Certification Track**

To achieve SAP Solution Manager Configuration Expert certification (C_SM100_713) you need to complete the following courses:

- **SM100** ➤ **TACERT**

To achieve SAP Solution Manager Change Request Management and Service Desk Expert certification (C_SM200_713) you need to complete the following courses:

- **SM200** ➤ **TACERT**

To achieve SAP Solution Manager Business Process & Interface Monitoring Expert certification (C_SM300_713) you need to complete the following courses:

- **SM300** ➤ **TACERT**

To achieve System Landscape Optimisation Expert certification (C_LT100_71) you need to complete the following courses:

- **LT100** ➤ **TACERT**

**Scheduled Training Dates**

**SAPO1** 3 days

- **SM001** Introduction to SAP Solution Manager
- **SMI310** Solution Manager: Implementation Tools in Detail
- **SM500** Change Request Management

**SAPO1** 3 days

- **SM001** Introduction to SAP Solution Manager
- **SMI310** Solution Manager: Implementation Tools in Detail
- **SM500** Change Request Management

**SAPTEC** 3 days

- **SM500** Change Request Management

**ADM100** 5 days

- **SM500** Change Request Management

**SM001** 2 hrs

- **SM500** Change Request Management

**SM200** 5 days

- **SM500** Change Request Management

**SM300** 5 days

- **SM500** Change Request Management

**LT100** 4 days

- **SM500** Change Request Management

**SM550** 4 hrs

- **SM500** Change Request Management
Certification Track

To achieve Root Cause Analysis Expert - SAP E2E Solution Operations certification (C_E2E100_713) you need to complete the following course:

- E2E100 (Includes certification exam)

To achieve Change Control Management Expert - SAP E2E Solutions Operations certification (C_E2E200_713) you need to complete the following course:

- E2E200 (Includes certification exam)

To achieve Process Integration & Automation Optimisation Expert - SAP E2E Solution Operations certification (C_E2E300_713) you need to complete the following course:

- E2E300 (Includes certification exam)

To achieve SAP E2E Solutions Operations Certification Program Manager - Technical Upgrade Management certification (C_E2E400_08) you need to complete the following course:

- E2E400 (Includes certification exam)

Scheduled Training Dates

<table>
<thead>
<tr>
<th>Course</th>
<th>Cost</th>
<th>Dates</th>
</tr>
</thead>
<tbody>
<tr>
<td>SAPTEC - Fundamentals</td>
<td>£1350</td>
<td>30 Apr (D) 03 Sep (H)</td>
</tr>
<tr>
<td></td>
<td>€1530</td>
<td>16 May (DD) 17 Sep (D)</td>
</tr>
<tr>
<td></td>
<td></td>
<td>20 Jun (DD) 03 Oct (H)</td>
</tr>
<tr>
<td></td>
<td></td>
<td>16 Jul (H) 31 Oct (H)</td>
</tr>
<tr>
<td></td>
<td></td>
<td>08 Aug (H) 28 Nov (H)</td>
</tr>
<tr>
<td>E2E050 - Solution Scope</td>
<td>£220</td>
<td>05 Jul (H) 04 Oct (VLC)</td>
</tr>
<tr>
<td>and Documentation</td>
<td></td>
<td></td>
</tr>
<tr>
<td>E2E040 - RunSAP</td>
<td>£1040</td>
<td>05 Jul (H) 04 Oct (VLC)</td>
</tr>
<tr>
<td>End-to-End Solution</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Operations</td>
<td></td>
<td></td>
</tr>
<tr>
<td>E2E100 - Root Cause</td>
<td>£2600</td>
<td>09 Jul (H) 08 Oct (H)</td>
</tr>
<tr>
<td>Analysis</td>
<td></td>
<td>16 Jul (H)</td>
</tr>
<tr>
<td>E2E200 - Change Control</td>
<td>£2600</td>
<td>20 Aug (H)</td>
</tr>
<tr>
<td>Management</td>
<td></td>
<td>20 Aug (H)</td>
</tr>
<tr>
<td>E2E060 - Customer Centre</td>
<td>£1560</td>
<td>20 Aug (H)</td>
</tr>
<tr>
<td>E2E220 - Test Management</td>
<td>£1040</td>
<td>20 Aug (H)</td>
</tr>
<tr>
<td>E2E120 - Technical</td>
<td>£1560</td>
<td>31 Oct (H)</td>
</tr>
<tr>
<td>Monitoring</td>
<td></td>
<td>31 Oct (H)</td>
</tr>
<tr>
<td>E2E140 - Data Volume</td>
<td>£1560</td>
<td>31 Oct (H)</td>
</tr>
<tr>
<td>Management</td>
<td></td>
<td>31 Oct (H)</td>
</tr>
<tr>
<td>E2E300 - E2E Business</td>
<td>£2600</td>
<td>31 Oct (H)</td>
</tr>
<tr>
<td>Process Integration &amp;</td>
<td></td>
<td>31 Oct (H)</td>
</tr>
<tr>
<td>Automation Mgmt</td>
<td></td>
<td>31 Oct (H)</td>
</tr>
<tr>
<td>E2E400 - E2E Technical</td>
<td>£1560</td>
<td>31 Oct (H)</td>
</tr>
<tr>
<td>Upgrade Management</td>
<td></td>
<td>31 Oct (H)</td>
</tr>
<tr>
<td>E2E500 - Custom Code</td>
<td>£1560</td>
<td>31 Oct (H)</td>
</tr>
<tr>
<td>Management</td>
<td></td>
<td>31 Oct (H)</td>
</tr>
</tbody>
</table>

Reserve Your Place - Book Online @ training.sap.com/gb/en
SAP Business Warehouse

Scheduled Training Dates

<table>
<thead>
<tr>
<th>Course</th>
<th>Duration</th>
<th>Dates</th>
</tr>
</thead>
<tbody>
<tr>
<td>BW310</td>
<td>5 days</td>
<td>BI - Enterprise Data Warehousing</td>
</tr>
<tr>
<td>BW330</td>
<td>5 days</td>
<td>BI - Modelling &amp; Implementation</td>
</tr>
<tr>
<td>BW350</td>
<td>5 days</td>
<td>BI - Data Acquisition</td>
</tr>
<tr>
<td>BW360</td>
<td>5 days</td>
<td>BI - Performance and Administration</td>
</tr>
<tr>
<td>BW365</td>
<td>3 days</td>
<td>BI - User Management &amp; Authorisations</td>
</tr>
<tr>
<td>BW305</td>
<td>5 days</td>
<td>BI - Enterprise Reporting, Query &amp; Analysis (Part I)</td>
</tr>
<tr>
<td>BW307</td>
<td>2 days</td>
<td>BW - Web Application Designer</td>
</tr>
<tr>
<td>BW308</td>
<td>3 days</td>
<td>BW - Portal Integration</td>
</tr>
<tr>
<td>BW309</td>
<td>3 days</td>
<td>BW - Workbook Design with BEx Analyser</td>
</tr>
<tr>
<td>BW310</td>
<td>5 days</td>
<td>SAP BusinessObjects BI Solution with SAP NetWeaver BW</td>
</tr>
<tr>
<td>BW330</td>
<td>5 days</td>
<td>SAP BusinessObjects BI Solution with SAP NetWeaver BW</td>
</tr>
<tr>
<td>BW350</td>
<td>2 days</td>
<td>BI - Analysis Processes &amp; Data Mining</td>
</tr>
<tr>
<td>BW360</td>
<td>5 days</td>
<td>BI - Performance and Administration</td>
</tr>
<tr>
<td>BW365</td>
<td>3 days</td>
<td>BI - User Management &amp; Authorisations</td>
</tr>
<tr>
<td>BW370</td>
<td>5 days</td>
<td>BI - Integrated Planning</td>
</tr>
<tr>
<td>BW380</td>
<td>2 days</td>
<td>BI - Analysis Processes &amp; Data Mining</td>
</tr>
<tr>
<td>BW361</td>
<td>2 hrs</td>
<td>BW - Business Warehouse Accelerator</td>
</tr>
</tbody>
</table>

Key:
- **Overview**
- **Foundation Course**
- **Detailed Course**
- **Optional Course**
- **Required Prerequisite**
- **e-Learning**
- **Virtual Live Classroom Training (VLC)**
- **Contact SAP Education**

Please see page 14 for help on choosing the right course for you.
SAP Business Warehouse Implementation Role and Technical Role

### Implementation Role

- **TBW10**: 5 days  
  BW - Enterprise Data Warehousing

- **TBW30**: 5 days  
  BW Modelling & Implementation

- **TBW50**: 5 days  
  BW Data Acquisition

- **TBW55**: 5 days  
  SAP Business Intelligence Solutions & Information Design

- **BODS15**: 12 hrs  
  Data Services - Platform & Transforms

- **DBW73**: 3 days  
  Delta BW 7.0 to BW 7.3

**or**

- **BOE315**: 8 hrs  
  Business Intelligence Platform: Admin & Security

### Technical Role

- **TBW10**: 5 days  
  BW - Enterprise Data Warehousing

- **TBW60**: 5 days  
  BW - Operations & Performance

- **TBW65**: 5 days  
  SAP Business Intelligence Solutions & Authorisations

- **BOE325**: 8 hrs  
  Business Intelligence Platform: Admin & Security

- **BOE325**: 12 hrs  
  Business Intelligence Platform: Admin Servers (Win)

### Scheduled Training Dates

<table>
<thead>
<tr>
<th>Course</th>
<th>Days</th>
<th>Price</th>
<th>Start Date</th>
<th>End Date</th>
</tr>
</thead>
<tbody>
<tr>
<td>TBW10</td>
<td>5</td>
<td>£2600</td>
<td>11 Jun (H)</td>
<td>29 Oct (H)</td>
</tr>
<tr>
<td>TBW30</td>
<td>5</td>
<td>£2600</td>
<td>18 Jun (H)</td>
<td>05 Nov (H)</td>
</tr>
<tr>
<td>TBW50</td>
<td>5</td>
<td>£2600</td>
<td>25 Jun (H)</td>
<td>12 Nov (H)</td>
</tr>
<tr>
<td>DBW73</td>
<td>3</td>
<td>£1560</td>
<td>08 May (H)</td>
<td>10 Sep (H)</td>
</tr>
<tr>
<td>BODS15</td>
<td>12</td>
<td>£520</td>
<td>02 Jul (H)</td>
<td>19 Nov (H)</td>
</tr>
<tr>
<td>BOE315</td>
<td>12</td>
<td>Contact SAP Education</td>
<td></td>
<td></td>
</tr>
<tr>
<td>BOE325</td>
<td>8</td>
<td>Contact SAP Education</td>
<td></td>
<td></td>
</tr>
</tbody>
</table>

Contact SAP Education

<table>
<thead>
<tr>
<th>Course</th>
<th>Days</th>
<th>Price</th>
<th>Start Date</th>
<th>End Date</th>
</tr>
</thead>
<tbody>
<tr>
<td>TBW55</td>
<td>5</td>
<td>£2600</td>
<td>02 Jul (H)</td>
<td>19 Nov (H)</td>
</tr>
<tr>
<td>BODS15</td>
<td>12</td>
<td>£520</td>
<td>02 Jul (H)</td>
<td>19 Nov (H)</td>
</tr>
<tr>
<td>BOE315</td>
<td>12</td>
<td>Contact SAP Education</td>
<td></td>
<td></td>
</tr>
<tr>
<td>BOE325</td>
<td>8</td>
<td>Contact SAP Education</td>
<td></td>
<td></td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>Course</th>
<th>Days</th>
<th>Price</th>
<th>Start Date</th>
<th>End Date</th>
</tr>
</thead>
<tbody>
<tr>
<td>TBW60</td>
<td>5</td>
<td>£2600</td>
<td>18 Jun (H)</td>
<td>05 Nov (H)</td>
</tr>
<tr>
<td>TBW65</td>
<td>5</td>
<td>£2600</td>
<td>25 Jun (H)</td>
<td>12 Nov (H)</td>
</tr>
<tr>
<td>BOE325</td>
<td>12</td>
<td>Contact SAP Education</td>
<td></td>
<td></td>
</tr>
</tbody>
</table>

Contact SAP Education

<table>
<thead>
<tr>
<th>Course</th>
<th>Days</th>
<th>Price</th>
<th>Start Date</th>
<th>End Date</th>
</tr>
</thead>
<tbody>
<tr>
<td>DBW73</td>
<td>3</td>
<td>£1560</td>
<td>08 May (H)</td>
<td>10 Sep (H)</td>
</tr>
<tr>
<td>BODS15</td>
<td>12</td>
<td>£520</td>
<td>02 Jul (H)</td>
<td>19 Nov (H)</td>
</tr>
<tr>
<td>BOE315</td>
<td>12</td>
<td>Contact SAP Education</td>
<td></td>
<td></td>
</tr>
<tr>
<td>BOE325</td>
<td>8</td>
<td>Contact SAP Education</td>
<td></td>
<td></td>
</tr>
</tbody>
</table>

Contact SAP Education

Reserve Your Place - Book Online @ training.sap.com/gb/en
SAP Business Warehouse User Role

User Role

**TBI10** 5 days
BW Query Design and Analysis

**TBI20** 5 days
BW - Web Application Designer & BW Fundamentals

**BW308** 3 hrs
BW Portal Integration

**BW309** 3 hrs
BW - BW Workbook Design with BEx Analyser

**DBW73** 3 days
Delta BW 7.0 to BW 7.3

**TBI30** 10 days
Integration SAP BW with SAP BI Solutions

**BOX315** 8 hrs
Dashboard: Core & Connectivity

**BOW315** 8 hrs
Web Intelligence: Report Design I

**C_TBI30_73**
SAP Certified Application Associate - BI with SAP BW 7.3

or

**TBI30** £1560
25 Jun (H) 19 Nov (H)

**BW308** £120
Contact SAP Education

**BW309** £120
Contact SAP Education

**DBW73** £1350
08 May (H) 10 Sep (H) 18 Jun (H) 18 Jun (VLC)

Scheduled Training Dates

**TBI10** £2600
11 Jun (H) 05 Nov (H)

**TBI20** £2600
18 Jun (H) 12 Nov (H)

**BW308** £120
Contact SAP Education

**BW309** £120
Contact SAP Education

**DBW73** £1350
08 May (H) 10 Sep (H) 18 Jun (H) 18 Jun (VLC)

Please see page 14 for help on choosing the right course for you.

Key

<table>
<thead>
<tr>
<th>Overview</th>
<th>Foundation Course</th>
<th>Detailed Course</th>
<th>Optional Prerequisite</th>
<th>Required Prerequisite</th>
<th>e-Learning</th>
<th>Heathrow (H)</th>
<th>Heathrow or Virtual Live Classroom (DD)</th>
</tr>
</thead>
<tbody>
<tr>
<td>Overview</td>
<td>Foundation Course</td>
<td>Detailed Course</td>
<td>Optional Prerequisite</td>
<td>Required Prerequisite</td>
<td>e-Learning</td>
<td>Heathrow (H)</td>
<td>Heathrow or Virtual Live Classroom (DD)</td>
</tr>
</tbody>
</table>

April 2012
SAP BusinessObjects 4.0

Crystal Reports for Enterprise
- **B0CE10** 2 days
  - BI - SAP Crystal Reports for Enterprise

Analysis Edition for MS Office
- **BOCE20** 3 days
  - BI - SAP Crystal Reports for Enterprise
- **BOAN10** 1 day
  - Analysis Edition for MS Office

Web Intelligence
- **BOW310** 2 days
  - Interactive Analysis Report
- **BOW320** 1 day
  - XI 3.0/3.1: Advanced Report Design

Dashboard Design 4.0
- **BOX310** 2 days
  - SBO Dashboards 4.0: Core

Crystal Reports 2011
- **BOC310** 2 days
  - Crystal Reports: Report Design 1
- **BOC320** 3 days
  - Crystal Reports: Report Design 2

SAP Business Intelligence 4.0
- **BOE310** 2 days
  - SBO BI Platform: Adm.&Sec.
- **BOE320** 3 days
  - SBO BI Platform: Adm. Servers
- **BOE330**
  - In Development

SAP BI 4.0 Data Services EIM
- **BODS10** 3 days
  - SBO Data Services 4
- **BODS30** 2 days
  - SBO Data Quality Services 4.0

SAP BI 4.0 Data Modelling: Information Design Tool
- **BOID10** 3 days
  - Information Design Tool 1
- **BOID20** 2 days
  - Information Design Tool 2

Please note, BusinessObjects XI 3.x & BI 4.0 courses are delivered by our partners. For details please go to:
http://www.sap.com/uk/services/education/public-scheduled-training/courses_SAP-Businessobjects.epx

**Scheduled Training Dates**

SAP BusinessObjects Courses are delivered by our partners across the UK & Ireland. Please contact them directly to discuss scheduled dates and any training requirements you have. Please note SAP Education can still deliver specific onsite training for your company in SAP BusinessObjects.

**ACUMA**
For courses in Birmingham and Manchester
http://www.acuma.co.uk/trainingServices.aspx

**CONTEMPORARY**
For training in London, Ascot and Glasgow
http://www.contemporary.co.uk/training/sap-businessobjects-training/

**BLUEPRINT**
For courses in London
http://www.bpms.co.uk/training/sap-training-landing-page.aspx

**OLAS**
For training in Dublin
http://www.olas.ie/olas/Main/Home.asp

Reserve Your Place - Book Online @ training.sap.com/gb/en
SAP Customer Relationship Management

Certification Track
To achieve SAP Certified Application Associate - CRM Fundamentals with SAP CRM 7.0 certification (C_TCRM20_70) you need to complete the following courses:

SAPCRM  ➤  CR100  ➤  CR500  ➤  CR580  ➤  TACERT

Scheduled Training Dates

<table>
<thead>
<tr>
<th></th>
<th></th>
<th></th>
<th></th>
<th></th>
<th></th>
<th></th>
<th></th>
<th></th>
<th></th>
<th></th>
<th></th>
<th></th>
<th></th>
<th></th>
<th></th>
</tr>
</thead>
<tbody>
<tr>
<td>SAPCRM</td>
<td>3 days</td>
<td>5 days</td>
<td>5 days</td>
<td>3 days</td>
<td>4 days</td>
<td>3 days</td>
<td>3 days</td>
<td>5 days</td>
<td>3 days</td>
<td>5 days</td>
<td>3 days</td>
<td>3 days</td>
<td>3 days</td>
<td>3 days</td>
<td>3 days</td>
</tr>
</tbody>
</table>

Please see page 14 for help on choosing the right course for you.

TACERT £350/€490
Please see page 47 for all TACERT dates.

Key
Overview Course
Foundation Course
Detailed Course
Required Prerequisite
Optional Prerequisite
Required Prerequisite
e-Learning
Heathrow (H)
Heathrow (H)
Heathrow (H)
Heathrow or Virtual Live Classroom (DD)
Virtual Live Classroom Training (VLC)
Financial Accounting

You might also be interested in the Management Accounting curriculum (p. 31), the Financial Analytics curriculum (p. 33), the Corporate Governance curriculum (p. 16) or the Financial Supply Chain Management curriculum (p. 32).

Scheduled Training Dates

SAPFIN 2 days
SAP Financials

07 Jun (VLC) 03 Dec (H)
30 Aug (H)

SAP01 3 days
SAP Overview

09 May (H) 12 Sep (H)
28 May (H) 03 Oct (H)
06 Jun (D) 15 Oct (D)
20 Jun (H) 24 Oct (H)
09 Jul (H) 19 Nov (H)
01 Aug (H) 05 Dec (H)
13 Aug (D) 17 Dec (D)
20 Aug (H)

SM001 2 hrs
Introduction to SAP Solution Manager

02 Jul (H)

AC240 £2600
Contract Accounts: Receivable and Payable

AC010 £2600/€2950
Business Processes in Financial Accounting

WGBFAC £2600
Foundation in Accounting and Controlling with the New General Ledger

CA700 £2080
Reporting in Financials

AC200 £2600/€2950
Accounting Customising Fundamentals

AC805 £1560
Cash Management

AC305 £2600/€2950
Asset Accounting

AC612 £1560
Profit Centre Accounting in General Ledger Accounting

AC201 £2600/€2950
SAP Convergent Charging - Functional Foundations

AC202 £1040
Accounting Customising II

AC205 £2080
Financial Closing

AC305 £2600/€2950
New General Ledger (in SAP ERP)

AC207 £1040
Parallel Accounting and Reporting

AC210 £2600/€2950
New General Ledger (in SAP ERP)

AC212 £2600
Migration to New General Ledger

DF165 £2080
Enhancements in Financial Accounting SAP ERP 6.0, EHP 1-5

Please see page 48 for more information on SAP Bite-Sized courses.

To achieve SAP Certified Application Associate - Financial Accounting with SAP ERP 6.0 EHP5 certification (C_TFIN52_65) you need to complete the following courses:

AC010  AC200  AC201  AC202  AC205  AC305  CA700  TACERT

As an alternative you may also want to consider the SAP Financials - Financial Accounting e-Academy (TFIN5e).

*SM001 - optional e-Learning. Some solution management questions will be included in certification.

This is also available as e-Academy.

Please see page 47 for all TACERT dates.

SAPFIN £900

SAP01 £1350/€1530

WGBFAC £2600

CA700 £2080

AC200 £2600/€2950

AC805 £1560

AC201 £2600/€2950

AC202 £1040

AC205 £2080

AC305 £2600/€2950

AC207 £1040

AC210 £2600/€2950

AC212 £2600

DF165 £2080

AC236 £1040

AC238 £1040

AC207 £1040

AC212 £2600

AC236 £1040

Contact SAP Education

Contact SAP Education

Contact SAP Education

Contact SAP Education

Contact SAP Education
Management Accounting

SAP01 3 days
SAP Overview

AC040 5 days
Business Processes in Management Accounting

AC020 3 days
Investment Management

AC050 5 days
Cost Centre and Internal Order Accounting

AC405 £2600/€2950
Contact SAP Education

AC20 £1560
Contact SAP Education

AC041 £2600/€2950
Contact SAP Education

AC412 3 days
Cost Centre Accounting Extended Functions

AC505 5 days
Product Cost Planning

AC520 5 days
Cost Object Controlling: For Make to Stock, Manu & Sales Order

WGBFAC £2600
Foundation in Accounting and Controlling with the New General Ledger

AC605 5 days
Profitability Analysis

AC610 3 days
Profit Centre Accounting

AC612 2 days
Profit Centre - Accounting with New General Ledger

AC612 £1040
06 Aug (H)

AC610 3 days
09 May (H)

or

AC350 2 days
System Configuration for Investment Management

AC350 £1560
09 May (H) 19 Nov (H)

TACERT £350/€490
Please see page 47 for all TACERT dates.

SAPFIN 2 days
SAP Financials

AC050 5 days
Business Processes in Mgt Accounting (Controlling) for Service Ind. & Pub. Sec.

AC505 5 days
Product Cost Planning

AC520 5 days
Cost Object Controlling: For Make to Stock, Manu & Sales Order

WGBFAC £2600
Foundation in Accounting and Controlling with the New General Ledger

AC605 5 days
Profitability Analysis

AC610 3 days
Profit Centre Accounting

AC612 2 days
Profit Centre - Accounting with New General Ledger

SAP01 £1350/€1530
09 May (H) 12 Sep (H)

06 Jun (D) 15 Oct (D)

28 May (H) 01 Oct (H)

20 Jun (H) 24 Oct (H)

09 Jul (H) 19 Nov (H)

AC040 £2600/€2950
30 Apr (H) 17 Sep (D)

28 May (D) 08 Oct (H)

16 Jul (H)

AC050 £2600
Contact SAP Education

AC405 £2600/€2950
23 Jul (H) 19 Nov (D)

14 May (H) 15 Oct (H)

AC505 £2600
16 May (H) 15 Oct (H)

AC605 £2600
28 May (H) 29 Oct (H)

30 Jul (H)

AC612 £1040
06 Aug (H)

or

AC350 £1560
09 May (H) 05 Dec (H)

08 Aug (H)

or

AC610 £1040
09 May (H) 19 Nov (H)

AC350 £1560
09 May (H) 19 Nov (H)

TACERT £350/€490
09 May (H) 19 Nov (H)

Please see page 47 for all TACERT dates.

SM001 £120
Contact SAP Education

SM001 2 hrs
Introduction to SAP Solution Manager

AC020 £1560
Contact SAP Education

AC412 £1560
Contact SAP Education

AC520 £2600
Contact SAP Education

SM001* - optional e-Learning. Some solution management questions will be included in certification.

This is also available as e-Academy

You might also be interested in the Financial Accounting curriculum (p. 30) or the Financial Analytics curriculum (p. 33).

Certification Track

To achieve SAP Certified Application Associate - Management Accounting (CO) with SAP ERP 6.0 EHP5 certification (C_TFIN22_65) you need to complete the following courses:

AC040 ➔ SM001* ➔ AC050 ➔ AC505 ➔ AC605 ➔ AC612 ➔ AC520 ➔ TACERT

As an alternative you may also want to consider the SAP Financials - Management Accounting e-Academy (TFIN2e).

Scheduled Training Dates

Key
Overview Foundation Course
Detailed Course
Optional Prerequisite
Required Prerequisite e-Learning
Heathrow (H)
Dublin (D)
Heathrow or Virtual Live Classroom (DD)
Virtual Live Classroom Training (VLC)
Financial Supply Chain Management

Scheduled Training Dates

**SAP01** £1350/€1530
- 09 May (H) 12 Sep (H)
- 06 Jun (D) 15 Oct (D)
- 20 Jun (H) 24 Oct (H)
- 09 Jul (H) 19 Nov (H)
- 01 Aug (H) 05 Dec (H)
- 13 Aug (D) 17 Dec (D)
- 20 Aug (H)

**SAPFIN** £900
- 07 Jun (VLC) 03 Dec (H)
- 30 Aug (H)

**AC010** £2600/€2950
- 21 May (H) 24 Sep (H)
- 09 Jul (D) 15 Oct (D)
- 23 Jul (H) 26 Nov (H)
- 08 Oct (H)

**FSC010** £2600
- 21 Jun (VLC) 17 Dec (VLC)
- 17 Sep (H)

**FSC020** £1560
- 18 Jun (VLC) 28 Nov (VLC)
- 20 Aug (H)

**FSC020** £1560
- 29 Aug (H)

**FSC120** £1560
- 15 Oct (H)

**FSC130** £1040
- 23 Aug (H)

**FSC120** £1040
- 30 Aug (H)

**FSC200** £1040
- 21 Jun (VLC) 20 Dec (VLC)
- 20 Sep (H)

**FSC200** £1040
- 21 Jun (VLC) 20 Dec (VLC)
- 20 Sep (H)

Reserve Your Place - Book Online @ training.sap.com/gb/en
Financial Analytics

**Scheduled Training Dates**

<table>
<thead>
<tr>
<th>Course</th>
<th>Overview</th>
<th>Required Prerequisite</th>
<th>Detailed Course</th>
<th>Required Prerequisite</th>
<th>Required Prerequisite</th>
<th>Detailed Course</th>
</tr>
</thead>
<tbody>
<tr>
<td>SAP01</td>
<td>3 days</td>
<td></td>
<td>SAP Overview</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>SAPFIN</td>
<td>2 days</td>
<td></td>
<td>SAP Financials</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>AC010</td>
<td>5 days</td>
<td></td>
<td>Business Processes in Financial Accounting</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>WGBFAC</td>
<td>5 days</td>
<td></td>
<td>Foundation in Accounting and Controlling with the New General Ledger</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>CA705</td>
<td>2 days</td>
<td></td>
<td>Basics of Report Painter/Report Writer</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>CA710</td>
<td>3 days</td>
<td></td>
<td>Advanced Functions of the Report Writer</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>AC040</td>
<td>5 days</td>
<td></td>
<td>Business Processes in Management Accounting</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>CA700</td>
<td>4 days</td>
<td></td>
<td>Reporting in Financials</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>CA705</td>
<td>2 days</td>
<td></td>
<td>Reporting in Financials</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>WGBFAC</td>
<td>5 days</td>
<td></td>
<td>Advanced Functions of the Report Writer</td>
<td></td>
<td></td>
<td></td>
</tr>
</tbody>
</table>

Please see page 14 for help on choosing the right course for you.
Scheduled Training Dates

**Business Planning and Consolidation 10.0**

- **BPC030** Intro to SAP BO Planning and Consolidation
  - £220
  - 21 May (H), 10 Sep (H), 11 Jun (D), 01 Oct (D), 09 Jul (H), 08 Oct (D), 30 Jul (D), 13 Aug (H), 17 Dec (H)

- **BPC410** 3 days
  - SAP BPC Administration Microsoft Platform
  - £1560
  - 09 May (H), 19 Nov (H), 13 Aug (H)

- **BPC420** 5 days
  - SAP BPC Administration NetWeaver Platform
  - £2600
  - 14 May (H), 26 Nov (H), 20 Aug (H)

- **BPC430** 5 days
  - SAP BPC Consolidation
  - £2600
  - 21 May (H), 03 Dec (H), 03 Sep (H)

- **BPC440** 5 days
  - SAP BPC Reporting & Planning
  - £2600
  - 28 May (H), 10 Dec (H), 10 Sep (H)

**Strategy Management 7.5**

- **SSM310** 5 days
  - SAP BusinessObjects Strategy Management
  - £2600
  - 24 Sep (H)

- **SSM320** 5 days
  - SAP BusinessObjects Strategy Management 7.5 - Advanced
  - £2600
  - 01 Oct (D)

- **SSM330** 1 day
  - The SAP BusinessObjects Strategy Management BW Connector
  - £520
  - 08 Oct (VLC)

- **TzPC10** 5 days
  - SAP BPC (10.0) Delta for NetWeaver & Microsoft Platform
  - £2600

**Certification Track**

To achieve SAP Certified Application Associate - SAP BusinessObjects Planning & Consolidation 10.0 certification (C_EPMBPC_10) you need to complete the following courses:

- BPC410
- BPC420
- BPC430
- BPC440

**Scheduled Training Dates**

- **BPC030** £220
  - Contact SAP Education
  - 21 May (H), 10 Sep (H), 11 Jun (D), 01 Oct (D), 09 Jul (H), 08 Oct (D), 30 Jul (D), 13 Aug (H), 17 Dec (H)

- **BPC410** £1560
  - Contact SAP Education
  - 09 May (H), 19 Nov (H), 13 Aug (H)

- **BPC420** £2600
  - 14 May (H), 26 Nov (H), 20 Aug (H)

- **BPC430** £2600
  - 21 May (H), 03 Dec (H), 03 Sep (H)

- **BPC440** £2600
  - 28 May (H), 10 Dec (H), 10 Sep (H)

- **TzPC10** £2600
  - 21 May (H), 10 Sep (H), 11 Jun (D), 01 Oct (D), 09 Jul (H), 08 Oct (D), 30 Jul (D), 13 Aug (H), 17 Dec (H)

- **SSM310** £2600
  - 24 Sep (H)

- **SSM320** £520
  - 01 Oct (VLC)

- **SSM330** £520
  - 08 Oct (VLC)

- **OSM75** £240
  - 24 Sep (H)

Reserve Your Place - Book Online @ training.sap.com/gb/en
Profitability and Cost Management

Scheduled Training Dates

<table>
<thead>
<tr>
<th>Course Code</th>
<th>Course Name</th>
<th>Duration</th>
<th>Date</th>
<th>Provider</th>
</tr>
</thead>
<tbody>
<tr>
<td>BOA225</td>
<td>Introduction to Activity Based Costing</td>
<td>3 hrs</td>
<td></td>
<td>Contact SAP Education</td>
</tr>
<tr>
<td>BOA340</td>
<td>SBO Profitability &amp; Cost Mgmt Fundamentals in Model Building</td>
<td>5 days</td>
<td></td>
<td>Contact SAP Education</td>
</tr>
<tr>
<td>BOA350</td>
<td>SBO PCM Transactional ABC</td>
<td>5 hrs</td>
<td></td>
<td>Contact SAP Education</td>
</tr>
<tr>
<td>BOA355</td>
<td>SBO PCM using Profitability for Performance Management</td>
<td>5 hrs</td>
<td></td>
<td>Contact SAP Education</td>
</tr>
<tr>
<td>OPCM75</td>
<td>OKP SAP BO Profitability &amp; Cost Management 7.5</td>
<td>6 hrs</td>
<td></td>
<td>Contact SAP Education</td>
</tr>
</tbody>
</table>

Please see page 14 for help on choosing the right course for you.
Financial Consolidation and Information Management

Certification Track

To achieve SAP Certified Application Associate - Financial Consolidation with SBO Financial Consolidation 7.5 certification (C_EPMFC_75) you need to complete the following courses:

- BOF250
- BOF390
- BOF385
- BOF370
- BOF325
- BOF360
- BOF203

Scheduled Training Dates

<table>
<thead>
<tr>
<th>Course</th>
<th>Date</th>
<th>Venue</th>
<th>Price</th>
</tr>
</thead>
<tbody>
<tr>
<td>BOF250</td>
<td>30 Apr (H)</td>
<td>22 Oct (H)</td>
<td>£2600</td>
</tr>
<tr>
<td>BOF250</td>
<td>16 Jul (H)</td>
<td></td>
<td></td>
</tr>
<tr>
<td>BOF390</td>
<td>08 May (H)</td>
<td>30 Oct (H)</td>
<td>£520</td>
</tr>
<tr>
<td>BOF390</td>
<td>24 Jul (H)</td>
<td></td>
<td></td>
</tr>
<tr>
<td>BOF210</td>
<td>09 May (H)</td>
<td></td>
<td>£520</td>
</tr>
<tr>
<td>BOF220</td>
<td>10 May (H)</td>
<td></td>
<td>£1040</td>
</tr>
<tr>
<td>BOF220</td>
<td>11 May (H)</td>
<td>29 Oct (H)</td>
<td>£520</td>
</tr>
<tr>
<td>BOF202</td>
<td></td>
<td></td>
<td>£520</td>
</tr>
<tr>
<td>BOF203</td>
<td></td>
<td></td>
<td>£1040</td>
</tr>
<tr>
<td>BOF230</td>
<td></td>
<td></td>
<td>£1040</td>
</tr>
<tr>
<td>BOF385</td>
<td></td>
<td></td>
<td>£220</td>
</tr>
<tr>
<td>BOF255</td>
<td></td>
<td></td>
<td>£220</td>
</tr>
<tr>
<td>BOF255</td>
<td></td>
<td></td>
<td>£220</td>
</tr>
</tbody>
</table>

Reserve Your Place - Book Online @ training.sap.com/gb/en
Travel Management and Quality Management

Travel Management

<table>
<thead>
<tr>
<th>Course</th>
<th>Duration</th>
<th>Description</th>
</tr>
</thead>
<tbody>
<tr>
<td>SAPFIN</td>
<td>2 days</td>
<td>SAP Financials</td>
</tr>
<tr>
<td>SAP01</td>
<td>3 days</td>
<td>SAP Overview</td>
</tr>
<tr>
<td>SAPPFR</td>
<td>2 days</td>
<td>SAP ERP Human Capital Management Overview</td>
</tr>
<tr>
<td>AC010</td>
<td>5 days</td>
<td>Business Processes in Financial Accounting</td>
</tr>
<tr>
<td>AC270</td>
<td>5 days</td>
<td>Travel Expenses and Travel Planning</td>
</tr>
<tr>
<td>HR050</td>
<td>5 days</td>
<td>Business Processes in Human Capital Management</td>
</tr>
</tbody>
</table>

Quality Management

<table>
<thead>
<tr>
<th>Course</th>
<th>Duration</th>
<th>Description</th>
</tr>
</thead>
<tbody>
<tr>
<td>SAPPLM</td>
<td>2 days</td>
<td>SAP PLM Solution Overview</td>
</tr>
<tr>
<td>SAP01</td>
<td>3 days</td>
<td>SAP Overview</td>
</tr>
<tr>
<td>SMO01</td>
<td>2 hrs</td>
<td>Introduction to SAP Solution Manager</td>
</tr>
<tr>
<td>PLM400</td>
<td>5 days</td>
<td>Business Process in Quality Management</td>
</tr>
<tr>
<td>PLM412</td>
<td>5 days</td>
<td>Quality Planning and Inspection</td>
</tr>
<tr>
<td>PLM415</td>
<td>3 days</td>
<td>Quality Management in Logistics</td>
</tr>
<tr>
<td>PLM420</td>
<td>3 days</td>
<td>Quality Management in Production</td>
</tr>
<tr>
<td>PLM421</td>
<td>3 days</td>
<td>Quality Management in the Process Industry</td>
</tr>
<tr>
<td>PLM425</td>
<td>2 days</td>
<td>Quality Management in Sales and Distribution</td>
</tr>
</tbody>
</table>

Scheduled Training Dates

<table>
<thead>
<tr>
<th>Course</th>
<th>Date</th>
<th>Place</th>
<th>Notes</th>
</tr>
</thead>
<tbody>
<tr>
<td>SAPPFIN</td>
<td>07 Jun</td>
<td>VLC</td>
<td>£900</td>
</tr>
<tr>
<td></td>
<td>30 Aug</td>
<td>H</td>
<td></td>
</tr>
<tr>
<td>SAP01</td>
<td>09 May</td>
<td>H</td>
<td>£1150/€1130</td>
</tr>
<tr>
<td></td>
<td>28 May</td>
<td>H</td>
<td></td>
</tr>
<tr>
<td></td>
<td>06 Jun</td>
<td>D</td>
<td></td>
</tr>
<tr>
<td></td>
<td>20 Jun</td>
<td>H</td>
<td></td>
</tr>
<tr>
<td></td>
<td>09 Jul</td>
<td>H</td>
<td></td>
</tr>
<tr>
<td></td>
<td>01 Aug</td>
<td>H</td>
<td></td>
</tr>
<tr>
<td></td>
<td>13 Aug</td>
<td>D</td>
<td></td>
</tr>
<tr>
<td></td>
<td>20 Aug</td>
<td>H</td>
<td></td>
</tr>
<tr>
<td>SAPPFR</td>
<td>02 Jul</td>
<td>VLC</td>
<td>£900</td>
</tr>
<tr>
<td></td>
<td>04 Oct</td>
<td>H</td>
<td></td>
</tr>
<tr>
<td>AC010</td>
<td>21 May</td>
<td>H</td>
<td>£2600/€2950</td>
</tr>
<tr>
<td></td>
<td>24 Sep</td>
<td>H</td>
<td></td>
</tr>
<tr>
<td></td>
<td>23 Jul</td>
<td>H</td>
<td></td>
</tr>
<tr>
<td></td>
<td>26 Nov</td>
<td>H</td>
<td></td>
</tr>
<tr>
<td>HR050</td>
<td>21 May</td>
<td>D</td>
<td>£1650/€1850</td>
</tr>
<tr>
<td></td>
<td>10 Sep</td>
<td>D</td>
<td></td>
</tr>
<tr>
<td></td>
<td>11 Jun</td>
<td>DD</td>
<td></td>
</tr>
<tr>
<td></td>
<td>09 Jul</td>
<td>H</td>
<td></td>
</tr>
<tr>
<td></td>
<td>17 Dec</td>
<td>H</td>
<td></td>
</tr>
<tr>
<td>AC270</td>
<td>26 Nov</td>
<td>H</td>
<td>£2600</td>
</tr>
<tr>
<td></td>
<td>21 May</td>
<td>H</td>
<td></td>
</tr>
<tr>
<td>SAPPFR</td>
<td>07 Jun</td>
<td>VLC</td>
<td>£900</td>
</tr>
<tr>
<td></td>
<td>30 Aug</td>
<td>H</td>
<td></td>
</tr>
<tr>
<td>SAPFIN</td>
<td>07 Jun</td>
<td>VLC</td>
<td>£900</td>
</tr>
<tr>
<td></td>
<td>30 Aug</td>
<td>H</td>
<td></td>
</tr>
<tr>
<td>SAP01</td>
<td>09 May</td>
<td>H</td>
<td>£1150/€1130</td>
</tr>
<tr>
<td></td>
<td>28 May</td>
<td>H</td>
<td></td>
</tr>
<tr>
<td></td>
<td>06 Jun</td>
<td>D</td>
<td></td>
</tr>
<tr>
<td></td>
<td>20 Jun</td>
<td>H</td>
<td></td>
</tr>
<tr>
<td></td>
<td>09 Jul</td>
<td>H</td>
<td></td>
</tr>
<tr>
<td></td>
<td>01 Aug</td>
<td>H</td>
<td></td>
</tr>
<tr>
<td></td>
<td>13 Aug</td>
<td>D</td>
<td></td>
</tr>
<tr>
<td></td>
<td>20 Aug</td>
<td>H</td>
<td></td>
</tr>
<tr>
<td>SAPPFR</td>
<td>02 Jul</td>
<td>VLC</td>
<td>£900</td>
</tr>
<tr>
<td></td>
<td>04 Oct</td>
<td>H</td>
<td></td>
</tr>
<tr>
<td>AC010</td>
<td>21 May</td>
<td>H</td>
<td>£2600/€2950</td>
</tr>
<tr>
<td></td>
<td>24 Sep</td>
<td>H</td>
<td></td>
</tr>
<tr>
<td></td>
<td>23 Jul</td>
<td>H</td>
<td></td>
</tr>
<tr>
<td></td>
<td>26 Nov</td>
<td>H</td>
<td></td>
</tr>
<tr>
<td>HR050</td>
<td>21 May</td>
<td>D</td>
<td>£1650/€1850</td>
</tr>
<tr>
<td></td>
<td>10 Sep</td>
<td>D</td>
<td></td>
</tr>
<tr>
<td></td>
<td>11 Jun</td>
<td>DD</td>
<td></td>
</tr>
<tr>
<td></td>
<td>09 Jul</td>
<td>H</td>
<td></td>
</tr>
<tr>
<td></td>
<td>17 Dec</td>
<td>H</td>
<td></td>
</tr>
<tr>
<td>AC270</td>
<td>26 Nov</td>
<td>H</td>
<td>£2600</td>
</tr>
<tr>
<td></td>
<td>21 May</td>
<td>H</td>
<td></td>
</tr>
</tbody>
</table>

Key

- Overview Foundation Course
- Detailed Course
- Required Prerequisite
- Optional Prerequisite
- e-Learning
- Heathrow (H)
- Heathrow or Virtual Live Classroom (DD)
- Virtual Live Classroom Training (VLC)

Please see page 14 for help on choosing the right course for you.
Project Portfolio Management

Certification Track

To achieve SAP Certified Application Associate - Project Management with SAP ERP 6.0 certification (C_TPLM22_64), you need to complete the following courses:

1. SAPPLM – Overview of the SAP PLM Solution
   - 2 days
   - Contact SAP Education
   - £900

2. SAP01 – SAP Overview
   - 3 days
   - Contact SAP Education
   - £1350/€1530

3. SM001 – Introduction to SAP Solution Manager
   - 2 hrs
   - Contact SAP Education
   - £120

4. PLM200 – Business Processes in Project Management
   - 3 days
   - Contact SAP Education
   - £1560

5. PLM210 – Project Management – Structures
   - 2 days
   - Contact SAP Education
   - £120

6. PLM280 – Project Management – Logistics
   - 1 hr
   - Contact SAP Education
   - £1560

7. PLM281 – Workforce Planning Integration
   - 1 hr
   - Contact SAP Education
   - £1560

8. PLM510 – Project Management (formerly cProjects) with SAP Portfolio & Project Management
   - 3 days
   - Contact SAP Education
   - £1560

9. PLM512 – cFolders
   - 2 days
   - Contact SAP Education
   - £120

10. PLM550 – SAP Portfolio Management
    - 5 days
    - Contact SAP Education
    - £2600

11. TACERT – CATS: Cross-Application Time Sheet
    - 8 hrs
    - Contact SAP Education
    - £350/€490

*SM001 - optional e-Learning. Some solution management questions will be included in certification.

Scheduled Training Dates

<table>
<thead>
<tr>
<th>Course</th>
<th>Price</th>
<th>Dates</th>
</tr>
</thead>
<tbody>
<tr>
<td>CA500E</td>
<td>£420</td>
<td>28 May, 12 Sep, 2 Oct, 17 Dec</td>
</tr>
<tr>
<td>PLM220</td>
<td>£1040</td>
<td>09 May, 01 Oct, 23 Aug</td>
</tr>
<tr>
<td>PLM230</td>
<td>£1040</td>
<td>06 Jun, 24 Oct, 09 Nov</td>
</tr>
<tr>
<td>PLM280</td>
<td>£1040</td>
<td>01 Aug, 05 Dec, 13 Aug</td>
</tr>
<tr>
<td>PLM281</td>
<td>£120</td>
<td>20 Aug</td>
</tr>
<tr>
<td>PLM510</td>
<td>£1560</td>
<td>20 Aug</td>
</tr>
<tr>
<td>PLM512</td>
<td>£120</td>
<td>23 Aug</td>
</tr>
<tr>
<td>PLM550</td>
<td>£2600</td>
<td>03 Sep, 17 Dec</td>
</tr>
<tr>
<td>TACERT</td>
<td>£350</td>
<td>Please see page 47 for all</td>
</tr>
</tbody>
</table>

Contact SAP Education

 Reserve Your Place - Book Online @ training.sap.com/gb/en
# Plant Maintenance and Customer Service

## Plant Maintenance

### SAP Overview
- **SAP01** 3 days

### Business Processes in Plant Maintenance
- **PLM300** 5 days

#### PLM300 2 days
- Managing Technical Objects

#### PLM310 3 days
- Maintenance and Service Processing: Preventative

#### PLM315 3 days
- Maintenance Processing: Operational Functions

#### PLM318 2 days
- Analytics in Enterprise Asset Management

### PLM305 £2600/€2950
- 23 Apr (H)
- 25 Jun (H)
- 13 Aug (H)
- 22 Oct (H)
- 26 Nov (D)
- 10 Dec (H)

### PLM301 £2600
- 30 Apr (H)
- 29 Oct (H)

### PLM301 3 days
- SAP Overview

### Business Processes in Customer Service
- **PLM301** 5 days

#### PLM301 2 days
- Managing Technical Objects

#### PLM310 3 days
- Maintenance and Service Processing: Preventative

#### PLM335 5 days
- Service Processing

### PLM320 £1560
- 13 Jun (H)
- 21 Nov (H)

### PLM322 £1560
- 09 May (H)
- 03 Dec (H)

### PLM320 3 days
- Work Clearance Management

### Capacity Planning and Scheduling in Maintenance Projects
- **PLM322** 3 days

### PLM335 £2600
- 18 Jun (H)
- 26 Nov (H)

### PLM335 £1560
- 06 Jun (H)
- 03 Sep (VLC)
- 14 Nov (H)

### PLM335 £1040
- 11 Jun (H)
- 19 Nov (H)

## Customer Service

### SAP Overview
- **SAP01** 3 days

### Business Processes in Customer Service
- **PLM301** 5 days

#### PLM301 2 days
- Managing Technical Objects

#### PLM310 3 days
- Maintenance and Service Processing: Preventative

#### PLM335 5 days
- Service Processing

### PLM305 £1040
- 28 May (H)
- 05 Nov (H)

### PLM305 £1560
- 30 May (H)
- 23 Jul (H)
- 07 Nov (H)

### PLM320 £1040
- 28 May (H)
- 05 Nov (H)

### PLM322 £1560
- 30 May (H)
- 07 Nov (H)
- 23 Jul (H)

### PLM335 £2600
- 18 Jun (H)
- 26 Nov (H)

### PLM335 £1560
- 06 Jun (H)
- 14 Nov (H)
- 03 Sep (VLC)

### PLM335 £1040
- 11 Jun (H)
- 19 Nov (H)

## Scheduled Training Dates

<table>
<thead>
<tr>
<th>Course</th>
<th>Dates</th>
<th>Price</th>
<th>Notes</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>SAP01</strong></td>
<td>£1350/€1530</td>
<td></td>
<td></td>
</tr>
<tr>
<td>09 May (H)</td>
<td>12 Sep (H)</td>
<td>28 May (H)</td>
<td>05 Oct (D)</td>
</tr>
<tr>
<td><strong>PLM300</strong></td>
<td>£2500/€2950</td>
<td></td>
<td></td>
</tr>
<tr>
<td>23 Apr (H)</td>
<td>22 Oct (H)</td>
<td>25 Jun (H)</td>
<td>26 Nov (D)</td>
</tr>
<tr>
<td><strong>PLM320</strong></td>
<td>£1560</td>
<td></td>
<td></td>
</tr>
<tr>
<td>13 Jun (H)</td>
<td>21 Nov (H)</td>
<td></td>
<td></td>
</tr>
<tr>
<td><strong>PLM322</strong></td>
<td>£1560</td>
<td></td>
<td></td>
</tr>
<tr>
<td>09 May (H)</td>
<td>03 Dec (H)</td>
<td></td>
<td></td>
</tr>
<tr>
<td><strong>PLM305</strong></td>
<td>£1040</td>
<td></td>
<td></td>
</tr>
<tr>
<td>28 May (H)</td>
<td>05 Nov (H)</td>
<td></td>
<td></td>
</tr>
<tr>
<td><strong>PLM310</strong></td>
<td>£1560</td>
<td></td>
<td></td>
</tr>
<tr>
<td>30 May (H)</td>
<td>07 Nov (H)</td>
<td>23 Jul (H)</td>
<td></td>
</tr>
<tr>
<td><strong>PLM315</strong></td>
<td>£1560</td>
<td></td>
<td></td>
</tr>
<tr>
<td>06 Jun (H)</td>
<td>14 Nov (H)</td>
<td>03 Sep (VLC)</td>
<td></td>
</tr>
<tr>
<td><strong>PLM318</strong></td>
<td>£1040</td>
<td></td>
<td></td>
</tr>
<tr>
<td>11 Jun (H)</td>
<td>19 Nov (H)</td>
<td></td>
<td></td>
</tr>
</tbody>
</table>

### Key
<table>
<thead>
<tr>
<th>Overview Course</th>
<th>Foundation Course</th>
<th>Detailed Course</th>
<th>Required</th>
<th>Prerequisite</th>
<th>e-Learning</th>
<th>Heathrow (H)</th>
<th>Heathrow or Virtual Live Classroom (DD)</th>
</tr>
</thead>
<tbody>
<tr>
<td>Overview Course</td>
<td>Foundation Course</td>
<td>Detailed Course</td>
<td>Required</td>
<td>Prerequisite</td>
<td>e-Learning</td>
<td>Heathrow (H)</td>
<td>Heathrow or Virtual Live Classroom (DD)</td>
</tr>
<tr>
<td>Course</td>
<td>Dates</td>
<td>Price</td>
<td>Notes</td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>--------</td>
<td>-------</td>
<td>-------</td>
<td>-------</td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td><strong>SAP01</strong></td>
<td>£1350/€1530</td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>09 May (H)</td>
<td>12 Sep (H)</td>
<td>28 May (H)</td>
<td>05 Oct (D)</td>
<td>06 Jun (D)</td>
<td>15 Oct (D)</td>
<td>20 Jun (H)</td>
<td>24 Oct (H)</td>
</tr>
<tr>
<td><strong>PLM300</strong></td>
<td>£2500/€2950</td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>23 Apr (H)</td>
<td>22 Oct (H)</td>
<td>25 Jun (H)</td>
<td>26 Nov (D)</td>
<td>13 Aug (H)</td>
<td>10 Dec (H)</td>
<td></td>
<td></td>
</tr>
<tr>
<td><strong>PLM320</strong></td>
<td>£1560</td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>13 Jun (H)</td>
<td>21 Nov (H)</td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td><strong>PLM322</strong></td>
<td>£1560</td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>09 May (H)</td>
<td>03 Dec (H)</td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td><strong>PLM305</strong></td>
<td>£1040</td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>28 May (H)</td>
<td>05 Nov (H)</td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td><strong>PLM310</strong></td>
<td>£1560</td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>30 May (H)</td>
<td>07 Nov (H)</td>
<td>23 Jul (H)</td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td><strong>PLM315</strong></td>
<td>£1560</td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>06 Jun (H)</td>
<td>14 Nov (H)</td>
<td>03 Sep (VLC)</td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td><strong>PLM318</strong></td>
<td>£1040</td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>11 Jun (H)</td>
<td>19 Nov (H)</td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
</tbody>
</table>
**Workforce Process Management**

- **SAPHR** 2 days
  - SAP ERP Human Capital Management Overview

- **ADM940** 3 days
  - Authorisations Concept AS ABAP

- **HR940** 3 days
  - Authorisations in Human Capital Management

- **SM001** 2 hrs
  - Introduction to SAP Solution Manager

- **HR050** 5 days
  - Business Processes in Human Capital Management

- **HR305** 5 days
  - Configuration of Time Recording

- **HR306** 5 days
  - Smart Forms and Adobe Forms

- **HR310** 5 days
  - Time Evaluation with Clock Times

- **HR311** 5 days
  - Time Evaluation without Clock Times

- **HR311R** 5 days
  - Time Evaluation without Clock Times - e-Learning

- **HR350** 5 days
  - Programming in Human Capital Management

- **HR306** 5 days
  - Configuration of Time Recording

- **TACERT** £350/€490
  - Please see page 47 for all TACERT dates.

### Certification Track

To achieve SAP Certified Application Associate - HCM Payroll with SAP ERP 6.0 EHP5 certification (C_HCMPAY_65), you need to complete the following courses:

- **HR110**
- **HR400**
- **HR305**

To achieve SAP Certified Application Associate - Human Capital Management with SAP ERP 6.0 EHP4 certification (C_THR12_65), you need to complete the following courses:

- **SAPHR**
- **SM001**
- **HR050**
- **HR110**
- **HR305**
- **HR306**
- **HR505**
- **HR580**
- **HR400**
- **TACERT**

As an alternative you may also want to consider the SAP HCM Management and Administration e-Academy (THR1e).

*SAPHR is suitable for those going on to attend functional overview courses. SAPHR is not required before attending HR050. **SM001 - optional e-Learning. Some solution management questions will be included in certification. ***HR050 is suitable for those going on to attend configuration courses.

### Scheduled Training Dates

- **SAPHR** £900
  - 02 Jul (VLC)
  - 04 Oct (H)

- **HR050** £2600/€2950
  - 02 Jul (H)
  - 21 May (D)
  - 11 Jun (DD)
  - 08 Oct (H)
  - 09 Jul (H)
  - 17 Dec (H)

- **SM001** £120
  - Contact SAP Education

- **ADM940** £1560/€1770
  - 30 Apr (DD)
  - 21 May (D)
  - 11 Jun (VLC)
  - 10 Dec (VLC)
  - 30 Jul (H)

- **HR305** £2600/€2950
  - 02 Jul (H)
  - 23 Apr (H)
  - 16 Jul (H)
  - 02 Jul (D)
  - 15 Oct (H)

- **HR310** £2600
  - 30 Jul (H)

- **HR311** £2600
  - Contact SAP Education

- **HR350** £2600
  - 02 Apr (H)
  - 22 Oct (H)

- **HR306** £2600
  - 29 Oct (H)
  - 23 Jul (H)
  - 21 May (H)
  - 12 Nov (D)

- **HR280** £2080
  - 08 May (H)
  - 06 Nov (H)

- **HR400** £2600/€2950
  - 08 May (D)
  - 22 Oct (D)
  - 13 Aug (H)

- **CA500E** £420
  - Contact SAP Education

- **HR311R** £870
  - 06 Aug (VLC)

- **HR408** £2600
  - 14 May (H)
  - 29 Oct (H)
  - 30 Jul (VLC)

- **HR505** £1560
  - 06 Aug (H)
  - 17 Dec (D)

- **HR580** £1560/€1770
  - 06 May (VLC)
  - 05 Nov (VLC)

- **HR400** £1560
  - 17 Dec (D)

- **TACERT** £350/€490
  - Please see page 47 for all TACERT dates.

Reserve Your Place - Book Online @ [training.sap.com/gb/en](http://training.sap.com/gb/en)
Talent Management and Service Delivery

Certification Track

To achieve SAP Certified Application Associate - Human Capital Management with SAP ERP 6.0 EHP4 certification (C_THR12_65), you need to complete the following courses:

SAP HR £1560
01 Oct (H) 30 Oct (H)
HR305 £2600/€2950
23 Apr (H) 16 Jul (H)
HR140 £1040
Contact SAP Education
HR250 £2600
21 May (H) 19 Nov (H)
HR306 £2600
23 Jul (H) 22 Oct (H)
HR505 £2080
14 May (H) 29 Oct (H)
HR515 £1560
06 Jun (VLC) 05 Sep (H)
HR516R £520
Contact SAP Education
HR260 £2600/€2950
26 May (H) 26 Nov (H)
HR400 £2600/€2950
13 Apr (H) 22 Oct (H)
HR510 £520
Personnel Development and Performance Management
HR515 £2080
17 Sep (H) 30 Jul (VLC)
HR580 £1560/€1770
08 May (VLC) 06 Aug (H)
HR280 £2080
08 May (H) 06 Nov (H)
HR272 £1040
13 Sep (H)
HR290 £1040
31 May (H)
TACERT £350/€490
Please see page 47 for all TACERT dates.

You might also be interested in the Workforce Process Management curriculum (p.40).

As an alternative you may also want to consider the SAP HCM Management and Administration e-Academy (THR1e).

*S001 - optional e-Learning. Some solution management questions will be included in certification.

Scheduled Training Dates

<table>
<thead>
<tr>
<th>Course</th>
<th>Date</th>
<th>Location</th>
</tr>
</thead>
<tbody>
<tr>
<td>SAP HR</td>
<td>02 Jul (VLC)</td>
<td>04 Oct (H)</td>
</tr>
<tr>
<td>HR305</td>
<td>21 May (D)</td>
<td>10 Sep (D) 08 Oct (H) 09 Jul (H) 17 Dec (H)</td>
</tr>
<tr>
<td>HR140</td>
<td>02 Jul (D)</td>
<td>15 Oct (H)</td>
</tr>
<tr>
<td>SM001</td>
<td>2 hrs</td>
<td></td>
</tr>
<tr>
<td>HR110</td>
<td>09 Aug (H)</td>
<td>30 Oct (D)</td>
</tr>
<tr>
<td>HR316</td>
<td>01 Oct (H)</td>
<td></td>
</tr>
<tr>
<td>HR305</td>
<td>23 Apr (H)</td>
<td>16 Jul (H)</td>
</tr>
<tr>
<td>HR140</td>
<td>02 Jul (D)</td>
<td>15 Oct (H)</td>
</tr>
<tr>
<td>HR400</td>
<td>23 Jul (H)</td>
<td>22 Oct (H)</td>
</tr>
<tr>
<td>HR505</td>
<td>14 May (H)</td>
<td>29 Oct (H)</td>
</tr>
<tr>
<td>HR515</td>
<td>06 Jun (VLC)</td>
<td>05 Sep (H)</td>
</tr>
<tr>
<td>HR516R</td>
<td>26 Apr (VLC)</td>
<td>01 Nov (H)</td>
</tr>
<tr>
<td>HR250</td>
<td>26 May (H)</td>
<td>26 Nov (H)</td>
</tr>
<tr>
<td>HR306</td>
<td>13 Apr (H)</td>
<td>22 Oct (H)</td>
</tr>
<tr>
<td>HR400</td>
<td>21 May (H)</td>
<td>12 Nov (H)</td>
</tr>
<tr>
<td>HR510</td>
<td>17 Sep (H)</td>
<td>30 Jul (VLC)</td>
</tr>
<tr>
<td>HR270</td>
<td>10 Sep (H)</td>
<td></td>
</tr>
<tr>
<td>HR260</td>
<td>26 May (H)</td>
<td>26 Nov (H)</td>
</tr>
<tr>
<td>HR400</td>
<td>13 Apr (H)</td>
<td>22 Oct (H)</td>
</tr>
<tr>
<td>HR516R</td>
<td>21 May (H)</td>
<td>12 Nov (H)</td>
</tr>
<tr>
<td>HR290</td>
<td>31 May (H)</td>
<td></td>
</tr>
<tr>
<td>HR280</td>
<td>08 May (H)</td>
<td>06 Nov (H) 06 Aug (VLC)</td>
</tr>
<tr>
<td>HR272</td>
<td>13 Sep (H)</td>
<td></td>
</tr>
<tr>
<td>HR580</td>
<td>08 May (VLC)</td>
<td>05 Nov (VLC) 06 Aug (H) 17 Dec (D)</td>
</tr>
<tr>
<td>TACERT</td>
<td>£350/€490</td>
<td></td>
</tr>
</tbody>
</table>

Key:
- **Overview**
- **Foundation Course**
- **Detailed Course**
- **Optional Prerequisite**
- **Required Prerequisite**
- e-Learning
- Heathrow (H)
- Dublin (D)
- Heathrow or Virtual Live Classroom (DD)
- Virtual Live Classroom Training (VLC)
**Procurement**

To achieve SAP Certified Application Associate - Procurement with SAP ERP 6.0 certification (C_TSCM52_64), you need to complete the following courses:

*SCM500* 5 days

- **Processes in Procurement**
  - 30 Apr (D)
  - 03 Sep (H)
  - 16 Jul (H)
  - 20 Aug (D)

*SM001* 2 hrs

- **Introduction to SAP Solution Manager**

*SCM510* 3 days

- **Logistics Invoice Verification**
  - 25 Jun (H)
  - 24 Oct (H)
  - 19 Nov (H)

*SM001**

- **Optional e-Learning. Some solution management questions will be included in certification.**

*SM001**

- **Optional e-Learning. Some solution management questions will be included in certification.**

*SCM520* 5 days

- **Purchasing**
  - 11 Jun (H)
  - 27 Aug (D)

*SCM525* 2 days

- **Consumption Based Planning**
  - 28 Jun (H)
  - 08 Oct (H)

*SCM550* 5 days

- **Pricing in Purchasing**
  - 18 Jun (H)
  - 10 Sep (D)
  - 10 Dec (H)

*SM001**

- **Optional e-Learning. Some solution management questions will be included in certification.**

*SM001**

- **Optional e-Learning. Some solution management questions will be included in certification.**

As an alternative you may also want to consider the SAP SCM - Procurement e-Academy (TSCM5e).

You might also be interested in the Logistics Execution curriculum (p.46).

This is also available as e-Academy.

### Scheduled Training Dates

<table>
<thead>
<tr>
<th>Course</th>
<th>Dates</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>SAP01</strong></td>
<td>£1350/C1530</td>
</tr>
<tr>
<td></td>
<td>09 May (H) 12 Sep (H)</td>
</tr>
<tr>
<td></td>
<td>28 May (H) 01 Oct (H)</td>
</tr>
<tr>
<td></td>
<td>06 Jun (D) 15 Oct (D)</td>
</tr>
<tr>
<td></td>
<td>20 Jun (H) 24 Oct (H)</td>
</tr>
<tr>
<td></td>
<td>09 Jul (H) 19 Nov (H)</td>
</tr>
<tr>
<td></td>
<td>01 Aug (H) 05 Dec (H)</td>
</tr>
<tr>
<td></td>
<td>13 Aug (D) 17 Dec (D)</td>
</tr>
<tr>
<td></td>
<td>20 Aug (H)</td>
</tr>
</tbody>
</table>

| **SAPSCM** | £1350               |
|           | 01 Oct (H)          |

| **SM001**  | £120                |
|           | Contact SAP Education |

| **SCM500** | £2600/C2950         |
|           | 30 Apr (D) 03 Sep (H) |
|           | 16 Jul (H) 10 Dec (D) |
|           | 20 Aug (D)          |

| **SCM510** | £1560/C1770         |
|           | 25 Jun (H) 24 Sep (H) |
|           | 04 Jul (D) 03 Dec (VLC) |

| **SCM520** | £2600/C2950         |
|           | 11 Jun (H) 17 Sep (H) |
|           | 11 Jun (VLC) 26 Nov (H) |
|           | 27 Aug (D)          |

| **SCM525** | £1040               |
|           | 28 Jun (H) 08 Oct (H) |

| **SCM550** | £2600/C2950         |
|           | 18 Jun (H) 01 Oct (H) |
|           | 10 Sep (D) 10 Dec (H) |

| **SCM521** | £1560               |
|           | 10 Oct (H)          |

| **TACERT** | £350/£490           |
|            | Please see page 47 for all TACERT dates. |

Reserve Your Place - Book Online @ training.sap.com/gb/en
Sales Order Management

Certification Track

To achieve SAP Certified Application Associate - Sales Order Management with SAP ERP 6.0 EHP4 certification (C_TSCM62_64), you need to complete the following courses:

- **SM001** £120
  - Contact SAP Education

- **SCM600** £1150
  - Business Processes in Sales Order Management

- **SCM605** £2600/€2950
  - Sales

- **SCM610** £1560/€1770
  - Delivery Processes

- **SCM611** 3 days
  - Transportation

- **SCM615** 2 days
  - Billing

- **SCM620** 3 days
  - Pricing in Sales and Distribution

- **SCM650** 3 days
  - Cross-Functional Customising in SD

- **GTS100** £1560
  - SAP Global Trade Services Overview

- **GTS200** £1560
  - Configuration of SAP Global Trade Services

As an alternative you may also want to consider the SAP SCM - Order Fulfilment e-Academy (TSCM6e).

*Please note: the SCM610, SCM615 and SCM620 can be completed in any order.
**SM001 optional e-Learning. Some solution management questions will be included in certification.

Scheduled Training Dates

**Table 1:**

<table>
<thead>
<tr>
<th>Course Code</th>
<th>Course Title</th>
<th>Cost</th>
<th>Dates</th>
</tr>
</thead>
<tbody>
<tr>
<td>SCM600</td>
<td>Business Processes in Sales Order Management</td>
<td>£1150</td>
<td>09 May (H)</td>
</tr>
<tr>
<td>SCM605</td>
<td>Sales</td>
<td>£2600/€2950</td>
<td>21 May (DD)</td>
</tr>
<tr>
<td>SCM610</td>
<td>Delivery Processes</td>
<td>£1560/€1770</td>
<td>30 Apr (H)</td>
</tr>
<tr>
<td>SCM611</td>
<td>Transportation</td>
<td>-</td>
<td>-</td>
</tr>
<tr>
<td>SCM615</td>
<td>Billing</td>
<td>£1040/€1180</td>
<td>11 Jun (H)</td>
</tr>
<tr>
<td>SCM620</td>
<td>Pricing in Sales and Distribution</td>
<td>£1040</td>
<td>24 Sep (H)</td>
</tr>
<tr>
<td>GTS100</td>
<td>SAP Global Trade Services Overview</td>
<td>£1560</td>
<td>-</td>
</tr>
<tr>
<td>GTS200</td>
<td>Configuration of SAP Global Trade Services</td>
<td>£1560</td>
<td>-</td>
</tr>
<tr>
<td>SCM650</td>
<td>Cross-Functional Customising in SD</td>
<td>£1560/€1770</td>
<td>-</td>
</tr>
<tr>
<td>SM001</td>
<td>Introduction to SAP Solution Manager</td>
<td>£120</td>
<td>-</td>
</tr>
<tr>
<td>TACERT</td>
<td>TACERT</td>
<td>£350/€490</td>
<td>-</td>
</tr>
</tbody>
</table>

**Table 2:**

<table>
<thead>
<tr>
<th>Course Code</th>
<th>Course Title</th>
<th>Cost</th>
<th>Dates</th>
</tr>
</thead>
<tbody>
<tr>
<td>SAP01</td>
<td>SAP Overview</td>
<td>£1350</td>
<td>09 May (H)</td>
</tr>
<tr>
<td>SAPSCM</td>
<td>SAP Supply Chain Management Solution Overview</td>
<td>£1530</td>
<td>09 May (H)</td>
</tr>
<tr>
<td>SM001</td>
<td>Introduction to SAP Solution Manager</td>
<td>£120</td>
<td>09 May (H)</td>
</tr>
</tbody>
</table>

**Table 3:**

<table>
<thead>
<tr>
<th>Course Code</th>
<th>Course Title</th>
<th>Cost</th>
<th>Dates</th>
</tr>
</thead>
<tbody>
<tr>
<td>SCMS01</td>
<td>SAP Overview</td>
<td>£1350</td>
<td>09 May (H)</td>
</tr>
<tr>
<td>SCM001</td>
<td>SAP Supply Chain Management Solution Overview</td>
<td>£1530</td>
<td>09 May (H)</td>
</tr>
<tr>
<td>SM001</td>
<td>Introduction to SAP Solution Manager</td>
<td>£120</td>
<td>09 May (H)</td>
</tr>
</tbody>
</table>

**Table 4:**

<table>
<thead>
<tr>
<th>Course Code</th>
<th>Course Title</th>
<th>Cost</th>
<th>Dates</th>
</tr>
</thead>
<tbody>
<tr>
<td>SM001</td>
<td>Introduction to SAP Solution Manager</td>
<td>£120</td>
<td>09 May (H)</td>
</tr>
</tbody>
</table>

**Key:**

- **Overview**
- **Foundation Course**
- **Detailed Course**
- **Optional Prerequisite**
- **Required Prerequisite**
- **e-Learning**
- **Heathrow (H)**
- **Heathrow or Virtual Live Classroom (DD)**
- **Virtual Live Classroom Training (VLC)**

Please see page 48 for more information on SAP Bite-Sized courses.
Manufacturing and Planning SCM-APO

You might also be interested in the Manufacturing and Planning ERP curriculum (p.45).

Scheduled Training Dates

<table>
<thead>
<tr>
<th>Course</th>
<th>Duration</th>
<th>Dates</th>
</tr>
</thead>
<tbody>
<tr>
<td>SAP01</td>
<td>3 days</td>
<td>09 May (H) 12 Sep (H) 28 May (H) 01 Oct (H) 06 Jun (D) 24 Oct (H) 20 Jun (H) 19 Nov (H) 01 Aug (H) 05 Dec (H) 13 Aug (D) 17 Dec (D) 20 Aug (H)</td>
</tr>
<tr>
<td>SAPSCM</td>
<td>3 days</td>
<td>01 Oct (H)</td>
</tr>
<tr>
<td>SCM200</td>
<td>2 days</td>
<td>23 Apr (D) 15 Oct (D) 16 Aug (H)</td>
</tr>
<tr>
<td>SCM212</td>
<td>5 days</td>
<td>20 Aug (H)</td>
</tr>
<tr>
<td>SCM220</td>
<td>3 days</td>
<td>25 Jun (H) 10 Dec (H) 24 Sep (H)</td>
</tr>
<tr>
<td>SCM225</td>
<td>2 days</td>
<td>06 Sep (H)</td>
</tr>
<tr>
<td>SCM230</td>
<td>5 days</td>
<td>06 Sep (H) 03 Dec (VLC)</td>
</tr>
<tr>
<td>SCM250</td>
<td>5 days</td>
<td>17 Sep (H) 03 Dec (VLC)</td>
</tr>
<tr>
<td>SCM670</td>
<td>5 days</td>
<td>12 Sep (H) 01 Oct (H) 15 Oct (D) 16 Aug (H)</td>
</tr>
<tr>
<td>SCM200</td>
<td>2 days</td>
<td>23 Apr (D) 15 Oct (D) 16 Aug (H)</td>
</tr>
<tr>
<td>SCM212</td>
<td>5 days</td>
<td>20 Aug (H)</td>
</tr>
<tr>
<td>SCM220</td>
<td>3 days</td>
<td>25 Jun (H) 10 Dec (H) 24 Sep (H)</td>
</tr>
<tr>
<td>SCM225</td>
<td>2 days</td>
<td>06 Sep (H)</td>
</tr>
<tr>
<td>SCM230</td>
<td>5 days</td>
<td>06 Sep (H) 03 Dec (VLC)</td>
</tr>
<tr>
<td>SCM250</td>
<td>5 days</td>
<td>17 Sep (H) 03 Dec (VLC)</td>
</tr>
<tr>
<td>SCM670</td>
<td>5 days</td>
<td>12 Sep (H) 01 Oct (H) 15 Oct (D) 16 Aug (H)</td>
</tr>
</tbody>
</table>

You can reserve your place online at training.sap.com/gb/en.
## Manufacturing and Planning ERP

### Certification Track

To achieve SAP Certified Application Associate - Production - Planning and Manufacturing with SAP ERP 6.0 EHP4 certification (C_TSCM42_64), you need to complete the following courses:

<table>
<thead>
<tr>
<th>Course Code</th>
<th>Course Name</th>
<th>Duration</th>
<th>Date</th>
</tr>
</thead>
<tbody>
<tr>
<td>SCM130</td>
<td>SAP ERP Planning and Manufacturing Overview</td>
<td>5 days</td>
<td>02 Jul (H)</td>
</tr>
<tr>
<td></td>
<td></td>
<td></td>
<td>08 Oct (H)</td>
</tr>
<tr>
<td></td>
<td></td>
<td></td>
<td>20 Aug (VLC)</td>
</tr>
<tr>
<td></td>
<td></td>
<td></td>
<td>26 Nov (VLC)</td>
</tr>
<tr>
<td></td>
<td></td>
<td></td>
<td>24 Sep (D)</td>
</tr>
<tr>
<td>PLM114</td>
<td>Basic Data for Manufacturing and Product Management</td>
<td>5 days</td>
<td>23 Apr (D)</td>
</tr>
<tr>
<td></td>
<td></td>
<td></td>
<td>15 Oct (D)</td>
</tr>
<tr>
<td></td>
<td></td>
<td></td>
<td>16 Aug (H)</td>
</tr>
<tr>
<td>SCM200</td>
<td>Business Processes in Planning (SAP SCM)</td>
<td>2 days</td>
<td>23 Apr (D)</td>
</tr>
<tr>
<td></td>
<td></td>
<td></td>
<td>15 Oct (D)</td>
</tr>
<tr>
<td></td>
<td></td>
<td></td>
<td>16 Aug (H)</td>
</tr>
<tr>
<td>SM001</td>
<td>Introduction to SAP Solution Manager</td>
<td>2 hrs</td>
<td></td>
</tr>
<tr>
<td>SAPSCM</td>
<td>SAP SCM Solution Overview</td>
<td>3 days</td>
<td></td>
</tr>
</tbody>
</table>

For help on choosing the right course for you, please see page 14.

### Scheduled Training Dates

<table>
<thead>
<tr>
<th>Key</th>
<th>Overview Course</th>
<th>Detailed Course</th>
<th>Required Prerequisite Course</th>
<th>Heathrow (H)</th>
<th>Heathrow or Virtual Live Classroom (DD)</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td>Overview Course</td>
<td>Detailed Course</td>
<td>Required Prerequisite Course</td>
<td>Heathrow (H)</td>
<td>Heathrow or Virtual Live Classroom (DD)</td>
</tr>
<tr>
<td></td>
<td>Overview Course</td>
<td>Detailed Course</td>
<td>Required Prerequisite Course</td>
<td>Heathrow (H)</td>
<td>Heathrow or Virtual Live Classroom (DD)</td>
</tr>
<tr>
<td></td>
<td>Overview Course</td>
<td>Detailed Course</td>
<td>Required Prerequisite Course</td>
<td>Heathrow (H)</td>
<td>Heathrow or Virtual Live Classroom (DD)</td>
</tr>
</tbody>
</table>

*SM001 optional e-Learning. Some solution management questions will be included in certification.*

*This is also available as e-Academy.*

For help on choosing the right course for you, please see page 14.

### SM001 - £120

Contact SAP Education

### SAPSCM - £1350

Contact SAP Education

### SAP01 - £1150/£1530

09 May (H) 12 Sep (H)
28 May (H) 01 Oct (H)
06 Jun (D) 15 Oct (D)
20 Jun (H) 24 Oct (H)
09 Jul (H) 19 Nov (H)
01 Aug (H) 05 Dec (H)
13 Aug (D) 17 Dec (D)
20 Aug (H)

### SCM310 - £2600/£2950

30 Apr (H) 22 Oct (VLC)
16 Jul (D)

### SCM310 - £2600

14 May (H) 29 Oct (VLC)

### SCM372 - £1560

09 May (H) 17 Oct (H)

### SM320 - £2600

Contact SAP Education

### SM340 - £1350

Contact SAP Education

### TACERT - £350/€490

Please see page 47 for all TACERT dates.

---

*Please note: This information may be subject to change. Please check with SAP Education for the most up-to-date course details.*
Logistics Execution System

- **SAP01** 3 days
  - SAP Overview

- **SCM601** 3 days
  - Processes in Logistics Execution

- **SCM610** 3 days
  - Delivery Processes

- **EWM100** 3 days
  - Extended Warehouse Management Processes

- **TM100** 3 days
  - Processes in Transportation Management

- **SRF001** 1 hr
  - Radio Frequency in SAP Software (Solution Overview)

Please see page 14 for help on choosing the right course for you.

### Scheduled Training Dates

- **SAP01** £1350/€1530
  - 09 May (H) 12 Sep (H)
  - 28 May (H) 01 Oct (H)
  - 06 Jun (D) 15 Oct (D)
  - 20 Jun (H) 24 Oct (H)
  - 09 Jul (H) 19 Nov (H)
  - 01 Aug (H) 05 Dec (H)
  - 13 Aug (D) 17 Dec (D)
  - 20 Aug (H)

- **SCM601** £1560/€1770
  - 08 Aug (D) 12 Nov (H)
  - 29 Aug (H)

- **SCM630** 5 days
  - Warehouse Management

- **SCM611** 3 days
  - Transportation

- **EWM110** 5 days
  - Extended Warehouse Management Customising

- **TM110** 5 days
  - Customising in SAP Transportation Management

- **SCM631** 2 days
  - Additional Topics in Warehouse Management

- **SCM635** 3 days
  - Task and Resource Management

- **SCM660** 2 days
  - Handling Unit Management

- **SAPSCM** £1350
  - 01 Oct (H)

- **SCM610** £1560/€1770
  - 30 Apr (H) 06 Jun (D)
  - 20 Jun (H) 01 Oct (H)
  - 03 Sep (H) 10 Sep (VLC)

- **EWM110** £2600
  - 16 Jul (H) 05 Nov (H)

- **TM110** £2600
  - Contact SAP Education

- **SCM631** £1040
  - 23 Apr (H) 10 Dec (H)

- **SCM635** £1560
  - 25 Apr (VLC) 12 Dec (H)

- **SCM660** £1040
  - Contact SAP Education

- **EWM120** £2600
  - 23 Jul (H) 12 Nov (H)

Reserve Your Place - Book Online @ training.sap.com/gb/en
Supplier Relationship Management

Train the Trainer and Certification

Train the Trainer

<table>
<thead>
<tr>
<th>Course Code</th>
<th>Course Name</th>
<th>Duration</th>
</tr>
</thead>
<tbody>
<tr>
<td>WGBTT1</td>
<td>Train the Trainer Foundation Level</td>
<td>2 days</td>
</tr>
<tr>
<td>WGBTT2</td>
<td>Train the Trainer Advanced Level</td>
<td>2 days</td>
</tr>
</tbody>
</table>

Certification

<table>
<thead>
<tr>
<th>Course Code</th>
<th>Course Name</th>
<th>Duration</th>
</tr>
</thead>
<tbody>
<tr>
<td>TACERT</td>
<td>SAP Certified Application Associate - Supplier Relationship Management with SAP SRM 7.0 certification (C_SRM_70)</td>
<td>1 day</td>
</tr>
</tbody>
</table>

Certification Track

To achieve SAP Certified Application Associate - Supplier Relationship Management with SAP SRM 7.0 certification (C_SRM_70), you need to complete the following courses:

SAPSRM ➤ SRM210 ➤ SRM270 ➤ TACERT

Scheduled Training Dates

<table>
<thead>
<tr>
<th>Course Code</th>
<th>Course Name</th>
<th>Duration</th>
<th>Dates</th>
</tr>
</thead>
<tbody>
<tr>
<td>SAPSRM</td>
<td>SAP SRM Solution Overview</td>
<td>3 days</td>
<td>May 09 (H) - Aug 31 (H)</td>
</tr>
<tr>
<td>SRM210</td>
<td>SRM Server Configuration</td>
<td>5 days</td>
<td>May 09 (D) - Aug 31 (H)</td>
</tr>
<tr>
<td>SRM270</td>
<td>SRM - MDM Catalog</td>
<td>3 days</td>
<td>Jun 16 (H) - Aug 17 (H)</td>
</tr>
<tr>
<td>DSRM71</td>
<td>Delta SRM 7.0 Enhancement Package 1</td>
<td>2 days</td>
<td>Aug 22 (D) - Dec 23 (H)</td>
</tr>
</tbody>
</table>

Key:
- Overview Foundation Course
- Optional Prerequisite
- Required Prerequisite e-Learning
- Heathrow (H)
- Heathrow or Virtual Live Classroom (DD)
- Virtual Live Classroom Training (VLC)
# Bite-Sized SAP

## ABAP - Based on DNW7AW - Delta ABAP Workbench

<table>
<thead>
<tr>
<th>Course Code</th>
<th>Duration</th>
<th>Description</th>
</tr>
</thead>
<tbody>
<tr>
<td>WGBA01</td>
<td>1 day</td>
<td>Delta ABAP Workbench R/3 4.6C to NW 7.0 ABAP Workbench &amp; New Test Tools</td>
</tr>
<tr>
<td>WGBA02</td>
<td>Half day</td>
<td>Class-based exceptions</td>
</tr>
<tr>
<td>WGBA03</td>
<td>Half day</td>
<td>Delta ABAP Workbench SAP R/3 4.6C to SAP NW 7.0 - Shared Objects</td>
</tr>
<tr>
<td>WGBA04</td>
<td>Half day</td>
<td>Delta ABAP Workbench R/3 4.6C to NW 7.0 - ABAP Web Dynpro Introduction</td>
</tr>
<tr>
<td>WGBA05</td>
<td>Half day</td>
<td>Delta ABAP Workbench R/3 4.6C to NW 7.0 - New Environment Framework Overview</td>
</tr>
</tbody>
</table>

## Authorisation and Security - Based on ADM940

<table>
<thead>
<tr>
<th>Course Code</th>
<th>Duration</th>
<th>Description</th>
</tr>
</thead>
<tbody>
<tr>
<td>WGBN01</td>
<td>1 day</td>
<td>ABAP Authorisation Concept and User Administration</td>
</tr>
<tr>
<td>WGBN02</td>
<td>1 day</td>
<td>ABAP Authorisation Role Concept</td>
</tr>
<tr>
<td>WGBN03</td>
<td>1 day</td>
<td>Java User and Authorisation Concept</td>
</tr>
</tbody>
</table>

## SAP BusinessObjects Integration with BW - Based on BO100

<table>
<thead>
<tr>
<th>Course Code</th>
<th>Duration</th>
<th>Description</th>
</tr>
</thead>
<tbody>
<tr>
<td>WGBB06</td>
<td>1 day</td>
<td>Web Intelligence with BW</td>
</tr>
<tr>
<td>WGBB07</td>
<td>1 day</td>
<td>Crystal Reports and Analysis with BW</td>
</tr>
</tbody>
</table>

## Web Intelligence - Based on BOW310

<table>
<thead>
<tr>
<th>Course Code</th>
<th>Duration</th>
<th>Description</th>
</tr>
</thead>
<tbody>
<tr>
<td>WGBB01</td>
<td>Half day</td>
<td>Working with the BI Launch Pad</td>
</tr>
<tr>
<td>WGBB03</td>
<td>Half day</td>
<td>Designing Web Intelligence Reports</td>
</tr>
<tr>
<td>WGBB04</td>
<td>Half day</td>
<td>Enhancing Web Intelligence Reports</td>
</tr>
<tr>
<td>WGBB05</td>
<td>Half day</td>
<td>Analysing Web Intelligence Reports</td>
</tr>
</tbody>
</table>

## Scheduled Training Dates

<table>
<thead>
<tr>
<th>Course Code</th>
<th>Date</th>
<th>Price</th>
</tr>
</thead>
<tbody>
<tr>
<td>WGBA01</td>
<td>04 Jul (VLC)</td>
<td>£450</td>
</tr>
<tr>
<td>WGBA02</td>
<td>05 Jul (VLC)</td>
<td>£225</td>
</tr>
<tr>
<td>WGBA03</td>
<td>05 Jul (VLC)</td>
<td>£225</td>
</tr>
<tr>
<td>WGBA04</td>
<td>06 Jul (VLC)</td>
<td>£225</td>
</tr>
<tr>
<td>WGBA05</td>
<td>06 Jul (VLC)</td>
<td>£250</td>
</tr>
<tr>
<td>WGBN01</td>
<td>02 Jul (VLC)</td>
<td>£450</td>
</tr>
<tr>
<td>WGBN02</td>
<td>03 Jul (VLC)</td>
<td>£450</td>
</tr>
<tr>
<td>WGBN03</td>
<td>04 Jul (VLC)</td>
<td>£450</td>
</tr>
<tr>
<td>WGBB06</td>
<td>26 Jul (VLC)</td>
<td>£450</td>
</tr>
<tr>
<td>WGBB07</td>
<td>27 Jul (VLC)</td>
<td>£450</td>
</tr>
<tr>
<td>WGBB01</td>
<td>02 Jul (VLC)</td>
<td>£225</td>
</tr>
<tr>
<td>WGBB03</td>
<td>03 Jul (VLC)</td>
<td>£225</td>
</tr>
<tr>
<td>WGBB04</td>
<td>04 Jul (VLC)</td>
<td>£225</td>
</tr>
<tr>
<td>WGBB05</td>
<td>05 Jul (VLC)</td>
<td>£225</td>
</tr>
</tbody>
</table>

Reserve Your Place - Book Online @ [training.sap.com/gb/en](http://training.sap.com/gb/en)
## Bite-Sized SAP Continued

### Portals - Based on EP200

<table>
<thead>
<tr>
<th>Code</th>
<th>Name</th>
<th>Duration</th>
<th>Date</th>
</tr>
</thead>
<tbody>
<tr>
<td>WGBP01</td>
<td>SAP NetWeaver Portal User Administration and Authentication</td>
<td>1 day</td>
<td>12 Jul (VLC)</td>
</tr>
<tr>
<td>WGBP02</td>
<td>SAP NetWeaver Portal Authorization Concept &amp; Federated Portal Network</td>
<td>1 day</td>
<td>13 Jul (VLC)</td>
</tr>
<tr>
<td>WGBP03</td>
<td>SAP NetWeaver Portal Single Sign-on to Backend Syst. &amp; Integrat. with SAP Application</td>
<td>Half day</td>
<td>16 Jul (VLC)</td>
</tr>
<tr>
<td>WGBP04</td>
<td>SAP NetWeaver Portal Solution Management I</td>
<td>1 day</td>
<td>25 Jul (VLC)</td>
</tr>
<tr>
<td>WGBP05</td>
<td>SAP NetWeaver Portal Solution Management II</td>
<td>1 day</td>
<td>31 Jul (VLC)</td>
</tr>
</tbody>
</table>

### Financial Accounting - Based on AC010

<table>
<thead>
<tr>
<th>Code</th>
<th>Name</th>
<th>Duration</th>
<th>Date</th>
</tr>
</thead>
<tbody>
<tr>
<td>WGBF01</td>
<td>Business Processes in General Ledger</td>
<td>1 day</td>
<td>05 Jul (VLC)</td>
</tr>
<tr>
<td>WGBF02</td>
<td>Business Processes in Accounts Payable</td>
<td>1 day</td>
<td>06 Jul (VLC)</td>
</tr>
<tr>
<td>WGBF03</td>
<td>Business Processes in Accounts Receivables</td>
<td>1 day</td>
<td>11 Jul (VLC)</td>
</tr>
<tr>
<td>WGBF04</td>
<td>Business Processes in Asset Accounting</td>
<td>Half day</td>
<td>12 Jul (VLC)</td>
</tr>
<tr>
<td>WGBF05</td>
<td>Business Processes in Bank Accounting</td>
<td>Half day</td>
<td>13 Jul (VLC)</td>
</tr>
<tr>
<td>WGBF06</td>
<td>Financial Closing</td>
<td>1 day</td>
<td>27 Jul (VLC)</td>
</tr>
</tbody>
</table>

### Sales Order Management - Based on SCM600

<table>
<thead>
<tr>
<th>Code</th>
<th>Name</th>
<th>Duration</th>
<th>Date</th>
</tr>
</thead>
<tbody>
<tr>
<td>WGBS01</td>
<td>Overview of Processes in Sales Order Management</td>
<td>Half day</td>
<td>25 Jul (VLC)</td>
</tr>
<tr>
<td>WGBS02</td>
<td>Overview of Master Data in Sales Order Management</td>
<td>1 day</td>
<td>26 Jul (VLC)</td>
</tr>
<tr>
<td>WGBS03</td>
<td>Introduction to Availability Checking in Sales Order Management</td>
<td>Half day</td>
<td>27 Jul (VLC)</td>
</tr>
</tbody>
</table>

### Scheduled Training Dates

<table>
<thead>
<tr>
<th>Code</th>
<th>Name</th>
<th>Date</th>
</tr>
</thead>
<tbody>
<tr>
<td>WGBP01</td>
<td>£450</td>
<td>12 Jul (VLC)</td>
</tr>
<tr>
<td>WGBP02</td>
<td>£450</td>
<td>13 Jul (VLC)</td>
</tr>
<tr>
<td>WGBP03</td>
<td>£225</td>
<td>16 Jul (VLC)</td>
</tr>
<tr>
<td>WGBP04</td>
<td>£500</td>
<td>17 Jul (VLC)</td>
</tr>
<tr>
<td>WGBP05</td>
<td>£500</td>
<td>31 Jul (VLC)</td>
</tr>
<tr>
<td>WGBF01</td>
<td>£450</td>
<td>05 Jul (VLC)</td>
</tr>
<tr>
<td>WGBF02</td>
<td>£450</td>
<td>06 Jul (VLC)</td>
</tr>
<tr>
<td>WGBF03</td>
<td>£450</td>
<td>11 Jul (VLC)</td>
</tr>
<tr>
<td>WGBF04</td>
<td>£225</td>
<td>12 Jul (VLC)</td>
</tr>
<tr>
<td>WGBF05</td>
<td>£225</td>
<td>12 Jul (VLC)</td>
</tr>
<tr>
<td>WGBF06</td>
<td>£450</td>
<td>13 Jul (VLC)</td>
</tr>
<tr>
<td>WGBS01</td>
<td>£225</td>
<td>25 Jul (VLC)</td>
</tr>
<tr>
<td>WGBS02</td>
<td>£450</td>
<td>26 Jul (VLC)</td>
</tr>
<tr>
<td>WGBS03</td>
<td>£225</td>
<td>27 Jul (VLC)</td>
</tr>
</tbody>
</table>

**Key**
- **Overview Foundation Course**
- **Detailed Course**
- **Optional Prerequisite**
- **Required Prerequisite e-Learning**
- **Heathrow (H)**
- **Heathrow or Virtual Live Classroom (DD)**
- **Virtual Live Classroom Training (VLC)**

---

Please see page 14 for help on choosing the right course for you.
Mobility

Mobility Architects

- **MOB01** 2 days
  - Mobility Fundamentals and Best Practices

- **SUP130** 1 day
  - Sybase Unwired Platform 2.1 for Enterprise Architects

- **SUP140** 2 days
  - Sybase Unwired Platform 2.1 for Application Architects

Developers and Modellers

- **SUP521** 5 days
  - Sybase Unwired Platform 2.1 Mobile Application Development

- **SUP530** 2 days
  - Sybase Unwired Platform 2.1 OData Integration

- **GW100** 3 days
  - SAP NetWeaver Gateway - Building Data Services

SUP Administrators

- **SUP620** 4 days
  - Sybase Unwired Platform 2.1 Administration

Afaria Administrators

- **EDB491** 5 days
  - Afaria System Administration

There are more courses coming soon in 2012 - contact us for more details:

**Tel:** 0808 234 7095 (UK Freephone)
**Web:** training.sap.com/gb/en
**Email:** education.uk@sap.com

Schedule Training Dates

<table>
<thead>
<tr>
<th>Course Code</th>
<th>Duration</th>
<th>Dates and Locations</th>
</tr>
</thead>
<tbody>
<tr>
<td>MOB01</td>
<td>2 days</td>
<td>Contact SAP Education</td>
</tr>
<tr>
<td>SUP130</td>
<td>1 day</td>
<td>Contact SAP Education</td>
</tr>
<tr>
<td>SUP140</td>
<td>2 days</td>
<td>Contact SAP Education</td>
</tr>
<tr>
<td>SUP521</td>
<td>5 days</td>
<td>£2600, 14 May (H), 16 Jul (H), 03 Sep (VLC)</td>
</tr>
<tr>
<td>SUP530</td>
<td>2 days</td>
<td>£1040, 30 Apr (VLC), 23 Jul (VLC)</td>
</tr>
<tr>
<td>SUP620</td>
<td>4 days</td>
<td>£2080, 26 Nov (H)</td>
</tr>
<tr>
<td>GW100</td>
<td>3 days</td>
<td>Contact SAP Education</td>
</tr>
</tbody>
</table>

Reserve Your Place - Book Online @ training.sap.com/gb/en
## Certification Track

To achieve SAP Certified Application Associate - SAP HANA 1.0 (C_HANAIMP_10) you need to complete the following courses:

- **TZHANA** £350
  - 30 Apr (H) 10 Sep (H)
  - 11 Jun (VLC) 08 Oct (VLC)
  - 09 Jul (H) 12 Nov (H)
  - 13 Aug (VLC) 03 Dec (H)

- **RHANA** £350
  - Contact SAP Education

- **OHA10** £240
  - Contact SAP Education

- **TZH300** £1040
  - 03 May (H) 13 Sep (H)
  - 14 Jun (VLC) 11 Oct (VLC)
  - 12 Jul (H) 15 Nov (H)
  - 16 Jul (H) 06 Dec (H)
  - 16 Aug (VLC)

- **TZH200** £1040
  - Contact SAP Education

- **TZHWHHA** £1040
  - 03 May (H) 14 Jun (VLC)
  - 12 Jul (H) 15 Nov (H)
  - 16 Jul (H) 06 Dec (H)
  - 16 Aug (VLC)

- **TACERT** £350 / €490
  - Please see page 47 for all TACERT dates.

### Scheduled Training Dates

- **TZHANA** 2 days
  - SAP HANA Appliance Software

- **RHANA** 2 days
  - SAP In-Memory Appliance (SAP HANA 1.0)

- **OHA10** 1 day
  - OKP SAP HANA Appliance

- **TZH300** 2 days
  - SAP HANA Implementation and Modelling

- **TZH200** 2 days
  - SAP HANA Installation and Administration

- **TZHWHHA** 1 day
  - SAP BW on SAP HANA 1.0

---

**Key**

- **Overview Course**
- **Foundation Course**
- **Detailed Course**
- **Optional Prerequisite**
- **Required Prerequisite**
- **Remote Learning**
- **Heathrow (H)**
- **Dublin (D)**
- **Heathrow or Virtual Live Classroom (DD)**
- **Virtual Live Classroom Training (VLC)**
e-Academies
A flexible learning programme

This supported learning programme delivers comprehensive training in a convenient and cost effective format. With e-Academies you will benefit from a flexible learning programme which allows you to learn whenever and wherever you want.

You get flexible access to e-learning content, training systems, and help desk support over a 3 or 5 month period. e-Academies help students get ready for job related tasks and prepares them for SAP’s certification exams. During the access period you will get access to mentor tips and expert know-how via voice chat, Netmeeting, or Web-based chat. e-Academies are fully supported to ensure constant and consistent help to students for all units in the module.

SAP e-Academies include:
• e-learning courses
• Help desk support
• Access to training systems
• Student handbooks

Currently we have the following e-Academies available, with more being added all the time:
• TFIN5e – SAP e-Academy Financials – Financial Accounting (ECC 6.0 EHP 4)
• TFIN2e – SAP e-Academy Financials – Management Accounting (ECC 6.0 EHP 4)
• THR1e – SAP e-Academy Human Resources (HCM) – Management & Administration (ECC 6.0 EHP 4)
• TSCM6e – SAP e-Academy SCM – Order Fulfillment (ECC 6.0 EHP 4)
• TSCM5e – SAP e-Academy SCM – Procurement (ECC 6.0 EHP 4)
• TSCM4e – SAP e-Academy SCM – Planning & Manufacturing (ECC 6.0 EHP 4)
• TERPe – SAP e-Academy ERP – Integration of Business Processes (ECC 6.0)
• TAW1e – SAP e-Academy NetWeaver – ABAP Basics (SAP NetWeaver)
• TBW4e – SAP e-Academy Business Intelligence (SAP BW)
• TIRT1e – SAP for Retail e-Academy
• TPLM3e – SAP e-Academy PLM – Plant Maintenance & Repair
• TBPC5e – SAP BusinessObjects Planning & Consolidation 7.5

With prices starting from £2600, e-Academies are the ideal low cost alternative to your SAP certification.

For more information please go to:
www.sap.com/uk/education

Or contact us at:
education.uk@sap.com

Gain On-Demand
Access to Up-to-Date Content from SAP Education

You have a strong, talented team with expertise in SAP solutions.

To keep this workforce competitive while maximising their productivity and minimising travel and opportunity costs, you must provide easy online access to the latest SAP software and services knowledge, 24x7. The SAP Learning Hub site brings the learning content from the SAP Education organisation directly to your teams’ desktops.

Individuals who have participated in classroom training and earned an associate certification from SAP Education typically have a continual need to deepen, broaden, or update their knowledge about SAP products and services during or between projects. As their learning needs become increasingly task oriented and project related, immediate access to the latest, most relevant information is essential for your team to deliver value. SAP Learning Hub provides instant, online access to the vast knowledge base from SAP Education without the need to schedule or travel to training. Your team also won’t require time away from work due to delays in acquiring needed knowledge. With SAP Learning Hub, you can fulfil the continuous learning needs of your expert SAP workforce in a focused, effective, and efficient manner.

For more information about this new offering from SAP Education, please contact us on education.uk@sap.com

Solutions is published by SAP UK and Ireland Education. Information is correct at time of going to press. ©2012 by SAP. All rights reserved.

SAP, SAP NetWeaver and all SAP logos are trademarks or registered trademarks of SAP AG in Germany and in several other countries all over the world. All other products mentioned are trademarks or registered trademarks of their respective companies.