

SAP EDUCATION

SAMPLE QUESTIONS: C_TERP10_67

SAP Certified Application Associate - Business Process Integration with SAP ERP 6.0 EhP7

Disclaimer: These sample questions are for self-evaluation purposes only and do not appear on the actual certification exams. Answering the sample questions correctly is no guarantee that you will pass the certification exam. The certification exam covers a much broader spectrum of topics, so do make sure you have familiarized yourself with all topics listed in the exam competency areas before taking the certification exam.

Questions

1. What are examples of characteristics in SAP Business Warehouse?

Note: There are 2 correct answers to this question.

| | | |
|----|-----------------------|---------------|
| a) | <input type="radio"/> | Sales revenue |
| b) | <input type="radio"/> | Costs |
| c) | <input type="radio"/> | Cost center |
| d) | <input type="radio"/> | Sold-to party |

2. Which organizational level is defined in Financial Accounting?

Please choose the correct answer.

| | | |
|----|-----------------------|-------------------|
| a) | <input type="radio"/> | Purchasing group |
| b) | <input type="radio"/> | Operating concern |
| c) | <input type="radio"/> | Segment |
| d) | <input type="radio"/> | Sales area |

3. What are valid assignments between organizational levels?

Please choose the correct answer.

| | | |
|----|-----------------------|---|
| a) | <input type="radio"/> | A plant to a company code |
| b) | <input type="radio"/> | A company code to multiple controlling areas |
| c) | <input type="radio"/> | A purchasing organization to multiple company codes |
| d) | <input type="radio"/> | A sales organization to multiple company codes |

4. Which SAP ERP HCM transaction is used to process a single infotype for multiple personnel numbers simultaneously?

Please choose the correct answer.

| | | |
|----|-----------------------|-------------------------|
| a) | <input type="radio"/> | Personnel action |
| b) | <input type="radio"/> | Fast entry |
| c) | <input type="radio"/> | Maintain HR Master Data |
| d) | <input type="radio"/> | Single screen |

5. To which receivers can you settle an internal order?

Note: There are 3 correct answers to this question.

| | | |
|----|-----------------------|---------------------|
| a) | <input type="radio"/> | G/L account |
| b) | <input type="radio"/> | Fixed asset |
| c) | <input type="radio"/> | Profit center |
| d) | <input type="radio"/> | Cost center |
| e) | <input type="radio"/> | Statistical project |

6. What does Management Accounting provide?

Note: There are 2 correct answers to this question.

| | | |
|----|-----------------------|---|
| a) | <input type="radio"/> | Profitability analysis of market segments |
| b) | <input type="radio"/> | Account balances for customers and vendors |
| c) | <input type="radio"/> | Information used for internal areas of responsibility |
| d) | <input type="radio"/> | Reports that meet accounting standards and principles |

7. Which step in the order to cash business process integrates with profitability analysis?
Please choose the correct answer.

| | | |
|----|-----------------------|-------------------------------|
| a) | <input type="radio"/> | Saving a transfer order |
| b) | <input type="radio"/> | Generating a invoice |
| c) | <input type="radio"/> | Generating a sales order |
| d) | <input type="radio"/> | Creating an outbound delivery |

8. Within a MRP net requirements calculation, which of the following are demand elements?

Note: There are 3 correct answers to this question.

| | | |
|----|-----------------------|----------------------------------|
| a) | <input type="radio"/> | Purchase order |
| b) | <input type="radio"/> | On hand inventory |
| c) | <input type="radio"/> | Planned independent requirements |
| d) | <input type="radio"/> | Sales order |
| e) | <input type="radio"/> | Safety stock |

9. Which of the following functions occur in the produce material step of the plan to produce process?

Note: There are 2 correct answers to this question.

| | | |
|----|-----------------------|---|
| a) | <input type="radio"/> | Calculate variances |
| b) | <input type="radio"/> | Record manufacturing activities |
| c) | <input type="radio"/> | Release production order |
| d) | <input type="radio"/> | Convert planned order to production order |

10. In what step of the purchase-to-pay process is a purchase requisition generated?
Please choose the correct answer.

| | | |
|----|-----------------------|--------------------------------|
| a) | <input type="radio"/> | Vendor selection |
| b) | <input type="radio"/> | Invoice verification |
| c) | <input type="radio"/> | Determination of requirements |
| d) | <input type="radio"/> | Source of supply determination |

Solutions

| | | | | |
|----------------|----------------|----------------|----------------|----------------|
| 1 a) Incorrect | 2 a) Incorrect | 3 a) Correct | 4 a) Incorrect | 5 a) Correct |
| 1 b) Incorrect | 2 b) Incorrect | 3 b) Incorrect | 4 b) Correct | 5 b) Correct |
| 1 c) Correct | 2 c) Correct | 3 c) Incorrect | 4 c) Incorrect | 5 c) Incorrect |
| 1 d) Correct | 2 d) Incorrect | 3 d) Incorrect | 4 d) Incorrect | 5 d) Correct |
| | | | | 5 e) Incorrect |

| | | | | |
|----------------|----------------|----------------|----------------|-----------------|
| 6 a) Correct | 7 a) Incorrect | 8 a) Incorrect | 9 a) Incorrect | 10 a) Incorrect |
| 6 b) Incorrect | 7 b) Correct | 8 b) Incorrect | 9 b) Correct | 10 b) Incorrect |
| 6 c) Correct | 7 c) Incorrect | 8 c) Correct | 9 c) Correct | 10 c) Correct |
| 6 d) Incorrect | 7 d) Incorrect | 8 d) Correct | 9 d) Incorrect | 10 d) Incorrect |
| | | 8 e) Correct | | |
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