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Volkswagen Group Sales India: Preparing for a Smooth SAP ERP® Deployment with Support from SAP Education

Volkswagen Group Sales India sells Volkswagen, Audi, Porsche, and Lamborghini cars in the Indian market. When the group deployed the finance and controlling modules of the SAP® ERP application using a global implementation template, a well-managed project was a must. Working with a program adoption advisor from the SAP Education organization, the group assessed and monitored project impact, ensured participation of business experts, and trained end users for a successful launch.



Building a road map to success with SAP® Education

Project planning for financials and controlling with SAP ERP



Objectives

- Establish an effective governance model for a global deployment of the SAP® ERP application
- Secure guidance on using implementation accelerators and global templates to deliver sound and sustainable solutions on time
- Prepare to manage escalations, risk, template adjustments, and local requirements
- Follow best practices for a global rollout of financials and controlling modules

Why the SAP Education organization

- Trusted advisor for business process planning and data management
- Long-term value road maps for new process design, roles, and responsibilities
- Overview of the SAP solution portfolio and the impact of a global, template-based deployment, including the effect on the interface, integration, scope, design, and execution of other IT projects

Benefits

- Change management that assesses impact, ensures participation of senior management and business experts, and includes workshops and communications to ease user acceptance
- Planning and monitoring of project execution following a global template for sign-off on business processes
- Competency and skill development to train end users, reducing the postlaunch hypercare period

Future plans

- Follow the project and governance plan laid out in the long-term value road map
- Continue to nurture end-user expertise to maximize on the SAP application investment
- Pursue ongoing business process improvements through the use of world-class enterprise resource technology

“Numerous stakeholders with varying priorities necessitated a symphony-like orchestration to achieve our intended business goals. The program adoption manager from SAP Education advised us on the best and most timely interventions throughout the project, which made this seemingly impossible task happen.”

Nalin Jain, Chief Financial Officer, Volkswagen Group Sales India Private Limited

Company

Volkswagen Group Sales India Private Limited

Headquarters

Mumbai, India

Industry

Automotive

Products and Services

Sales of Volkswagen Group vehicles in India

Employees

382

Web Site

www.volkswagen.co.in

Partner

SAP Education organization

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