

SCM650

Cross-Functional Customizing in Sales and Distribution

COURSE OUTLINE

Course Version: 15

Course Duration: 3 Day(s)

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Typographic Conventions

American English is the standard used in this handbook.

The following typographic conventions are also used.

This information is displayed in the instructor's presentation	
Demonstration	
Procedure	
Warning or Caution	
Hint	
Related or Additional Information	
Facilitated Discussion	
User interface control	<i>Example text</i>
Window title	<i>Example text</i>

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Course Overview

TARGET AUDIENCE

This course is intended for the following audiences:

- Application Consultant
- Business Process Architect
- Business Process Owner/Team Lead/Power User
- Program/Project Manager

Lesson 1: Modifying Copy Control

Lesson Objectives

After completing this lesson, you will be able to:

- Modify copy control

Lesson 1: Identifying Text Sources

Lesson Objectives

After completing this lesson, you will be able to:

- Identify text sources

Lesson 2: Configuring Text Control

Lesson Objectives

After completing this lesson, you will be able to:

- Configure text control

Lesson 1: Adjusting Output Determination

Lesson Objectives

After completing this lesson, you will be able to:

- Adjust output determination

Lesson 2: Adjusting Output Types

Lesson Objectives

After completing this lesson, you will be able to:

- Adjust output types

Lesson 3: Using PDF-Based Forms in the Sales Process

Lesson Objectives

After completing this lesson, you will be able to:

- Use PDF-based forms in the sales process

Lesson 1: Using Enhancement Technology

Lesson Objectives

After completing this lesson, you will be able to:

- Use enhancement technology

Lesson 2: Adjusting the Screen Setup of a Transaction Using Table Controls

Lesson Objectives

After completing this lesson, you will be able to:

- Adjust the screen setup of a transaction using table controls

Lesson 3: Adjusting Lists in Sales and Distribution

Lesson Objectives

After completing this lesson, you will be able to:

- Adjust lists in Sales and Distribution

Lesson 4: Controlling Customer Master Data Using Account Groups

Lesson Objectives

After completing this lesson, you will be able to:

- Control customer master data using account groups

Lesson 5: Adjusting the Screen Setup of a Transaction Using Transaction Variants

Lesson Objectives

After completing this lesson, you will be able to:

- Adjust the screen setup of a transaction using transaction variants

Lesson 6: Adding New Fields

Lesson Objectives

After completing this lesson, you will be able to:

- Add new fields with the condition technique
- Add new fields without the condition technique
- Use reserve fields in master data

Lesson 7: Performing System Modifications Using Classic Enhancement Technology

Lesson Objectives

After completing this lesson, you will be able to:

- Use routines
- Implement a user exit
- Use a customer exit
- Use business transaction events
- Use classic Business Add-Ins

Lesson 8: Performing System Modifications Using the Enhancement Framework

Lesson Objectives

After completing this lesson, you will be able to:

- Use an enhancement point
- Access enhancement options