

#### **COURSE OUTLINE**

Course Version: 15 Course Duration: 2 Day(s)

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## **Typographic Conventions**

American English is the standard used in this handbook. The following typographic conventions are also used.





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## **Course Overview**

#### TARGET AUDIENCE

This course is intended for the following audiences:

- Project team members
- Consultants



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## UNIT 1 Billing Documents in Sales and Distribution Processes

# Lesson 1: Integrating Billing Documents in the Sales and Distribution Process

### **Lesson Objectives**

After completing this lesson, you will be able to:

• Merge the billing documents into the Sales and Distribution process



# UNIT 2 Organizational Units

## Lesson 1: Setting Up Organizational Units

#### **Lesson Objectives**

After completing this lesson, you will be able to:

• Set up organizational units



# UNIT 3 The Billing Process

## Lesson 1: Controlling the Billing Process

### **Lesson Objectives**

After completing this lesson, you will be able to:

• Control the billing process



# UNIT 4 Special Billing Types

### Lesson 1: Creating Billing Documents in Complaint Processing

### **Lesson Objectives**

After completing this lesson, you will be able to:

• Create billing documents in complaint processing

### Lesson 2: Creating Pro Forma and Cash Sales Invoices

#### **Lesson Objectives**

After completing this lesson, you will be able to:

Create pro forma and cash sales invoices



# UNIT 5 Data Flow

## Lesson 1: Setting Up the Data Flow for Billing Documents

### **Lesson Objectives**

After completing this lesson, you will be able to:

• Set up the data flow for billing documents



# UNIT 6 Billing Document Creation

## Lesson 1: Creating Billing Documents in Different Ways

### **Lesson Objectives**

After completing this lesson, you will be able to:

• Create billing documents in different ways



## UNIT 7 Types of Settlement

## Lesson 1: Analyzing Invoice Combination and Invoice Split

### **Lesson Objectives**

After completing this lesson, you will be able to:

- Analyze invoice combination and invoice split
- Interpret the reasons for splitting invoices

### Lesson 2: Setting Up Invoice Lists

#### **Lesson Objectives**

After completing this lesson, you will be able to:

• Set up invoice lists



# UNIT 8 Special Business Processes

### Lesson 1: Up Billing Plans

#### **Lesson Objectives**

After completing this lesson, you will be able to:

• Set up billing plans

### **Lesson 2: Processing Down Payments**

#### **Lesson Objectives**

After completing this lesson, you will be able to:

• Process down payments

### **Lesson 3: Processing Installment Payments**

#### **Lesson Objectives**

After completing this lesson, you will be able to:

Process installment payments



## UNIT 9 Account Determination

## Lesson 1: Setting Up the Account Determination

#### **Lesson Objectives**

After completing this lesson, you will be able to:

• Set up account determination

### Lesson 2: Analyzing Account Assignment for Business Areas

#### **Lesson Objectives**

After completing this lesson, you will be able to:

• Analyze account assignment for business areas



## UNIT 10 Interface Between Sales and Distribution and Financial Accounting

# Lesson 1: Adjusting the Interface Between Sales and Distribution and Financial Accounting

#### **Lesson Objectives**

After completing this lesson, you will be able to:

• Adjust the interface between Sales and Distribution and Financial Accounting

