SAPIRT

Overview of Functions in SAP for Retail

COURSE OUTLINE

Course Version: 15
Course Duration: 4 Day(s)

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Typographic Conventions

American English is the standard used in this handbook.

The following typographic conventions are also used.

This information is displayed in the instructor's presentation	
Demonstration	
Procedure	
Warning or Caution	
Hint	
Related or Additional Information	
Facilitated Discussion	
User interface control	*Example text*
Window title	*Example text*

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Course Overview

TARGET AUDIENCE

This course is intended for the following audiences:

- Application Consultant
- Data Consultant
- Development Consultant
- Industry / Business Analyst Consultant
- Project Manager
- Developer
- Business Process Owner/Team Lead/Power User
- Industry Specialist
- Solution Architect
- Business User
- Super / Key / Power User

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UNIT 1 Navigation

Lesson 1: Navigation

Lesson Objectives

After completing this lesson, you will be able to:

- Log on to the SAP system
- Name and use the elements on the SAPGUI screen
- Use different personalization options
- Use F1- and F4 Help menus
- Customize the Local Layout

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UNIT 2 Introduction

Lesson 1: Solution Overview & Introduction

Lesson Objectives

After completing this lesson, you will be able to:

- Describe the SAP for Retail Portfolio on a high level
- Understand the strategic options of SAP Customer Activity Repository (SAP CAR) and SAP Fashion Management
- Explain the meaning of SAP HANA and the deployment options for S/4HANA
- Describe the processes covered in this course

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UNIT 3 Basic Concepts

Lesson 1: Organizational Structures

Lesson Objectives

After completing this lesson, you will be able to:

- Name the main organizational structures in SAP Retail

Lesson 2: Master Data

Lesson Objectives

After completing this lesson, you will be able to:

- Distinguish between the site categories "distribution center" and "store"
- Explain the use of merchandise category and article hierarchies
- List the different article categories in SAP Retail
- Understand how the article master is structured in SAP Retail
- Describe the meaning of assortments and listing

Lesson 3: Inventory Management

Lesson Objectives

After completing this lesson, you will be able to:

- Learn how inventory is managed in SAP Retail
- Explain the valuation of articles and specify the various valuation procedures
- Point out the features of sales price valuation

Lesson 4: Conditions

Lesson Objectives

After completing this lesson, you will be able to:

- Explain the purchase price determination process in SAP Retail
- Explain the differences between one-step and two-step calculations
- Use the retail pricing function in SAP Retail

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UNIT 4 Requirements Planning from Vendor to Distribution Center

Lesson 1: Requirements Planning

Lesson Objectives

After completing this lesson, you will be able to:

- Describe the requirements planning process
- Explain special requirements planning procedures
- Trigger a planning run

Lesson 2: Purchase Order Management

Lesson Objectives

After completing this lesson, you will be able to:

- Create a purchase order manually
- Use Order Optimization functions
- Create a contract release order

Lesson 3: Order Confirmation & Goods Receipt Process in a DC

Lesson Objectives

After completing this lesson, you will be able to:

- Maintain Order Confirmations
- Create a goods receipt in the warehouse

Lesson 4: Invoice Verification

Lesson Objectives

After completing this lesson, you will be able to:

- Describe the procedure and process flow for logistics invoice verification in SAP Retail
- Name the options for manual correction
- Perform invoice verification in the system

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Lesson 5: Condition Contract Settlement

Lesson Objectives

After completing this lesson, you will be able to:

- Create condition contracts and perform partial and final settlement for them
- Check the business volume update and make the necessary system settings

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UNIT 5 Replenishment Planning for Stores

Lesson 1: Store Connection with POS Sales

Lesson Objectives

After completing this lesson, you will be able to:

- List the store connection options
- Simulate a Point-of Sale (POS) sales transaction
- Learn about SAP POS Data Management / SAP CAR's POS DTA

Lesson 2: Replenishment Planning

Lesson Objectives

After completing this lesson, you will be able to:

- Distinguish between Replenishment and Rapid Replenishment Planning
- Make a distinction between the two inventory management types in replenishment planning
- Explain the basic principles of the “Replenishment” and “Store Order” functions
- Use the parameter overview and the replenishment monitor for replenishment planning

Lesson 3: Goods Issue Process in a DistributionCenter

Lesson Objectives

After completing this lesson, you will be able to:

- Explain the necessary and optional steps of the goods issue process at a DC
- Name the documents generated during the goods issue process

Lesson 4: SAP In-Store Merchandise and Inventory Management

Lesson Objectives

After completing this lesson, you will be able to:

- Describe the SAP In-Store Merchandise and Inventory Management (SAP In-Store MIM) solution and its functions
- Name the capabilities and benefits of SAP In-Store MIM and Fiori for Retail In-Store Merchandising

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- Post a store goods receipt using SAP In-Store MIM

Lesson 5: Selling to Customers - Sales Order

Lesson Objectives

After completing this lesson, you will be able to:

- Explain the structure of an SD sales order
- Create and process sales orders for stock reduction and direct customer delivery

Lesson 6: Physical Inventory

Lesson Objectives

After completing this lesson, you will be able to:

- Perform a store physical inventory

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UNIT 6

Retail Promotion with Merchandise Distribution

Lesson 1: Promotion Planning and Subsequent Processing

Lesson Objectives

After completing this lesson, you will be able to:

- Plan a promotion in SAP Retail and trigger subsequent processing
- Name the most important functions of the allocation table

Lesson 2: Merchandise Distribution

Lesson Objectives

After completing this lesson, you will be able to:

- Explain the advantages of merchandise distribution by means of cross-docking
- Between goods receipt and goods issue in the DC, use the merchandise distribution monitor to perform the most important steps in merchandise distribution
- Post goods receipt in the store

Lesson 3: Collective Purchase Order

Lesson Objectives

After completing this lesson, you will be able to:

- Describe the special features of a collective purchase order

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