

S4IRT

Overview of Functions in SAP S/4HANA Retail

COURSE OUTLINE

Course Version: 02

Course Duration:

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Typographic Conventions

American English is the standard used in this handbook.

The following typographic conventions are also used.

This information is displayed in the instructor's presentation	
Demonstration	
Procedure	
Warning or Caution	
Hint	
Related or Additional Information	
Facilitated Discussion	
User interface control	<i>Example text</i>
Window title	<i>Example text</i>

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Course Overview

TARGET AUDIENCE

This course is intended for the following audiences:

- Application Consultant
- Data Consultant
- Development Consultant
- Industry / Business Analyst Consultant
- Project Manager
- Business Process Owner/Team Lead/Power User
- Industry Specialist
- Solution Architect
- Business User
- Super / Key / Power User

Lesson 1: Providing the Solution and Process Overview

Lesson Objectives

After completing this lesson, you will be able to:

- Getting a Solution & Process Overview

Lesson 1: Understanding Organizational Structures

Lesson Objectives

After completing this lesson, you will be able to:

- Name the main organizational structures in SAP Retail

Lesson 2: Exploring the Business Partner, Retail Sites, and Article Groupings

Lesson Objectives

After completing this lesson, you will be able to:

- Explain the business partner concept for customers, vendors, and retail sites
- Distinguish between the site categories "distribution center" and "store"
- Explain the use of merchandise category and article hierarchies

Lesson 3: Introducing the Retail Article Master

Lesson Objectives

After completing this lesson, you will be able to:

- List the different article categories in SAP Retail
- Understand how the article master is structured in SAP Retail
- Use the SAP Fiori app manage product master data
- Name article creation and maintenance options

Lesson 4: Introducing Assortment Management

Lesson Objectives

After completing this lesson, you will be able to:

- Discuss assortment management
- Describe the meaning of listing
- Understand the layout workbench

- Generate an assortment list

Lesson 5: Executing Retail Pricing

Lesson Objectives

After completing this lesson, you will be able to:

- Learn about the Retail Pricing function

Lesson 1: Performing Requirements Planning

Lesson Objectives

After completing this lesson, you will be able to:

- Describe and execute the requirements planning process

Lesson 2: Setting Up Purchase Order Management

Lesson Objectives

After completing this lesson, you will be able to:

- Create a purchase order manually and use order optimization functions
- Display a contract and create a contract release order

Lesson 3: Maintaining Order Confirmation and Goods Receipt Process in a DC

Lesson Objectives

After completing this lesson, you will be able to:

- Maintain order confirmations
- Post a goods receipt in the warehouse

Lesson 4: Executing Logistics Invoice Verification

Lesson Objectives

After completing this lesson, you will be able to:

- Describe the procedure and process flow for logistics invoice verification and perform invoice verification

Lesson 5: Performing Condition Contract Settlement

Lesson Objectives

After completing this lesson, you will be able to:

- Display condition contracts and run partial and final settlement

Lesson 1: Explaining Store Connection with POS Sales

Lesson Objectives

After completing this lesson, you will be able to:

- List the store connection options
- Learn about SAP POS Data Transfer and Audit

Lesson 2: Running Replenishment Planning

Lesson Objectives

After completing this lesson, you will be able to:

- Explain the replenishment process and learn about the alternative solutions SAP F&R and SAP Replenishment Planning.
- Distinguish between the two inventory management types in replenishment planning
- Explain the basic principles of the "Replenishment" and "Store Order" functions

Lesson 3: Executing the Goods Issue Process in a DC

Lesson Objectives

After completing this lesson, you will be able to:

- Explain the necessary and optional steps of the goods issue process in a DC

Lesson 4: Posting Goods Receipt in a Store

Lesson Objectives

After completing this lesson, you will be able to:

- Post the goods receipt in a store

Lesson 1: Managing Retail Store Operations

Lesson Objectives

After completing this lesson, you will be able to:

- Perform store operations using the relevant SAP Fiori apps for retail store merchandise management

Lesson 2: Selling to Customers - Sales Order

Lesson Objectives

After completing this lesson, you will be able to:

- Explain the structure of an SD sales order
- Create and process sales orders for stock reduction and direct customer delivery

Lesson 3: Performing Physical Inventory

Lesson Objectives

After completing this lesson, you will be able to:

- Perform a store physical inventory

Lesson 1: Performing Promotion Planning and Subsequent Processing

Lesson Objectives

After completing this lesson, you will be able to:

- Plan a Retail promotion and trigger subsequent processing
- Name the most important functions of the allocation table

Lesson 2: Executing Merchandise Distribution

Lesson Objectives

After completing this lesson, you will be able to:

- Explain the advantages of merchandise distribution with the example of cross-docking

Lesson 3: Generating a Collective Purchase Order

Lesson Objectives

After completing this lesson, you will be able to:

- Describe the special features of a collective purchase order