

**Overview of Functions in SAP** S/4HANA Retail

COURSE OUTLINE

Course Version: 02 Course Duration:

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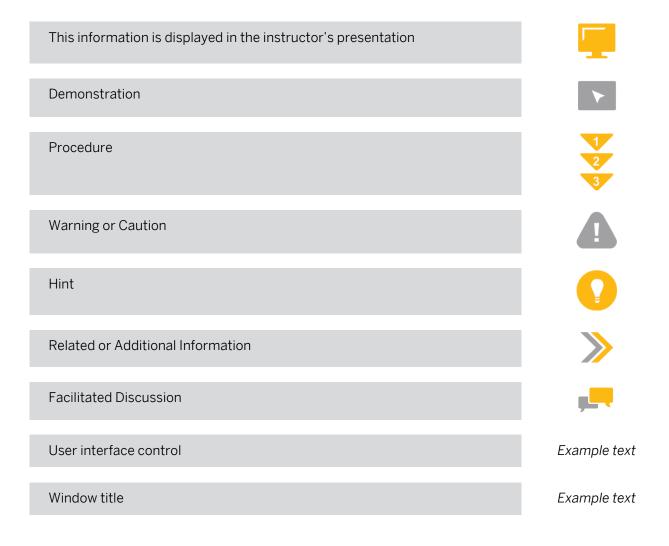
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# **Typographic Conventions**

American English is the standard used in this handbook. The following typographic conventions are also used.





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# **Course Overview**

#### TARGET AUDIENCE

This course is intended for the following audiences:

- Application Consultant
- Data Consultant
- Development Consultant
- Industry / Business Analyst Consultant
- Project Manager
- Business Process Owner/Team Lead/Power User
- Industry Specialist
- Solution Architect
- Business User
- Super / Key / Power User



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# UNIT 1 Introduction

# Lesson 1: Providing the Solution and Process Overview

## **Lesson Objectives**

After completing this lesson, you will be able to:

• Getting a Solution & Process Overview



# UNIT 2 Basic Concepts

# Lesson 1: Understanding Organizational Structures

#### **Lesson Objectives**

After completing this lesson, you will be able to:

• Name the main organizational structures in SAP Retail

# Lesson 2: Exploring the Business Partner, Retail Sites, and Article Groupings

#### Lesson Objectives

After completing this lesson, you will be able to:

- Explain the business partner concept for customers, vendors, and retail sites
- Distinguish between the site categories "distribution center" and "store"
- Explain the use of merchandise category and article hierarchies

# Lesson 3: Introducing the Retail Article Master

#### Lesson Objectives

After completing this lesson, you will be able to:

- List the different article categories in SAP Retail
- Understand how the article master is structured in SAP Retail
- Use the SAP Fiori app manage product master data
- Name article creation and maintenance options

# Lesson 4: Introducing Assortment Management

#### Lesson Objectives

After completing this lesson, you will be able to:

- Discuss assortment management
- Describe the meaning of listing
- Understand the layout workbench



• Generate an assortment list

# Lesson 5: Executing Retail Pricing

## **Lesson Objectives**

After completing this lesson, you will be able to:

• Learn about the Retail Pricing function

# UNIT 3 Requirements Planning from Supplier to Distribution Center

# Lesson 1: Performing Requirements Planning

### **Lesson Objectives**

After completing this lesson, you will be able to:

• Describe and execute the requirements planning process

# Lesson 2: Setting Up Purchase Order Management

#### **Lesson Objectives**

After completing this lesson, you will be able to:

- Create a purchase order manually and use order optimization functions
- Display a contract and create a contract release order

## Lesson 3: Maintaining Order Confirmation and Goods Receipt Process in a DC

#### **Lesson Objectives**

After completing this lesson, you will be able to:

- Maintain order confirmations
- Post a goods receipt in the warehouse

# Lesson 4: Executing Logistics Invoice Verification

#### **Lesson Objectives**

After completing this lesson, you will be able to:

Describe the procedure and process flow for logistics invoice verification and perform invoice verification

# Lesson 5: Performing Condition Contract Settlement

#### **Lesson Objectives**

After completing this lesson, you will be able to:

• Display condition contracts and run partial and final settlement



# UNIT 4 Replenishment Planning for Stores

# Lesson 1: Explaining Store Connection with POS Sales

## **Lesson Objectives**

After completing this lesson, you will be able to:

- List the store connection options
- Learn about SAP POS Data Transfer and Audit

# Lesson 2: Running Replenishment Planning

### **Lesson Objectives**

After completing this lesson, you will be able to:

- Explain the replenishment process and learn about the alternative solutions SAP F&R and SAP Replenishment Planning.
- Distinguish between the two inventory management types in replenishment planning
- Explain the basic principles of the "Replenishment" and "Store Order" functions

# Lesson 3: Executing the Goods Issue Process in a DC

### **Lesson Objectives**

After completing this lesson, you will be able to:

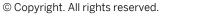
• Explain the necessary and optional steps of the goods issue process in a DC

# Lesson 4: Posting Goods Receipt in a Store

#### **Lesson Objectives**

After completing this lesson, you will be able to:

• Post the goods receipt in a store





# UNIT 5 Store Operations

# Lesson 1: Managing Retail Store Operations

#### **Lesson Objectives**

After completing this lesson, you will be able to:

• Perform store operations using the relevant SAP Fiori apps for retail store merchandise management

# Lesson 2: Selling to Customers - Sales Order

#### **Lesson Objectives**

After completing this lesson, you will be able to:

- Explain the structure of an SD sales order
- Create and process sales orders for stock reduction and direct customer delivery

# **Lesson 3: Performing Physical Inventory**

#### **Lesson Objectives**

After completing this lesson, you will be able to:

• Perform a store physical inventory



# UNIT 6 Retail Promotion with Merchandise Distribution

## Lesson 1: Performing Promotion Planning and Subsequent Processing

#### **Lesson Objectives**

After completing this lesson, you will be able to:

- Plan a Retail promotion and trigger subsequent processing
- Name the most important functions of the allocation table

# **Lesson 2: Executing Merchandise Distribution**

#### **Lesson Objectives**

After completing this lesson, you will be able to:

• Explain the advantages of merchandise distribution with the example of cross-docking

# Lesson 3: Generating a Collective Purchase Order

#### **Lesson Objectives**

After completing this lesson, you will be able to:

• Describe the special features of a collective purchase order

