

Profitability Analysis in SAP S/4HANA

COURSE OUTLINE

Course Version: 26 Course Duration:

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Typographic Conventions

American English is the standard used in this handbook. The following typographic conventions are also used.





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Course Overview

TARGET AUDIENCE

This course is intended for the following audiences:

- Application Consultant
- Project Manager
- Super / Key / Power User



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UNIT 1 **Profitability Management**

Lesson 1: Outlining Profitability Management Options

Lesson Objectives

After completing this lesson, you will be able to:

• Describe the terminology, methods, and views of profitability management

Lesson 2: Comparing Profitability Analysis and Profit Center Accounting

Lesson Objectives

After completing this lesson, you will be able to:

- Define the flow of the actual values in Profitability Analysis and Profit Center Accounting
- Analyze the integration within accounting and the postings to Profitability Analysis

Lesson 3: Analyzing Profitability Management Objects

Lesson Objectives

After completing this lesson, you will be able to:

• Analyze the elements important to profitability management



UNIT 2 Structures

Lesson 1: Introducing the Concept of an Operating Concern

Lesson Objectives

After completing this lesson, you will be able to:

• Define organizational structures

Lesson 2: Defining Data Structures

Lesson Objectives

After completing this lesson, you will be able to:

• Define data structures



UNIT 3 Master Data

Lesson 1: Describing the Concepts of Characteristic Derivation and Valuation

Lesson Objectives

After completing this lesson, you will be able to:

• Describe the concepts of characteristic derivation and valuation

Lesson 2: Defining a Derivation Strategy

Lesson Objectives

After completing this lesson, you will be able to:

• Define a derivation strategy

Lesson 3: Valuation with Product Costing

Lesson Objectives

After completing this lesson, you will be able to:

• Configure a valuation strategy

Lesson 4: Evaluating with a Costing Sheet

Lesson Objectives

After completing this lesson, you will be able to:

• Configure a Valuation Strategy with a Costing Sheet



UNIT 4 Actual Data

Lesson 1: Defining the Flow of Actual Data

Lesson Objectives

After completing this lesson, you will be able to:

• Define the flow of actual data

Lesson 2: Analyzing the Integration with Sales Order Management

Lesson Objectives

After completing this lesson, you will be able to:

• Evaluate the integration with sales order management

Lesson 3: Processing Cost Allocations

Lesson Objectives

After completing this lesson, you will be able to:

- Allocate Costs to CO-PA
- Perform a cost center assessment
- Allocate Activity Costs

Lesson 4: Processing Internal Orders

Lesson Objectives

After completing this lesson, you will be able to:

• Settle internal orders to CO-PA

Lesson 5: Creating Direct Postings from FI

Lesson Objectives

After completing this lesson, you will be able to:

- Create direct postings from FI
- Post a revaluation of a material and view the CO-PA documents



Lesson 6: Evaluating Other Actual Postings in CO-PA

Lesson Objectives

After completing this lesson, you will be able to:

- Define order-related variances and their settlement to CO-PA
- Sales Order with a Cost Collector
- Define top-down distribution
- Define periodic valuation
- Attributed Profitability Segments

UNIT 5 Planning

Lesson 1: Evaluating the Profit Planning Process

Lesson Objectives

After completing this lesson, you will be able to:

• Perform the steps necessary to plan in CO-PA

Lesson 2: Outlining Planning Methods

Lesson Objectives

After completing this lesson, you will be able to:

• Performing Planning Manually and Using Automatic Planning



UNIT 6 Information Systems

Lesson 1: Executing CO-PA Reports (Financial Analytics)

Lesson Objectives

After completing this lesson, you will be able to:

• Execute CO-PA reports

Lesson 2: Creating Basic Reports and Outlining Report Components

Lesson Objectives

After completing this lesson, you will be able to:

• Describe how to create basic reports

Lesson 3: Creating Form Reports

Lesson Objectives

After completing this lesson, you will be able to:

• Create a form report

Lesson 4: Creating Line Item Reports and Reports in Margin Analysis

Lesson Objectives

After completing this lesson, you will be able to:

- Execute Line Item Reporting
- Create Account-Based Reports



UNIT 7 **Tools and Attachment**

Lesson 1: Analyzing Performance Tools

Lesson Objectives

After completing this lesson, you will be able to:

• Define summarization levels

Lesson 2: Analyzing the Customizing Monitor

Lesson Objectives

After completing this lesson, you will be able to:

• Analyze configuration using the Customizing Monitor

Lesson 3: Realignment

Lesson Objectives

After completing this lesson, you will be able to:

• Analyze Realignment

Lesson 4: Costing-Based CO-PA vs. Margin Analysis

Lesson Objectives

After completing this lesson, you will be able to:

• Margin Analysis COPA

