

S4F29

Profitability Analysis in SAP S/4HANA

COURSE OUTLINE

Course Version: 20
Course Duration:

SAP Copyrights, Trademarks and Disclaimers

© 2022 SAP SE or an SAP affiliate company. All rights reserved.

No part of this publication may be reproduced or transmitted in any form or for any purpose without the express permission of SAP SE or an SAP affiliate company.

SAP and other SAP products and services mentioned herein as well as their respective logos are trademarks or registered trademarks of SAP SE (or an SAP affiliate company) in Germany and other countries. Please see <https://www.sap.com/corporate/en/legal/copyright.html> for additional trademark information and notices.

Some software products marketed by SAP SE and its distributors contain proprietary software components of other software vendors.

National product specifications may vary.

These materials may have been machine translated and may contain grammatical errors or inaccuracies.

These materials are provided by SAP SE or an SAP affiliate company for informational purposes only, without representation or warranty of any kind, and SAP SE or its affiliated companies shall not be liable for errors or omissions with respect to the materials. The only warranties for SAP SE or SAP affiliate company products and services are those that are set forth in the express warranty statements accompanying such products and services, if any. Nothing herein should be construed as constituting an additional warranty.

In particular, SAP SE or its affiliated companies have no obligation to pursue any course of business outlined in this document or any related presentation, or to develop or release any functionality mentioned therein. This document, or any related presentation, and SAP SE's or its affiliated companies' strategy and possible future developments, products, and/or platform directions and functionality are all subject to change and may be changed by SAP SE or its affiliated companies at any time for any reason without notice. The information in this document is not a commitment, promise, or legal obligation to deliver any material, code, or functionality. All forward-looking statements are subject to various risks and uncertainties that could cause actual results to differ materially from expectations. Readers are cautioned not to place undue reliance on these forward-looking statements, which speak only as of their dates, and they should not be relied upon in making purchasing decisions.

Typographic Conventions

American English is the standard used in this handbook.

The following typographic conventions are also used.

This information is displayed in the instructor's presentation



Demonstration



Procedure



Warning or Caution



Hint



Related or Additional Information



Facilitated Discussion



User interface control

Example text

Window title

Example text

Contents

vii Course Overview

1 Unit 1: Profitability Management

- | | |
|---|---|
| 1 | Lesson: Outlining Profitability Management Options |
| 1 | Lesson: Comparing Profitability Analysis and Profit Center Accounting |
| 1 | Lesson: Analyzing Profitability Management Objects |

3 Unit 2: Structures

- | | |
|---|---|
| 3 | Lesson: Introducing the Concept of an Operating Concern |
| 3 | Lesson: Defining Data Structures |

5 Unit 3: Master Data

- | | |
|---|--|
| 5 | Lesson: Describing the Concepts of Characteristic Derivation and Valuation |
| 5 | Lesson: Defining a Derivation Strategy |
| 5 | Lesson: Valuation with Product Costing |
| 5 | Lesson: Evaluating with a Costing Sheet |

7 Unit 4: Actual Data

- | | |
|---|---|
| 7 | Lesson: Defining the Flow of Actual Data |
| 7 | Lesson: Analyzing the Integration with Sales Order Management |
| 7 | Lesson: Processing Cost Allocations |
| 7 | Lesson: Processing Internal Orders |
| 7 | Lesson: Creating Direct Postings from FI |
| 8 | Lesson: Evaluating Other Actual Postings in CO-PA |

9 Unit 5: Planning

- | | |
|---|--|
| 9 | Lesson: Evaluating the Profit Planning Process |
| 9 | Lesson: Outlining Planning Methods |

11 Unit 6: Information Systems

- | | |
|----|---|
| 11 | Lesson: Executing CO-PA Reports (Financial Analytics) |
| 11 | Lesson: Creating Basic Reports and Outlining Report Components |
| 11 | Lesson: Creating Form Reports |
| 11 | Lesson: Creating Line Item Reports and Reports in Margin Analysis |

13 Unit 7: Tools and Attachment

13	Lesson: Analyzing Performance Tools
13	Lesson: Analyzing the Customizing Monitor
13	Lesson: Realignment
13	Lesson: Costing-Based CO-PA vs. Margin Analysis

Course Overview

TARGET AUDIENCE

This course is intended for the following audiences:

- Application Consultant
- Project Manager
- Super / Key / Power User

Lesson 1: Outlining Profitability Management Options

Lesson Objectives

After completing this lesson, you will be able to:

- Describe the terminology, methods, and views of profitability management

Lesson 2: Comparing Profitability Analysis and Profit Center Accounting

Lesson Objectives

After completing this lesson, you will be able to:

- Define the flow of the actual values in Profitability Analysis and Profit Center Accounting
- Analyze the integration within accounting and the postings to Profitability Analysis

Lesson 3: Analyzing Profitability Management Objects

Lesson Objectives

After completing this lesson, you will be able to:

- Analyze the elements important to profitability management

Lesson 1: Introducing the Concept of an Operating Concern

Lesson Objectives

After completing this lesson, you will be able to:

- Define organizational structures

Lesson 2: Defining Data Structures

Lesson Objectives

After completing this lesson, you will be able to:

- Define data structures

Lesson 1: Describing the Concepts of Characteristic Derivation and Valuation

Lesson Objectives

After completing this lesson, you will be able to:

- Describe the concepts of characteristic derivation and valuation

Lesson 2: Defining a Derivation Strategy

Lesson Objectives

After completing this lesson, you will be able to:

- Define a derivation strategy

Lesson 3: Valuation with Product Costing

Lesson Objectives

After completing this lesson, you will be able to:

- Configure a valuation strategy

Lesson 4: Evaluating with a Costing Sheet

Lesson Objectives

After completing this lesson, you will be able to:

- Configure a Valuation Strategy with a Costing Sheet

Lesson 1: Defining the Flow of Actual Data

Lesson Objectives

After completing this lesson, you will be able to:

- Define the flow of actual data

Lesson 2: Analyzing the Integration with Sales Order Management

Lesson Objectives

After completing this lesson, you will be able to:

- Evaluate the integration with sales order management

Lesson 3: Processing Cost Allocations

Lesson Objectives

After completing this lesson, you will be able to:

- Allocate Costs to CO-PA
- Perform a cost center assessment
- Allocate Activity Costs

Lesson 4: Processing Internal Orders

Lesson Objectives

After completing this lesson, you will be able to:

- Settle internal orders to CO-PA

Lesson 5: Creating Direct Postings from FI

Lesson Objectives

After completing this lesson, you will be able to:

- Create direct postings from FI
- Post a revaluation of a material and view the CO-PA documents

Lesson 6: Evaluating Other Actual Postings in CO-PA

Lesson Objectives

After completing this lesson, you will be able to:

- Define order-related variances and their settlement to CO-PA
- Sales Order with a Cost Collector
- Define top-down distribution
- Define periodic valuation
- Attributed Profitability Segments

Lesson 1: Evaluating the Profit Planning Process

Lesson Objectives

After completing this lesson, you will be able to:

- Perform the steps necessary to plan in CO-PA

Lesson 2: Outlining Planning Methods

Lesson Objectives

After completing this lesson, you will be able to:

- Performing Planning Manually and Using Automatic Planning

Lesson 1: Executing CO-PA Reports (Financial Analytics)

Lesson Objectives

After completing this lesson, you will be able to:

- Execute CO-PA reports

Lesson 2: Creating Basic Reports and Outlining Report Components

Lesson Objectives

After completing this lesson, you will be able to:

- Describe how to create basic reports

Lesson 3: Creating Form Reports

Lesson Objectives

After completing this lesson, you will be able to:

- Create a form report

Lesson 4: Creating Line Item Reports and Reports in Margin Analysis

Lesson Objectives

After completing this lesson, you will be able to:

- Execute Line Item Reporting
- Create Account-Based Reports

Lesson 1: Analyzing Performance Tools

Lesson Objectives

After completing this lesson, you will be able to:

- Define summarization levels

Lesson 2: Analyzing the Customizing Monitor

Lesson Objectives

After completing this lesson, you will be able to:

- Analyze configuration using the Customizing Monitor

Lesson 3: Realignment

Lesson Objectives

After completing this lesson, you will be able to:

- Analyze Realignment

Lesson 4: Costing-Based CO-PA vs. Margin Analysis

Lesson Objectives

After completing this lesson, you will be able to:

- Margin Analysis COPA