IBP600

SAP IBP for demand

COURSE OUTLINE

Course Version: 2605
Course Duration:

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Typographic Conventions

American English is the standard used in this handbook.

The following typographic conventions are also used.

This information is displayed in the instructor's presentation	
Demonstration	
Procedure	
Warning or Caution	
Hint	
Related or Additional Information	
Facilitated Discussion	
User interface control	*Example text*
Window title	*Example text*

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Course Overview

TARGET AUDIENCE

This course is intended for the following audiences:

- Application Consultant
- Support Consultant
- Super / Key / Power User

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UNIT 1 Introduction to SAP IBP for demand

Lesson 1: Introducing SAP IBP for demand

Lesson Objectives

After completing this lesson, you will be able to:

- Apply SAP IBP to optimize their supply chain functions and improve demand management processes.

Lesson 2: Outlining Demand Planning

Lesson Objectives

After completing this lesson, you will be able to:

- Use SAP Integrated Business Planning to manage and optimize both strategic and operational demand planning processes.

Lesson 3: Describing the Demand Planning Process

Lesson Objectives

After completing this lesson, you will be able to:

- Explaining Statistical Forcast in the Demand Planning process
- Explaining Planning Adjustments and Consensus in the Demand Planning process

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UNIT 2 Data Model of the Sample Demand Planning Area

Lesson 1: Describing Model Components - Master Data Types and Key Figures

Lesson Objectives

After completing this lesson, you will be able to:

- Explain master data types and key figures.

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UNIT 3 Data Preparation

Lesson 1: Cleaning Data Automatically

Lesson Objectives

After completing this lesson, you will be able to:

- Prepare data automatically.

Lesson 2: Cleaning Data Manually

Lesson Objectives

After completing this lesson, you will be able to:

- Prepare data manually.

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UNIT 4 Forecasting

Lesson 1: Using Forecast Profiles

Lesson Objectives

After completing this lesson, you will be able to:

- Use forecast profiles.

Lesson 2: Determining the Best Forecast Model

Lesson Objectives

After completing this lesson, you will be able to:

- Determine the best forecast model.

Lesson 3: Assigning Forecast Models

Lesson Objectives

After completing this lesson, you will be able to:

- Assign a forecast model.

Lesson 4: Using Composite Forecasting

Lesson Objectives

After completing this lesson, you will be able to:

- Use composite forecasting.

Lesson 5: Incorporating Market Input

Lesson Objectives

After completing this lesson, you will be able to:

- Incorporate market input into a forecast.

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UNIT 5 Lifecycle Planning

Lesson 1: Planning Product Lifecycles

Lesson Objectives

After completing this lesson, you will be able to:

- Plan product lifecycles.

Lesson 2: Using Phase-In and Phase-Out Profiles

Lesson Objectives

After completing this lesson, you will be able to:

- Use phase-in and phase-out profiles.

Lesson 3: Realigning Data

Lesson Objectives

After completing this lesson, you will be able to:

- Realign data to reflect business changes.

Lesson 4: Manual Forecasting

Lesson Objectives

After completing this lesson, you will be able to:

- Perform Manual Forecasting.

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UNIT 6 Promotion Planning

Lesson 1: Planning Promotions

Lesson Objectives

After completing this lesson, you will be able to:

- Plan promotions.

Lesson 2: Creating Promotions

Lesson Objectives

After completing this lesson, you will be able to:

- Create a promotion.

Lesson 3: Managing Past Promotions

Lesson Objectives

After completing this lesson, you will be able to:

- Manage a past promotion.

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UNIT 7 Demand Plan Release

Lesson 1: Using Financial Key Figures and Pricing

Lesson Objectives

After completing this lesson, you will be able to:

- Use financial key figures.

Lesson 2: Releasing a Demand Plan

Lesson Objectives

After completing this lesson, you will be able to:

- Release a demand plan.

Lesson 3: Measuring Forecast Performance

Lesson Objectives

After completing this lesson, you will be able to:

- Measure forecast performance

Lesson 4: Using Analytics and Dashboards

Lesson Objectives

After completing this lesson, you will be able to:

- Use analytics and dashboards.

Lesson 5: Using Snapshots

Lesson Objectives

After completing this lesson, you will be able to:

- Use snapshots.

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UNIT 8 Forecast Accuracy

Lesson 1: Using ABC and XYZ Segmentation

Lesson Objectives

After completing this lesson, you will be able to:

- Use ABC and XYZ segmentation.

Lesson 2: Using Time Series Analysis

Lesson Objectives

After completing this lesson, you will be able to:

- Use time series analysis.

Lesson 3: Setting up Alerts for Forecast Accuracy

Lesson Objectives

After completing this lesson, you will be able to:

- Set up alerts for forecast accuracy.

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UNIT 9 Demand Sensing

Lesson 1: Introducing Demand Sensing

Lesson Objectives

After completing this lesson, you will be able to:

- Use SAP IBP's demand sensing for optimized daily forecasts.

Lesson 2: Describing the Model Component Demand Sensing

Lesson Objectives

After completing this lesson, you will be able to:

- Explain model component.

Lesson 3: Managing Demand Sensing

Lesson Objectives

After completing this lesson, you will be able to:

- Manage Demand Sensing.

Lesson 4: Approving the Demand Sensing Result

Lesson Objectives

After completing this lesson, you will be able to:

- Approve the demand sensing result.

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