

# IBP600

**SAP IBP for demand**

## **COURSE OUTLINE**

Course Version: 2505

Course Duration:



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# Typographic Conventions

American English is the standard used in this handbook.

The following typographic conventions are also used.

This information is displayed in the instructor's presentation



Demonstration



Procedure



Warning or Caution



Hint



Related or Additional Information



Facilitated Discussion



User interface control

*Example text*

Window title

*Example text*

# Contents

## vii Course Overview

### 1 Unit 1: Introduction to SAP IBP for demand

- 1 Lesson: Introducing SAP IBP for demand
- 1 Lesson: Outlining Demand Planning
- 1 Lesson: Describing the Demand Planning Process

### 3 Unit 2: Data Model of the Sample Demand Planning Area

- 3 Lesson: Describing Model Components - Master Data Types and Key Figures

### 5 Unit 3: Data Preparation

- 5 Lesson: Cleaning Data Automatically
- 5 Lesson: Cleaning Data Manually

### 7 Unit 4: Forecasting

- 7 Lesson: Using Forecast Profiles
- 7 Lesson: Determining the Best Forecast Model
- 7 Lesson: Assigning Forecast Models
- 7 Lesson: Using Composite Forecasting
- 7 Lesson: Incorporating Market Input

### 9 Unit 5: Lifecycle Planning

- 9 Lesson: Planning Product Lifecycles
- 9 Lesson: Using Phase-In and Phase-Out Profiles
- 9 Lesson: Realigning Data
- 9 Lesson: Manual Forecasting

### 11 Unit 6: Promotion Planning

- 11 Lesson: Planning Promotions
- 11 Lesson: Creating Promotions
- 11 Lesson: Managing Past Promotions

### 13 Unit 7: Demand Plan Release

- 13 Lesson: Using Financial Key Figures and Pricing
- 13 Lesson: Releasing a Demand Plan
- 13 Lesson: Measuring Forecast Performance
- 13 Lesson: Using Analytics and Dashboards
- 13 Lesson: Using Snapshots

<b>15</b>	<b>Unit 8:</b>	<b>Forecast Accuracy</b>
15		Lesson: Using ABC and XYZ Segmentation
15		Lesson: Using Time Series Analysis
15		Lesson: Setting up Alerts for Forecast Accuracy
<b>17</b>	<b>Unit 9:</b>	<b>Demand Sensing</b>
17		Lesson: Introducing Demand Sensing
17		Lesson: Describing the Model Component Demand Sensing
17		Lesson: Managing Demand Sensing
17		Lesson: Approving the Demand Sensing Result

# Course Overview

## **TARGET AUDIENCE**

This course is intended for the following audiences:

- Application Consultant
- Support Consultant
- Super / Key / Power User





## Lesson 1: Introducing SAP IBP for demand

### Lesson Objectives

After completing this lesson, you will be able to:

- Apply SAP IBP to optimize their supply chain functions and improve demand management processes.

## Lesson 2: Outlining Demand Planning

### Lesson Objectives

After completing this lesson, you will be able to:

- Use SAP Integrated Business Planning to manage and optimize both strategic and operational demand planning processes.

## Lesson 3: Describing the Demand Planning Process

### Lesson Objectives

After completing this lesson, you will be able to:

- Explaining Statistical Forecast in the Demand Planning process
- Explaining Planning Adjustments and Consensus in the Demand Planning process



## UNIT 2

# Data Model of the Sample Demand Planning Area

### Lesson 1: Describing Model Components - Master Data Types and Key Figures

#### Lesson Objectives

After completing this lesson, you will be able to:

- Explain master data types and key figures.



## Lesson 1: Cleaning Data Automatically

### Lesson Objectives

After completing this lesson, you will be able to:

- Prepare data automatically.

## Lesson 2: Cleaning Data Manually

### Lesson Objectives

After completing this lesson, you will be able to:

- Prepare data manually



## Lesson 1: Using Forecast Profiles

### Lesson Objectives

After completing this lesson, you will be able to:

- Use forecast profiles

## Lesson 2: Determining the Best Forecast Model

### Lesson Objectives

After completing this lesson, you will be able to:

- Determine the best forecast model

## Lesson 3: Assigning Forecast Models

### Lesson Objectives

After completing this lesson, you will be able to:

- Assign a forecast model

## Lesson 4: Using Composite Forecasting

### Lesson Objectives

After completing this lesson, you will be able to:

- Use composite forecasting

## Lesson 5: Incorporating Market Input

### Lesson Objectives

After completing this lesson, you will be able to:

- Incorporate market input into a forecast





## Lesson 1: Planning Product Lifecycles

### Lesson Objectives

After completing this lesson, you will be able to:

- Plan product lifecycles

## Lesson 2: Using Phase-In and Phase-Out Profiles

### Lesson Objectives

After completing this lesson, you will be able to:

- Use phase-in and phase-out profiles

## Lesson 3: Realigning Data

### Lesson Objectives

After completing this lesson, you will be able to:

- Realign data to reflect business changes

## Lesson 4: Manual Forecasting

### Lesson Objectives

After completing this lesson, you will be able to:

- Perform Manual Forecasting



## Lesson 1: Planning Promotions

### Lesson Objectives

After completing this lesson, you will be able to:

- Plan promotions

## Lesson 2: Creating Promotions

### Lesson Objectives

After completing this lesson, you will be able to:

- Create a promotion

## Lesson 3: Managing Past Promotions

### Lesson Objectives

After completing this lesson, you will be able to:

- Manage a past promotion



## Lesson 1: Using Financial Key Figures and Pricing

### Lesson Objectives

After completing this lesson, you will be able to:

- Use financial key figures

## Lesson 2: Releasing a Demand Plan

### Lesson Objectives

After completing this lesson, you will be able to:

- Release a demand plan

## Lesson 3: Measuring Forecast Performance

### Lesson Objectives

After completing this lesson, you will be able to:

- Measure forecast performance

## Lesson 4: Using Analytics and Dashboards

### Lesson Objectives

After completing this lesson, you will be able to:

- Use analytics and dashboards

## Lesson 5: Using Snapshots

### Lesson Objectives

After completing this lesson, you will be able to:

- Use snapshots



## Lesson 1: Using ABC and XYZ Segmentation

### Lesson Objectives

After completing this lesson, you will be able to:

- Use ABC and XYZ segmentation

## Lesson 2: Using Time Series Analysis

### Lesson Objectives

After completing this lesson, you will be able to:

- Use time series analysis

## Lesson 3: Setting up Alerts for Forecast Accuracy

### Lesson Objectives

After completing this lesson, you will be able to:

- Set up alerts for forecast accuracy





## Lesson 1: Introducing Demand Sensing

### Lesson Objectives

After completing this lesson, you will be able to:

- Use SAP IBP's demand sensing for optimized daily forecasts.

## Lesson 2: Describing the Model Component Demand Sensing

### Lesson Objectives

After completing this lesson, you will be able to:

- Explain model component

## Lesson 3: Managing Demand Sensing

### Lesson Objectives

After completing this lesson, you will be able to:

- Manage Demand Sensing

## Lesson 4: Approving the Demand Sensing Result

### Lesson Objectives

After completing this lesson, you will be able to:

- Approve the demand sensing result