IBP600

SAP IBP for Demand

COURSE OUTLINE

Course Version: 2305
Course Duration:

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Typographic Conventions

American English is the standard used in this handbook.

The following typographic conventions are also used.

This information is displayed in the instructor's presentation	
Demonstration	
Procedure	
Warning or Caution	
Hint	
Related or Additional Information	
Facilitated Discussion	
User interface control	*Example text*
Window title	*Example text*

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Course Overview

TARGET AUDIENCE

This course is intended for the following audiences:

- Application Consultant
- Support Consultant
- Super / Key / Power User

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UNIT 1 Introduction to SAP IBP for Demand

Lesson 1: Introducing SAP IBP for Demand

Lesson Objectives

After completing this lesson, you will be able to:

- Explain SAP IBP for demand

Lesson 2: Explaining Demand Planning

Lesson Objectives

After completing this lesson, you will be able to:

- Explain Demand Planning

Lesson 3: Describing Model Components - Master Data Types and Key Figures

Lesson Objectives

After completing this lesson, you will be able to:

- Explain master data types and key figures

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UNIT 2 Data Preparation

Lesson 1: Cleaning Data Automatically

Lesson Objectives

After completing this lesson, you will be able to:

- Prepare data automatically

Lesson 2: Cleaning Data Manually

Lesson Objectives

After completing this lesson, you will be able to:

- Prepare data manually

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UNIT 3 Forecasting

Lesson 1: Using Forecast Profiles

Lesson Objectives

After completing this lesson, you will be able to:

- Use forecast profiles

Lesson 2: Determining the Best Forecast Model

Lesson Objectives

After completing this lesson, you will be able to:

- Determine the best forecast model

Lesson 3: Assigning Forecast Models

Lesson Objectives

After completing this lesson, you will be able to:

- Assign a forecast model

Lesson 4: Using Multiple Linear Regression

Lesson Objectives

After completing this lesson, you will be able to:

- Understand multiple linear regression

Lesson 5: Using Composite Forecasting

Lesson Objectives

After completing this lesson, you will be able to:

- Use composite forecasting

Lesson 6: Incorporating Market Input

Lesson Objectives

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After completing this lesson, you will be able to:

- Incorporate market input into a forecast

Lesson 7: Measuring Performance Using Alerts

Lesson Objectives

After completing this lesson, you will be able to:

- Use alerts to measure performance

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UNIT 4 Lifecycle Planning

Lesson 1: Planning Product Lifecycles

Lesson Objectives

After completing this lesson, you will be able to:

- Plan product lifecycles

Lesson 2: Using Phase-in and Phase-out Profiles

Lesson Objectives

After completing this lesson, you will be able to:

- Use phase-in and phase-out profiles

Lesson 3: Realigning Data

Lesson Objectives

After completing this lesson, you will be able to:

- Realign data to reflect business changes

Lesson 4: Manual Forecasting

Lesson Objectives

After completing this lesson, you will be able to:

- Perform Manual Forecasting

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UNIT 5 Promotion Planning

Lesson 1: Planning Promotions

Lesson Objectives

After completing this lesson, you will be able to:

- Plan promotions

Lesson 2: Creating Promotions

Lesson Objectives

After completing this lesson, you will be able to:

- Create a promotion

Lesson 3: Managing Past Promotions

Lesson Objectives

After completing this lesson, you will be able to:

- Manage a past promotion

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UNIT 6 Demand Plan Release

Lesson 1: Using Financial Key Figures and Pricing

Lesson Objectives

After completing this lesson, you will be able to:

- Use financial key figures

Lesson 2: Releasing a Demand Plan

Lesson Objectives

After completing this lesson, you will be able to:

- Release a demand plan

Lesson 3: Measuring Forecast Performance

Lesson Objectives

After completing this lesson, you will be able to:

- Measure forecast performance

Lesson 4: Using Analytics and Dashboards

Lesson Objectives

After completing this lesson, you will be able to:

- Use analytics and dashboards

Lesson 5: Using Snapshots

Lesson Objectives

After completing this lesson, you will be able to:

- Use snapshots

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UNIT 7 Forecast Accuracy

Lesson 1: Using ABC and XYZ Segmentation

Lesson Objectives

After completing this lesson, you will be able to:

- Use ABC and XYZ segmentation

Lesson 2: Using Time Series Analysis

Lesson Objectives

After completing this lesson, you will be able to:

- Use time series analysis

Lesson 3: Setting up Alerts for Forecast Accuracy

Lesson Objectives

After completing this lesson, you will be able to:

- Set up alerts for forecast accuracy

Lesson 4: Performing Analysis in the SAP Fiori Web UI and the add-in for Microsoft Excel

Lesson Objectives

After completing this lesson, you will be able to:

- Perform analysis using the SAP Fiori Web UI and the Add-in for Microsoft Excel UI

Lesson 5: Tailoring Your Forecasts

Lesson Objectives

After completing this lesson, you will be able to:

- Tailor your forecasts

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UNIT 8 Demand Sensing

Lesson 1: Introducing Demand Sensing

Lesson Objectives

After completing this lesson, you will be able to:

- Explain demand sensing

Lesson 2: Describing the Model Component Demand Sensing

Lesson Objectives

After completing this lesson, you will be able to:

- Explain model component

Lesson 3: Managing Demand Sensing

Lesson Objectives

After completing this lesson, you will be able to:

- Manage demand sensing

Lesson 4: Approving the Demand Sensing Result

Lesson Objectives

After completing this lesson, you will be able to:

- Approve the demand sensing result

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