HR891

SAP SuccessFactors Agent Performance Management

COURSE OUTLINE

Course Version: 2505 Course Duration:

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Typographic Conventions

American English is the standard used in this handbook.

The following typographic conventions are also used.

This information is displayed in the instructor's presentation	
Demonstration	-
Procedure	2 3
Warning or Caution	1
Hint	
Related or Additional Information	>>
Facilitated Discussion	
User interface control	Example text
Window title	Example text

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Course Overview

TARGET AUDIENCE

This course is intended for the following audiences:



Getting Started with SAP SuccessFactors Agent Performance Management

Lesson 1: Getting Started with SAP SuccessFactors Agent Performance Management

Lesson Objectives

After completing this lesson, you will be able to:

• Summarize the features and benefits of SAP SuccessFactors Agent Performance Management.

Lesson 2: Navigating the SAP SuccessFactors Agent Performance Management User Interface

Lesson Objectives

After completing this lesson, you will be able to:

• Navigate the SAP SuccessFactors Agent Performance Management user interface.



UNIT 2 Configuring the System

Lesson 1: Configuring Security

Lesson Objectives

After completing this lesson, you will be able to:

• Manage Security in SAP SuccessFactors Agent Performance Management.

Lesson 2: Customizing Menus, Fields and Lists

Lesson Objectives

After completing this lesson, you will be able to:

· Customize menus, fields, and lists.

Lesson 3: Configuring Forms

Lesson Objectives

After completing this lesson, you will be able to:

Add fields and other entities to a form.

Lesson 4: Configuring Entity Lists

Lesson Objectives

After completing this lesson, you will be able to:

• Configure an entity list.

Lesson 5: Configuring Other Settings

Lesson Objectives

After completing this lesson, you will be able to:

• Configure Global Features, add languages, and use cross references.

Lesson 6: Using the SQL Workbench

Lesson Objectives



After completing this lesson, you will be able to:

• Use the SQL Workbench to create SQL queries.

Managing Producers, Brokers and Vendors

Lesson 1: Managing Producers, Brokers and Vendors

Lesson Objectives

After completing this lesson, you will be able to:

• Create and manage broker, producer, and vendor records.

Lesson 2: Managing Producer Credentials

Lesson Objectives

After completing this lesson, you will be able to:

• Create and manage producer credentials.



Customers, Policies and Ownership

Lesson 1: Managing Customers

Lesson Objectives

After completing this lesson, you will be able to:

• Manage customer and policy records.

Lesson 2: Managing Policies

Lesson Objectives

After completing this lesson, you will be able to:

• Name the key fields of the policy record.

Lesson 3: Managing Producer Ownership

Lesson Objectives

After completing this lesson, you will be able to:

• Describe the relationship between customers, policies, and ownership.





Integrating Data

Lesson 1: Navigating the Integration Portal in SAP SuccessFactors Agent Performance Management

Lesson Objectives

After completing this lesson, you will be able to:

· Import a file.

Lesson 2: Exploring the Data Import Process

Lesson Objectives

After completing this lesson, you will be able to:

• Import records into the system manually.

Lesson 3: Posting a File

Lesson Objectives

After completing this lesson, you will be able to:

• Post an import file and resolve posting errors.

Lesson 4: Creating Import Formats

Lesson Objectives

After completing this lesson, you will be able to:

• Create a custom import format.

Lesson 5: Creating File Sweeps

Lesson Objectives

After completing this lesson, you will be able to:

• Create a File Sweep process.



Calculating Commissions and Payouts

Lesson 1: Managing Commission Schedules

Lesson Objectives

After completing this lesson, you will be able to:

Create a Commission schedule.

Lesson 2: Creating and Posting Transactions

Lesson Objectives

After completing this lesson, you will be able to:

• Import and post transactions.

Lesson 3: Managing Payouts

Lesson Objectives

After completing this lesson, you will be able to:

• Manage components of the Payout process.

Lesson 4: Using Pre-Computation and Post-Computation Compliance

Lesson Objectives

After completing this lesson, you will be able to:

• Describe the purpose of pre-computation and post-computation compliance.

Lesson 5: Processing Vouchers

Lesson Objectives

After completing this lesson, you will be able to:

· Manage voucher processing.

Lesson 6: Using RunLists



Lesson Objectives

After completing this lesson, you will be able to:

• Use RunLists to track processes.

Lesson 7: Describing the Purpose of Multithreading

Lesson Objectives

After completing this lesson, you will be able to:

• Describe the purpose of multithreading.

Lesson 8: Creating Statements, Reports, and Extracts

Lesson Objectives

After completing this lesson, you will be able to:

• Differentiate between Statements, Reports, and Extracts

UNIT 7 Appendix

Lesson 1: Data Structures

Lesson Objectives

After completing this lesson, you will be able to:

• Identify the main Broker based tables in SAP SuccessFactors Agent Performance Management.

Lesson 2: APM Add-On Applications

Lesson Objectives

After completing this lesson, you will be able to:

• Describe the features of SAP Agent Connection, APM Onboarding, and APM Compliance.

Lesson 3: Glossary

Lesson Objectives

After completing this lesson, you will be able to:

• Identify key terminology related to SAP SuccessFactors Agent Performance Management.

